



FY23/6 Corporate Presentation

August 10, 2023

Ichigo Green Infrastructure Investment Corporation Ichigo Investment Advisors Co., Ltd.



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www.ichigo-green.co.jp/en



# Make The World More Sustainable





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## Mission & Deliverables to Shareholders

Mission: To maximize shareholder value via a renewable energy portfolio that provides both return stability and growth potential, along with offering investors an opportunity to invest in Japan's rapidly expanding green infrastructure asset class

#### Ichigo Green's Deliverables to its Shareholders

Stable & Growing EPS	<ul> <li>Invests in solar power plants with 20-year FIT (Feed-In Tariff) power sale contracts.</li> <li>Long-term and stable operation of robust plants with a comprehensive real-time monitoring system.</li> <li>Geographically diverse power plant portfolio.</li> <li>Earnings stability backed by performance guarantees from power plant operator.</li> </ul>
Leverage Sponsor Ichigo's Strengths	<ul> <li>Power plant operator is Ichigo (2337) subsidiary, Ichigo ECO Energy, with a strong track-record in developing and operating 64 solar and wind power plants nationwide.</li> <li>Ichigo has extensive experience managing Ichigo Office (8975) and Ichigo Hotel (3463).</li> </ul>
Maximize Shareholder Value	Because solar power plants are depreciable, Ichigo Green has substantial non-cash depreciation expenses that lower its accounting-based EPS. These additional cash earnings are deployed to pay a higher dividend.



## FY23/6 Results

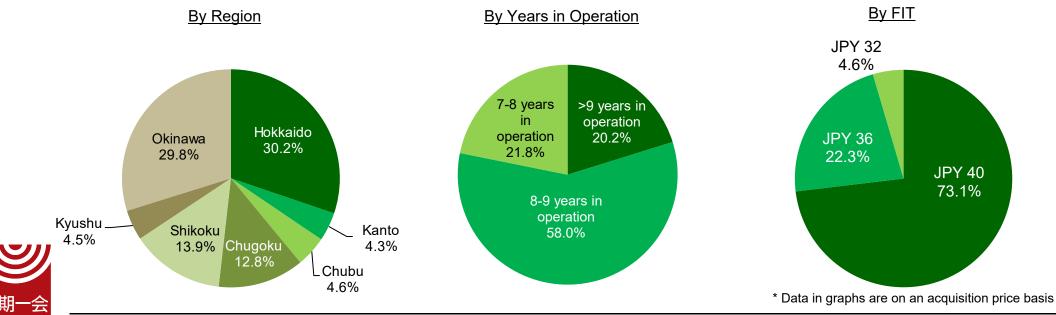


## Solar Power Plant Portfolio Details

as of June 30, 2023

No. Of Power Plants	Acquisition Price	Panel Output
15	JPY 11.4B	29.43MW
Average FIT (per kWh)	CO2 Reduction	Annual Power Generation
JPY 38.7	15,839 Tons	10,660 Households

\* Annualized CO2 reduction relative to fossil-fuel-based power production of each plant's forecast power generation amount. Annualized number of households based on each plant's projected forecast generation assuming annual power consumption per household is 3,000 kWh.





## **Progress on Ten-Year Earnings Forecast**

#### Achieved Above-Forecast Dividends 7 Years Into 10-Year Forecast

										(JF
				Actual					Forecast	
	FY17/6	FY18/6	FY19/6	FY20/6	FY21/6	FY22/6	FY23/6	FY24/6	FY25/6	FY26/6
FFO per Share	4,305	8,560	8,197	8,001	8,039	8,251	8.072	8,136	8,253	8,211
Dividend per Share	2,139	4,226	3,865	3,802	3,922	4,248	4,095	4,065	3,885	3,540
FFO = Funds From Operatio	ns									
	Forecast				+102	+303				(JP)
	Revision	+636	+305	+222						(01 1
23/6 Actual					4 005	1,750	1 074	1.000		
ecast JPY 4,095 JPY 4,095		1,410	1,375	1,390	1,625		1,874	1,860	1,875	
Jai 5F1 4,095										1,715
	869									
dend per Share (excluding DEE)		2,180	2,185	2,190	2,195	2,195	2,221	2,205	0.040	
E per Share	1 070	2,100	2,100	2,100	2,100	2,100	2,221	2,200	2,010	1,825
E = Dividend in Excess of nings	1,270									
_	FY17/6	FY18/6	FY19/6	FY20/6	FY21/6	FY22/6	FY23/6	FY24/6	FY25/6	FY26/6
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	F124/0	F123/0	F120/C
	Amortiza	ation of TSE	listing &						<b></b>	
	new shar	e-issuance e (Completed)	spenses							ased on
			n of expense						long-term	capex pla
	- I		establishmei	1/0	n					

\* FY17/6 per share amounts have been adjusted to reflect stock split.

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(JPY)

	Achievements	Details			
Power Generation	33.02M kWh (-2.2% vs. forecast)	Limited impact from lower-than-forecast power generation at Nago Futami and Miyakonojo Yasuhisacho due to geographic diversification			
Operating Revenue	JPY 1,048M (-JPY 16M vs. forecast)	II • I imited impact from nower deperation decrease due to basi			
Net Income	JPY 193M (-JPY 4M vs. forecast)	Does not cover operating revenue decrease			
Dividend per Share	JPY 4,095 (+JPY 0 vs. forecast)	<ul> <li>Dividend in line with forecast using cash-on-hand from depreciation</li> <li>DEE JPY 2,221 (+JPY 21 vs. forecast, +1.0%)</li> </ul>			
FFO per Share	JPY 8,072 (-JPY 179 YOY)	Cash earnings from solar power production revenue exceeded total dividends 2.0X			

\* DEE = Dividend in Excess of Earnings

FFO (Funds From Operations) = (Net Income + Depreciation + Amortization of Expenses Related to the Establishment of Ichigo Green + Amortization of Share Issuance Expenses + Amortization of Start-up Expenses +/- Losses/Gains on Sales +/- Extraordinary Losses/Gains) / Total Shares Outstanding



# FY23/6 Earnings

- Lower-Than-Forecast Total Power Generation Due to Differences in Power Generation by Region
- Dividend in Line With Forecast Using Cash From Depreciation \_\_\_\_

				1	(JPY million)
	FY22/6 Actual	FY23/6 Forecast (A)	FY23/6 Actual (B)	vs. Forecast	vs. Forecast (B) - (A)
Operating Revenue	1,083	1,065	1,048	98.4%	-16
Operating Expenses	807	805	794	98.7%	-10
(Depreciation)	637	641	638	99.5%	-3
Operating Profit	276	260	254	97.5%	-6
Recurring Profit	212	198	194	97.9%	-4
Net Income	211	197	193	97.9%	-4
Dividend	JPY 4,248	JPY4,095	JPY4,095	100.0%	_
(excluding DEE)	JPY 2,053	JPY 1,895	JPY 1,874	98.9%	-JPY 21
(DEE)	JPY 2,195	JPY 2,200	JPY 2,221	101.0%	+JPY21
Number of Power Plants	15	15	15	_	
Power Generation	34.09M kWh	33.77 M kWh	33.02M kWh	97.8%	-0.74M kWh
DEE = Dividend in Excess of E	arnings			•	



DEE = Dividend in Excess of Earnings (JPY million)

# FY23/6 Events

- Lower-Than-Forecast Portfolio Power Generation (-2.2% vs. Forecast)
   Factor Analysis
  - ✓ Inclement weather
    - Impact from inclement weather varies each fiscal year, cumulative power generation since listing exceeds forecasts
  - ✓ Power suspensions
    - Increase in areas subject to power suspensions, power suspensions occurred more frequently than expected during March – May 2023
    - Converted to online grid control systems, implemented initiatives to minimize power generation loss
  - ✓ Ichigo Nago Futami panel failure: guaranteed by panel manufacturer
    - Considering panel replacement due to 10-20% power generation decrease
- Established Ippan Shadan Hojin Listed Infrastructure Fund Council (March 2023)
  - An industry organization established by asset management companies of listed infrastructure funds



 Objective is to contribute to growth & development of infrastructure funds and listed infrastructure market

# FY23/6 Power Suspensions

#### Installing Online Grid Control Systems to Limit Lost Power Generation During Power Suspensions

- Installed in Shikoku (Iyo/Takamatsu) in Dec 2022 & Chubu (Toyokawa) in July 2023; Installed in 4 (6 plants) out of 7 regions (15 plants)
- Contributing to the reduction in power generation loss despite increased number of power suspensions
- Scheduled to install online grid control systems in Okinawa & Hokkaido

	Power							FY23/6							FY22/6
	Utility Co.	2022/07	2022/08	2022/09	2022/10	2022/11	2022/12	2023/01	2023/02	2023/03	2023/04	2023/05	2023/06	Total	(Actual)
Ichigo Kiryu Okuzawa (Proxy Power Suspension)	TEPCO	0	0	0	0	0	0	0	0	0	0	0	0	0	Ċ
Ichigo Motomombetsu (Proxy Power Suspension)	Hokkaido	0	0	0	0	0	0	0	0	0	0	0	0	0	C
Ichigo Muroran Hatchodaira (Proxy Power Suspension)	Hokkaido	0	0	1	0	0	0	0	0	0	0	0	0	1	0
Ichigo Engaru Kiyokawa (Proxy Power Suspension)	Hokkaido	0	0	0	0	0	0	0	0	0	0	0	0	0	C
Ichigo Iyo Nakayamacho Izubuchi (Proxy Power Suspension)	Shikoku	0	0	0	0	0	0	0	0	1 (1)	6 (1)		2 (1)	13 (4)	2
Ichigo Nakashibetsu Midorigaoka (Proxy Power Suspension)	Hokkaido	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ichigo Abira Toasa (Proxy Power Suspension)	Hokkaido	0	0	1	0	0	0	0	0	0	0	0	0	1	0
Ichigo Toyokoro (Proxy Power Suspension)	Hokkaido	0	0	1	0	0	0	0	0	0	0	0	0	1	0
Ichigo Nago Futami (Proxy Power Suspension)	Okinawa	0	0	0	0	0	0	1	0	1	1	0	0	3	0
Ichigo Engaru Higashimachi (Proxy Power Suspension)	Hokkaido	0	0	0	0	0	0	0	0	0	0	0	0	0	0
lchigo Takamatsu Kokubunjicho Nii (Proxy Power Suspension)	Shikoku	0	0	0	0	0	0	0	0	2 (1)	5 (2)	4 (1)	Ũ	14 (5)	2
lchigo Miyakonojo Yasuhisacho (Proxy Power Suspension)	Kyushu	0	0	1	1	1	0	2	3	16	15	13	3	55	18
Ichigo Toyokawa Mitocho Sawakihar (Proxy Power Suspension)	Ciniinii	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Ichigo Yamaguchi Aionishi (Proxy Power Suspension)	Chugoku	0	0	0	1 (1)	0	0	0		4 (2)	13 (4)	(4)	(2)	30 (13)	1
Ichigo Yamauchi Sayama (Proxy Power Suspension)	Chugoku	0	0	0	1 (1)	0	0	0	0	2 (2)	15 (9)	13	5	36 (12)	1



- <sup>1</sup> Power plants equipped with online grid control systems are suspended on an hourly basis at the request of regional electricity companies <sup>2</sup> April – June 2023 Miyakonojo Yasuhisacho includes proxy power suspensions
- <sup>3</sup> Proxy power suspension is conducted by an online power suspension company in place of an offline company and is later reimbursed <sup>4</sup> Includes days when power suspensions and proxy power suspensions are conducted on the same day

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# Ichigo Nago Futami ECO Power Plant Panel Failure

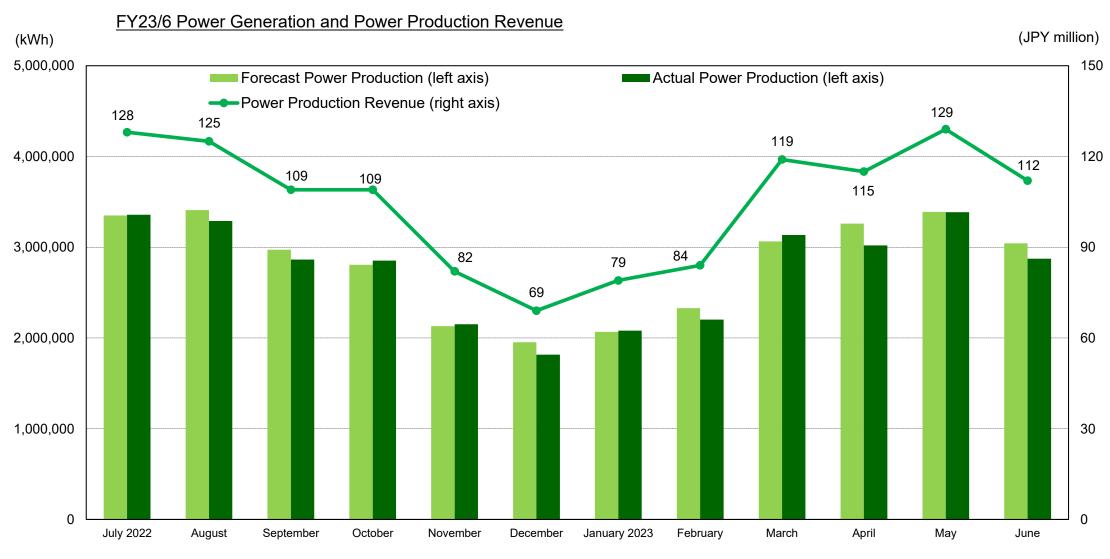
## **Confirmed Failure of Half of Panels**

- Plant uses panels made by 2 manufacturers (Toshiba 47%, Yingli 53%);
   Failure in Yingli panels
- Conducted negotiations with manufacturer regarding panel guarantee, and agreed to cash reimbursement instead of panel replacements
- Reason for power generation decrease due to panel failure is PID (potential-induced degradation) & further power generation loss not expected<sup>1</sup>
- Limited earnings impact due to operator base fee guarantee
- Considering panel replacement to capture long-term power generation upside
- Maintaining current dividend forecast in case of panel replacements



<sup>1</sup> PID (potential-induced degradation): A phenomenon where power loss of solar panels under high voltage stress occurs when certain conditions and circumstances are met

## Power Generation -2.2% vs. Forecast



\* Power production revenue is total power sales to power purchasers (electric power utilities).

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\* Power production is seasonal, being lower in June due to Japan's rainy season and in September through February due to fewer productive daylight hours during autumn/winter.

## Power Generation by Individual Power Plant

No.	Solar Power Plant	Forecast Power Generation (A) (kWh)	Actual Power Generation (B) (kWh)	Difference (B) - (A) (kWh)	Actual Power Production Revenue (JPY thousand)	Operating Revenue* (JPY thousand)
E-01	lchigo Kiryu Okuzawa	1,525,433	1,583,339	+57,907	61,203	45,233
E-02	lchigo Motomombetsu	1,524,534	1,640,092	+115,558	64,118	50,981
E-03	lchigo Muroran Hatchodaira	1,416,851	1,485,129	+68,279	57,874	45,747
E-04	lchigo Engaru Kiyokawa	1,204,118	1,252,547	+48,429	49,471	38,327
E-05	lchigo lyo Nakayamacho Izubuchi	1,397,794	1,362,617	-35,177	54,906	43,819
E-06	lchigo Nakashibetsu Midorigaoka	2,192,494	2,315,810	+123,316	90,126	75,866
E-07	lchigo Abira Toasa	1,295,274	1,358,916	+63,642	54,266	43,604
E-08	Ichigo Toyokoro	1,265,634	1,221,399	-44,235	48,137	39,090
E-09	lchigo Nago Futami	9,497,315	8,193,458	-1,303,857	333,729	297,483
E-10	lchigo Engaru Higashimachi	1,323,359	1,305,778	-17,581	50,945	41,262
E-11	lchigo Takamatsu Kokubunjicho Nii	3,006,364	3,019,732	+13,367	108,023	97,317
E-12	lchigo Miyakonojo Yasuhisacho	1,693,446	1,512,948	-180,498	54,499	43,654
E-13	lchigo Toyokawa Mitocho Sawakihama	2,128,413	2,196,729	+68,316	69,758	45,614
E-14	Ichigo Yamaguchi Aionishi	1,469,797	1,471,125	+1,328	59,732	48,053
E-15	lchigo Yamaguchi Sayama	2,830,766	3,108,809	+278,043	110,200	92,748
	Total	33,771,592	33,028,429	-743,163	1,266,993	1,048,805

\* Operating Revenue = Actual Power Production Revenue – Operating Expenses



## **Financing Details**

### Locked-In Low Long-Term Borrowing Costs via Interest Rate Swaps

as of June 30, 2023

Loan	Lender	Amount (JPY million)	Interest Rate (%)	Fixed/ Floating	Borrowing Date	Maturity	Loan Term
Term Loan I	Mizuho Bank, SMBC	4,049	0.760%	Fixed	Dec 1, 2016	Nov 30, 2026	10 years
Term Loan II	Mizuho Bank	303	0.815%	Fixed	Jul 3, 2017	June 30, 2027	10 years
Term Loan III	Yamaguchi Bank	638	0.815%	Fixed	Jul 3, 2017	June 30, 2027	10 years
	Total	4,990	0.770%	(Weighted A	verage)		

#### LTV (Forecast)

FY17/6 (Actual)	FY18/6 (Actual)	FY19/6 (Actual)	FY20/6 (Actual)	FY21/6 (Actual)	FY22/6 (Actual)	FY22/12 (Actual)	FY23/6 (Actual)	FY24/6	FY25/6	FY26/6
57.4%	58.5%	57.8%	57.8%	57.2%	56.4%	56.4%	55.8%	54.7%	53.7%	52.3%

#### Interest Bearing Liabilities ÷ FFO (Forecast)

	FY17/6 (Actual)	FY18/6 (Actual)	FY19/6 (Actual)	FY20/6 (Actual)	FY21/6 (Actual)	FY22/6 (Actual)	FY23/6 (Actual)	FY24/6	FY25/6	FY26/6
	15.5X	8.1X	8.0X	7.7X	7.1X	6.6X	6.0X	5.4X	4.8X	4.3X
Outstanding Loan Amount	6,858M	7,160M	6,733M	6,309M	5,875M	5,438M	4,990M	4,543M	4,090M	3,636M



FFO = Funds From Operations

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(JPY)

## FY24/6 Forecast

### Forecast Dividend JPY 4,065 (-0.7% vs. FY23/6 Actual)

(JPY million)

	FY22/6 Actual	FY23/6 Forecast	FY23/6 Actual	FY24/6 Forecast
Operating Revenue	1,083	1,065	1,048	1,059
Operating Expenses	807	805	794	805
(Depreciation)	637	641	638	643
Operating Profit	276	260	254	253
Recurring Profit	212	198	194	194
Net Income	211	197	193	193
Dividend	JPY 4,248	JPY 4,095	JPY 4,095	JPY 4,065
(excluding DEE)	JPY 2,053	JPY 1,895	JPY 1,874	JPY 1,860
(DEE)	JPY 2,195	JPY 2,200	JPY 2,221	JPY 2,205
Number of Power Plants	15	15	15	15
Power Generation	34.09M kWh	33.77 M kWh	33.02M kWh	33.59M kWh



## Ichigo J.League Shareholder Program

Represents Two Firsts for a Shareholder Program in Japan

- First Japanese company to include not just its own shareholders, but also the shareholders of the REITs and solar power producer that it manages, in its shareholder program (76,000 shareholders total)
- First company to offer shareholders free tickets to every J.League game at every J.League club

Ichigo is deepening its partnership with the J.League and working to further Ichigo's mission of promoting local community developments.



J.League 30<sup>th</sup> Anniversary Event (May 14, 2023)

Invited shareholders to participate in opening ceremony as flag bearers and watch a special match





**Driving Shareholder Value** 

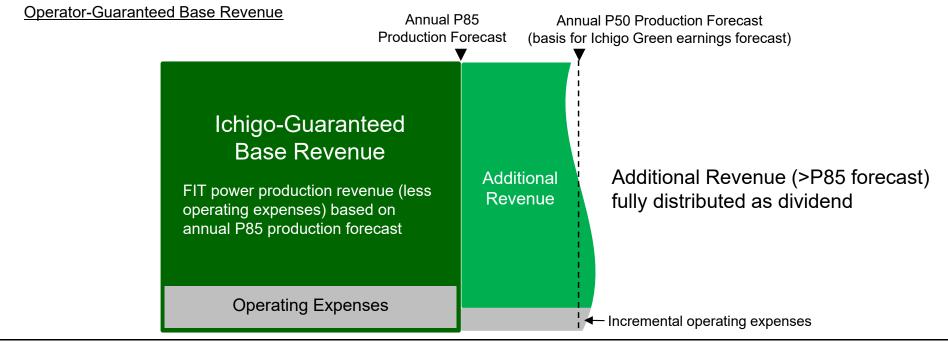


# Ichigo (2337) Power Plant Performance Guarantee

### Further Supports and Solidifies Long-Term Returns

- Power Generation Operating Revenue fully distributed to Ichigo Green shareholders
- Above-forecast Operating Revenue also fully distributed
  - ✓ Guaranteed base revenue (FIT electricity sales revenue) from Ichigo (2337) based on the annual P85 production forecast regardless of actual power generation
  - ✓ Power plants carry P&C, earthquake, and operating performance insurance

<sup>\*</sup> Earthquake insurance only purchased for power plants where third-party assessment concludes earthquake risk warrants





## **Customized Solar Power Plant Builds**

Optimized to Local Climate & Topography to Maximize Power Production Efficiency

- Snow (Hokkaido): High mounting racks and 30 degree panel inclination to avoid and displace snow coverage (vs. 10 degree in other areas)
- High winds (Kagawa): Mounting racks closely fit to site inclines
- Typhoons (Okinawa): Mounting racks with extra load capacities capable of withstanding wind velocities of 60m per second



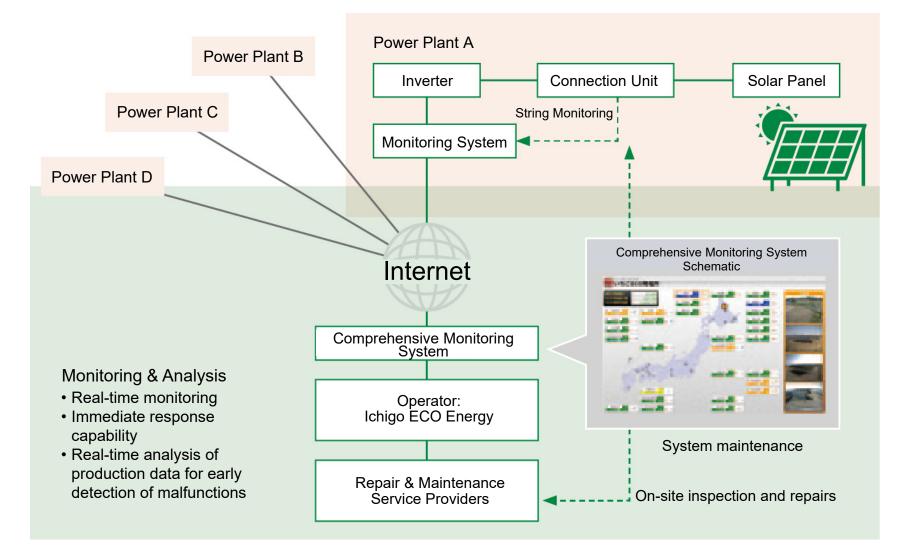
Ichigo Engaru Higashimachi ECO Power Plant Ichigo Takamatsu Kokubunjicho Nii ECO Power Plant (Hokkaido) (Kagawa)

Ichigo Nago Futami ECO Power Plant (Okinawa)



# **Fully-Networked Panel-Level Production Monitoring**

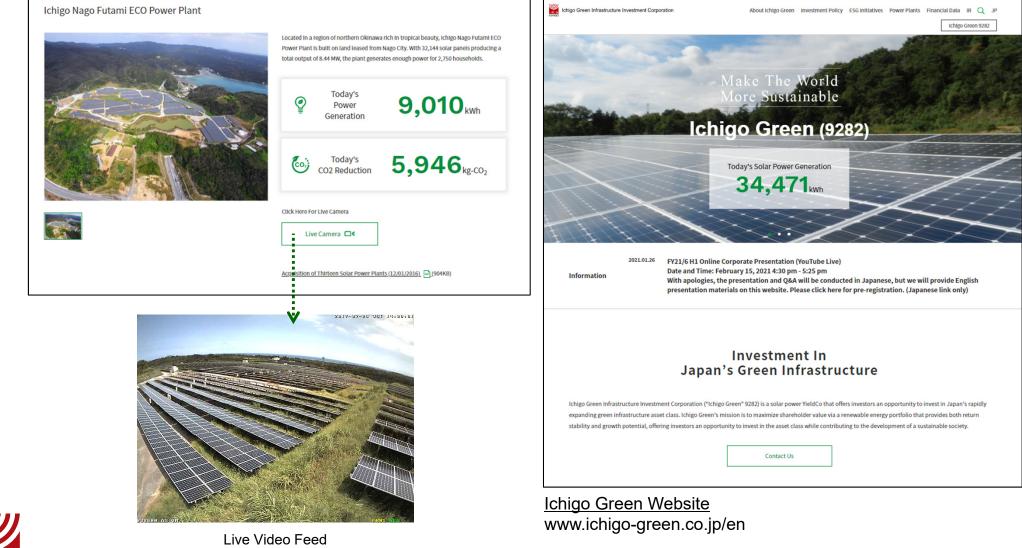
Real-Time Monitoring System Immediately Detects Any Failures at the Panel Level





# World-Class Disclosure: Real-Time Power Production Data

## Real-Time Individual Power Plant Data and Live Video Feeds





# Growth Strategy Leveraging Ichigo Strengths



## Sponsor: Ichigo, A Sustainable Infrastructure Company

### Core Businesses: Asset Management, Sustainable Real Estate, Clean Energy

- Manages Ichigo Office (8975), Ichigo Hotel (3463), and Ichigo Green (9282)
- Sustainable Real Estate business adds value to existing buildings by drawing upon its real estate technologies and expertise
- Deeply committed to CSR and Sustainability





Hiromi Mivake (Weightlifting)

(TSE Prime 2337)			(weignullung)
			lchigo Green (9282)
Ichigo Preserves and	Asset Management	Ichigo Investment Advisors	Ichigo Hotel (3463)
Improves Real Estate <mark>一期一会</mark> ICHIGO			Ichigo Office (8975)
	Sustainable Real Estate	Ichigo Estate	Centro
The word "Ichigo" comes from the ancient Japanese proverb, Ichigo Ichie, literally meaning "One lifetime, one encounter." The phrase was		Ichigo Owners	Storage Plus
first used by a 16th century master of the tea ceremony, Sen no Rikyu. He called upon his disciples to give total focus and sincerity to each		Ichigo Marché	Ichigo Animation
act of the tea ceremony, because that particular moment will only exist once and must be fully lived and realized.		Miyako City	OneFive Hotels
Ichigo embraces the Ichigo Ichie philosophy of sincerity and service, and works to build strong long-term relationships to support the success of	Clean Energy	Ichigo ECO Energy	
our clients, shareholders, and all stakeholders.	Other	Ichigo Si	

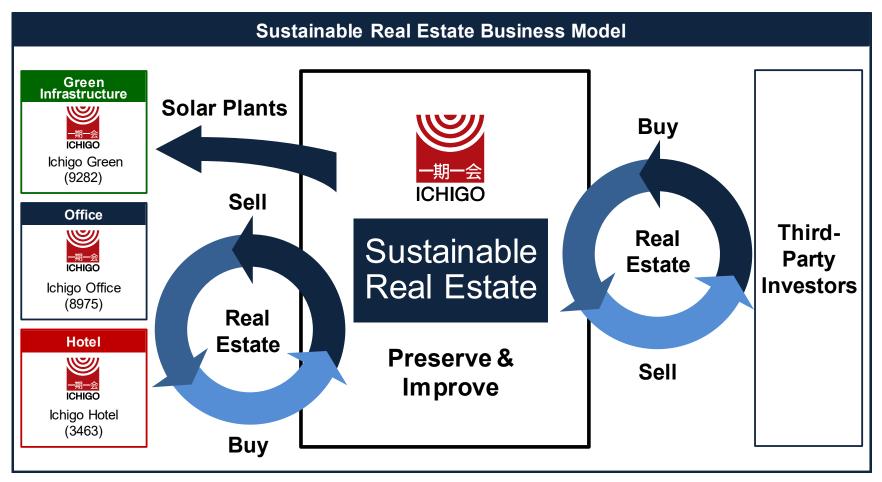
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Ichigo

# Synergies Between Ichigo Green and Ichigo

- Ichigo-provided solar and wind power plant pipeline
- Power plant technical capabilities backed by Ichigo ECO Energy's nationwide solar power operating track record
- Ichigo Investment Advisor's deep asset management capabilities





## Ichigo & Ichigo Green Solar Power Plant Portfolio

1.24MW

## Serving Local Communities and the Environment

Chugoku

Ichigo Yamaguchi Aionishi

#### Total Operating and In-Development **Ichigo Power Plants** 64 Plants (188.2MW Currently Operating 63 Plants (174.1MW) Okinawa

0 4 4 5 4 3 4 /

Ichigo Nago Futami	8.44MW
Kyushu	
Ichigo Miyakonojo Yasuhisacho	1.44MW
Ichigo Kijo Takajo	0.89MW
lchigo Itoshima Iwara	1.48MW
lchigo Miyakonojo Takazakicho Tsumagirishima	2.96MW
Ichigo Ebino Suenaga	13.99MW
Total	20.78MW

Jahina Mana Eutonai

					lchigo Engaru Kiyokawa
/)	Ichigo Yamaguchi Sayama	2.35MW			Ichigo Abira Toasa
'	Ichigo Yonago Izumi	2.61MW			Ichigo Muroran Hatchodaira
$\sim$	Ichigo Kasaoka Takumicho	1.11MW			Ichigo Toyokoro
	Ichigo Fuchu Jogecho Yano	0.99MW 2.54MW			Ichigo Nakashibetsu Midorigaoka
/)	Ichigo Sera Tsukuchi		$\int$		Ichigo Yubetsu Barou
	Ichigo Sera Aomizu	2.87MW		La s	Ichigo Betsukai Kawakamicho
V	Ichigo Higashi-Hiroshima Saijocho Taguchi	2.72MW			Ichigo Akkeshi Shirahama
•	Ichigo Kasaoka Iwanoike	2.64MW			Ichigo Toyokoro Sasadamachi
	Ichigo Kure Yasuuracho Nakahata	2.90MW			Ichigo Memuro Nishi-Shikari
V V V	Ichigo Kasaoka Osakaike	2.66MW			Total
V	Ichigo Kasaoka Idachiike	2.66MW	MAY	I	
V	Ichigo Sera Shimotsuda	2.93MW			Tohoku
v	Total	30.28MW			lchigo Hamanaka Bokujo Tsurunokota
Δ/	· · · ·				lchigo Hamanaka Bokujo Kajibayashi
N N	Kansai				(Wind) Ichigo Yonezawa Itaya
/v	Ichigo Sennan Kitsuneike	2.86MW			Total
	Ichigo Takashima Kutsuki	3.74MW	Chubu		
× .	Ichigo Kobe Pompuike	2.73MW	Ichigo Toyokawa Mitocho Sawakihama	1.80MW	
5	Total	9.34MW	Ichigo Toki Oroshicho	1.39MW	Kanto
/		$\gamma \zeta$	Ichigo Tsu	2.94MW	Ichigo Kiryu Okuzawa
	and a start	5 A	Ichigo Toki Tsurusatocho Kakino	1.31MW	Ichigo Maebashi Naegashima
	my meren for		Ichigo Sakahogi Fukagaya	2.89MW	Ichigo Showamura Ogose
2			Ichigo Toki Tsurusatocho Kakina Linaaki	1.67MW	Ichigo Toride Shimotakai Kita
37			Kakino Higashi Ichigo Minokamo Hachiyacho		Ichigo Toride Shimotakai Minami
Z Z			Kamihachiya 1.29MV	1.29MW	Ichigo Minakami Aramaki
$\sum \langle$	, ,		Ichigo Seto Jokojicho	1.45MW	Ichigo Hitachiomiya
SSV.			Ichigo Tatsunomachi Sawasoko	0.74MW	Ichigo Hokota Aoyagi
	Shikoku		Ichigo Komagane Akaho Minami	0.74MW	Ichigo Toride Shimotakai Nishi
	lchigo Takamatsu Kokubunjicho Nii	2.43MW	Ichigo Komagane Akaho Kita	0.39MW	Ichigo Chiba Wakaba-ku Omiyacho Nishi
	Ichigo Iyo Nakayamacho Izubuchi	1.23MW	Ichigo Obu Yoshidamachi	1.00MW	Ichigo Chiba Wakaba-ku
	lchigo Tokushima Higashi-Okinosu	2.52MW	Ichigo Ueda Yoshidaike	1.16MW	Omiyacho Higashi
	Total	6.19MW	Total	18.85MW	Total

Hokkaido Ichigo Motomombetsu 1.40MW 1.24MW Ichigo Engaru Higashimachi Kiyokawa 1.12MW a Toasa 1.16MW Hatchodaira 1.24MW vokoro 1.02MW su Midorigaoka 1.93MW su Barou 0.80MW Kawakamicho 0.88MW Shirahama 0.80MW Sasadamachi 0.60MW Nishi-Shikari 1.32MW 13.57MW

Tohoku	
lchigo Hamanaka Bokujo Tsurunokotai	2.31MW
lchigo Hamanaka Bokujo Kajibayashi	2.31MW
(Wind) Ichigo Yonezawa Itaya	7.39MW
Total	12.01MW

Ichigo Green (9282)
Ichigo
In-Development

(as of July 13, 2023)



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1.33MW

0.67MW 43.34MW

1.03MW

0.54MW

12.02MW

2.99MW

2.48MW

2.84MW

0.74MW

0.74MW

68.78MW

Ichigo's Sustainability Commitment (ESG)





### Harmony with the Environment

Ichigo actively monitors and minimizes the environmental impact of its business operations.

### Energy Conservation, CO2 Reduction, and Recycling

Ichigo seeks to contribute to a low-carbon, low-waste society by reducing energy consumption, extending the useful life of assets, actively recycling, reducing waste production and water consumption, and implementing green procurement measures.

#### **Regulatory and Environmental Compliance**

Ichigo complies with all environmental laws and regulations and Ichigo's own independentlyestablished environmental rules. Ichigo also carefully monitors and complies with all applicable changes in laws and regulations.

#### Training and Awareness

Ichigo promotes understanding of its Sustainability Policy and works to increase sustainability awareness among all Ichigo employees.

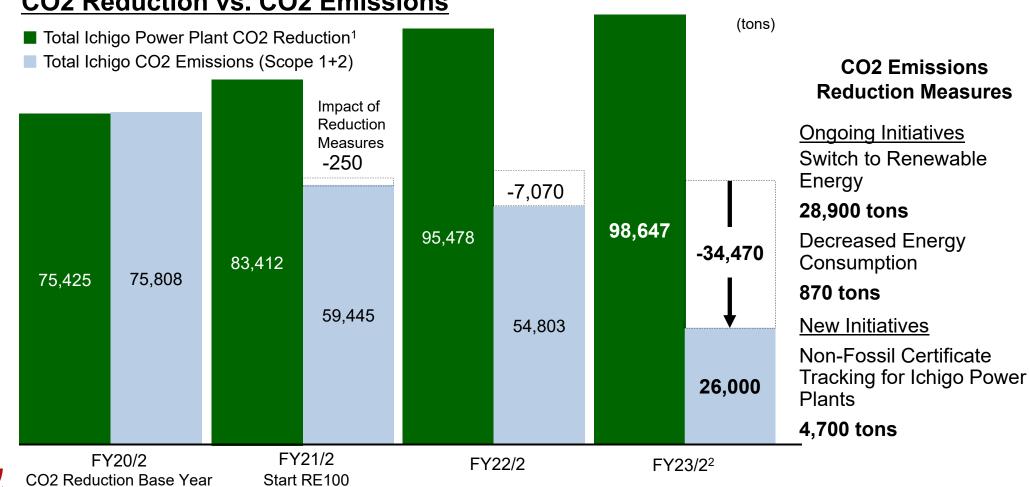
#### Sustainability Performance Communication and Disclosure

Ichigo communicates its Sustainability Policy and Ichigo's sustainability initiatives to society at large. Ichigo also obtains certifications for its sustainability activities on an ongoing basis.



# Ichigo Climate Positive: CO2 Reduction vs. Emissions

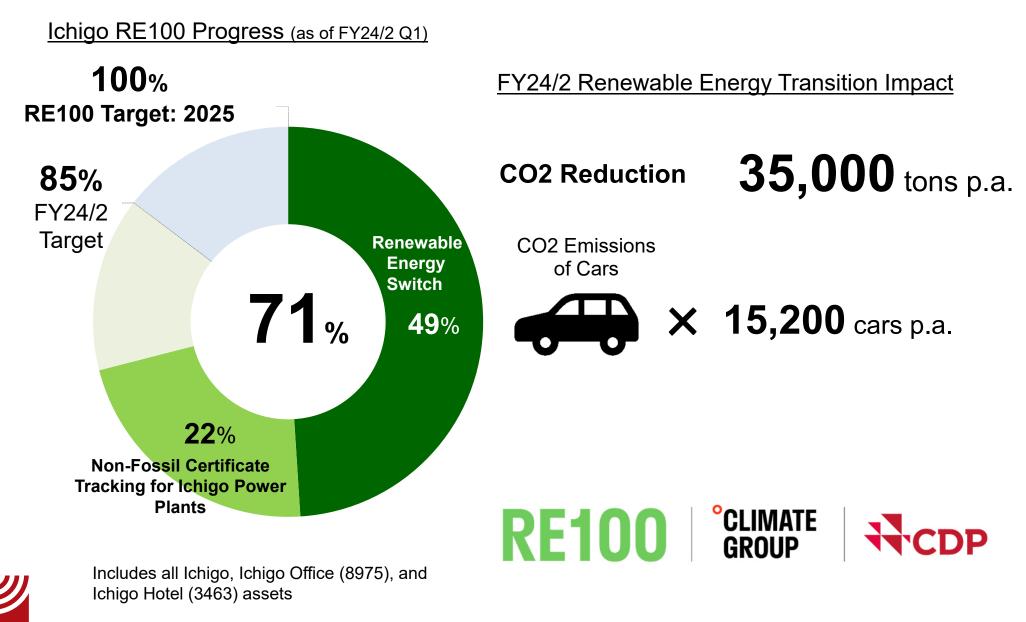
Ongoing Ichigo Clean Energy Production Growth (CO2 Reduction Increase) & Renewable Energy Transition & Carbon Offsets (CO2 Emissions Reduction)



### **CO2** Reduction vs. CO2 Emissions



# Renewable Energy Transition Towards a Sustainable Society



### **Climate Positive & Sustainability-Driven**

#### **Preserve & Improve Real Estate** to End Wasteful Demolition

Ichigo's Sustainable Real Estate business has a proven track record of preserving and improving existing real estate. Ichigo will build on this long-standing commitment to sustainability by developing new technologies to extend the lives of buildings and other social infrastructure 100 years and beyond.

#### Ichigo's Sustainable Real Estate Preserve & Create Value





Seismic reinforcements Regulatory compliance Increase energy efficiency

#### Community-Based, Productive Use of Idle Land for Clean Energy

Ichigo will not build power plants that require the clearing of wooded land or the altering of the landscape in a way that increases the risk of floods, landslides, or other water-related disasters, or that face opposition from local communities.

#### **Annual Power Production**

### 222,927,029 kWh



Equivalent to annual energy consumption of 51,600 households Annual Energy Consumption (Japan Average) 4,322kWh/household (Ministry of Environment document)

#### Annual CO2 Reduction

### **98,647,576** tons

Equivalent to annual CO2 emission



of 43.000 cars Gasoline Passenger Cars 2,300kg/car per year (Ministry of Environment document)

\*Ichigo, Ichigo Green FY23/2 Actuals

#### **Pro-Active Environmental** Certifications



By obtaining certifications such as GRESB, CASBEE, BELS, and DBJ Green Building, Ichigo is demonstrating our long-standing commitment to sustainability via initiatives that benefit investors, tenants, clients, and other stakeholders.

#### Ichigo Group-Wide



Ichigo & Ichigo Office (8975) Total 16 Assets

Ichigo Office (8975) 3 Stars / Green Star



GRESB

Ichigo Hotel (3463) 2 Stars / Green Star



3 Assets **DBJ** Green Building 2 Assets

Tokyo Low-Carbon Small and Medium-Sized Model Building 8 Assets

### **Contributing to Society**

#### **Contributing to Regional Revitalization**

Ichigo works to revitalize local communities and promote regional economic development. Ichigo's model of preserving and improving existing real estate creates jobs and supports businesses, and our renewable energy power plants also support their host communities by providing new and sustainable sources of income.



THE KNOT TOKYO ► Shinjuku Hotel / Tokyo <u>https://hotel-the-</u> <u>knot.jp/tokyoshinjuku/en</u>



 Miyako City Retail Asset / Miyazaki <u>www.miyakocity.com</u>



#### Ichigo University

Ichigo established Ichigo University in May 2013 to support employees' continuing education and personal growth.

Ichigo University courses are taught by employees and external professionals who are specialists in their fields and have deep experience.

Average Annual Number of Courses: 30

#### Ichigo University Classes



Online



In-Person



Ichigo ESG CCC Social

As a top partner of the J.League professional soccer league, we support the league's mission to promote community development. Ichigo supports outstanding athletes in weightlifting, rifle shooting, and track and field.





Chisato Kiyoyama (Track and Field)

Hiromi Miyake (Weightlifting)

Certified as a Sports Yell Company & Tokyo Metropolitan Government Sports Promotion Company for 6<sup>th</sup> year in a row

Ichigo Sports Site (Japanese only) www.ichigo.gr.jp/ichigosports



TOKYO

# **ESG** Initiatives: Governance

### Global Best Practice Governance

#### Ichigo Green

#### Monitors Asset Management Company

- All Ichigo Green Directors are Independent of the Asset Management Company and the Ichigo Group
- Active Board discussion results in effective supervision of the Asset Management Company



#### **Asset Management Company**



#### **Global Best Practice Governance**

- Majority of Directors (2 of 4) are Independent Directors
- Exclusive asset management team ensures best-practice execution on behalf of Ichigo Green
- The Risk & Compliance and Audit groups report directly to the President
- Further ensure objectivity and independence by including third-party, independent lawyers and accountants in the Investment Committee and Risk & Compliance Committee

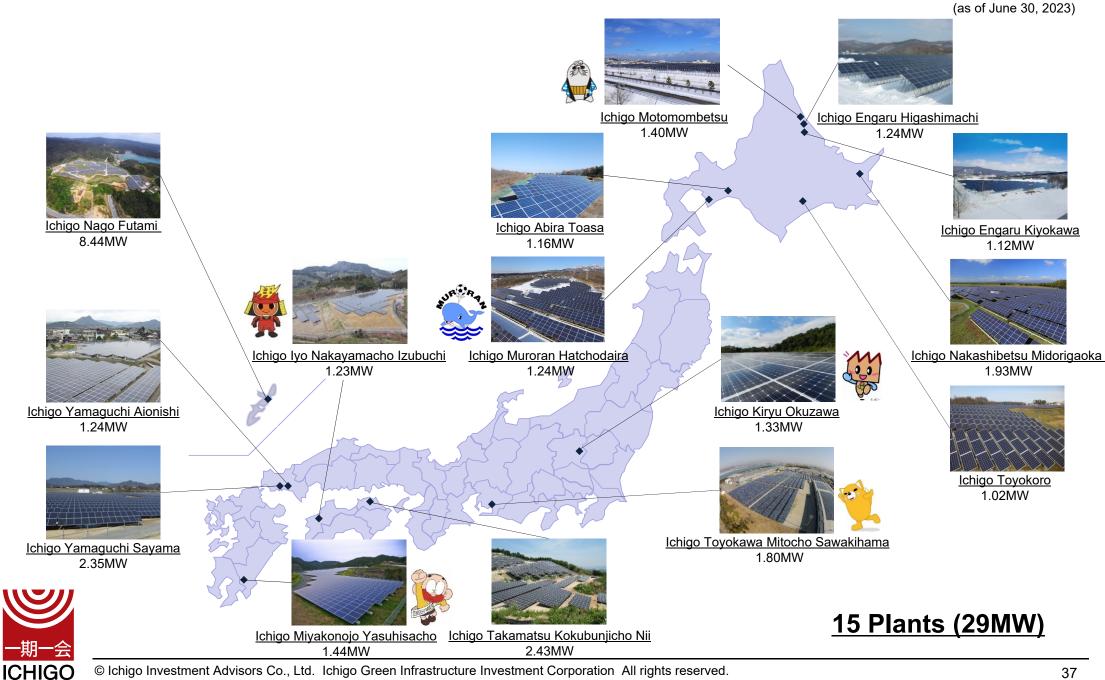




Solar Power Plant Data

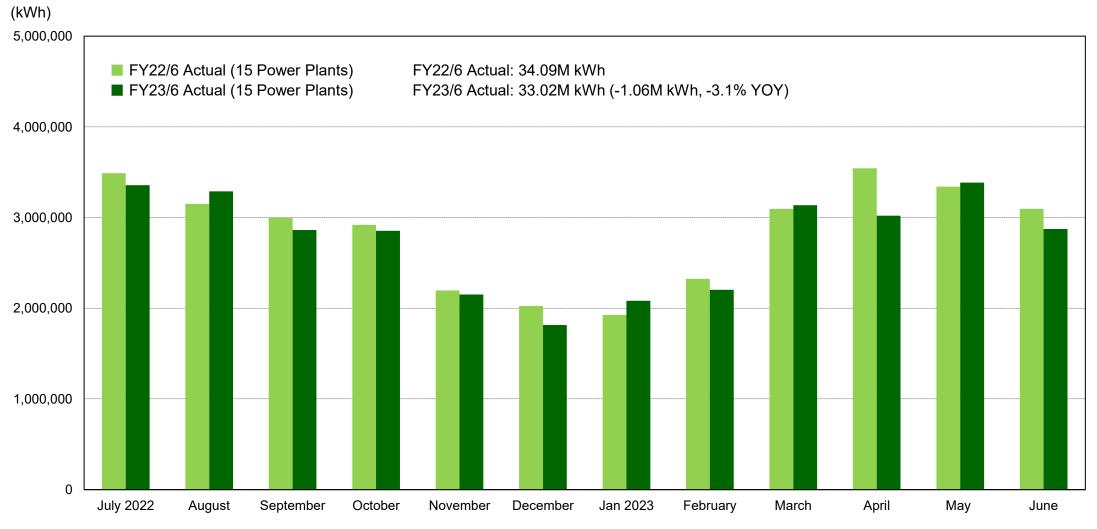


## **Geographically Diversified Portfolio**



# Power Generation (YOY)

## Power Generation -3.1% YOY





# Individual Solar Power Plant Earnings (July 2022 – June 2023)

(JPY thousand)

	Leaseholder			Ichigo Green				
No.	Solar Power Plant	Power Production Revenue	Operating Expenses	Operating Revenue	Expenses	NOI	Depreciation Expense	Income
E-01	Ichigo Kiryu Okuzawa	61,203	15,969	45,233	2,556	42,677	29,806	12,870
E-02	Ichigo Motomombetsu	64,118	13,136	50,981	2,614	48,367	29,599	18,767
E-03	Ichigo Muroran Hatchodaira	57,874	12,126	45,747	2,465	43,282	27,818	15,463
E-04	lchigo Engaru Kiyokawa	49,471	11,493	38,327	2,093	36,234	23,618	12,616
E-05	lchigo lyo Nakayamacho Izubuchi	54,906	11,086	43,819	2,457	41,361	27,920	13,441
E-06	Ichigo Nakashibetsu Midorigaoka	90,126	14,260	75,866	4,347	71,518	43,766	27,752
E-07	Ichigo Abira Toasa	54,266	10,662	43,604	2,470	41,133	25,048	16,085
E-08	Ichigo Toyokoro	48,137	9,046	39,090	2,438	36,651	24,652	11,998
E-09	lchigo Nago Futami	333,729	63,904	297,483*	19,358	278,124	190,759	87,365
E-10	lchigo Engaru Higashimachi	50,945	9,704	41,262	2,618	38,644	26,158	12,486
E-11	lchigo Takamatsu Kokubunjicho Nii	108,023	10,705	97,317	5,932	91,384	54,576	36,807
E-12	lchigo Miyakonojo Yasuhisacho	54,499	12,555	43,654*	2,887	40,766	28,558	12,208
E-13	Ichigo Toyokawa Mitocho Sawakihama	69,758	24,143	45,614	3,138	42,476	28,714	13,761
E-14	Ichigo Yamaguchi Aionishi	59,732	11,678	48,053	3,715	44,338	26,318	18,019
E-15	lchigo Yamaguchi Sayama	110,200	17,452	92,748	6,162	86,585	50,866	35,718
	Total	1,266,993	247,929	1,048,805	65,258	983,547	638,183	345,363

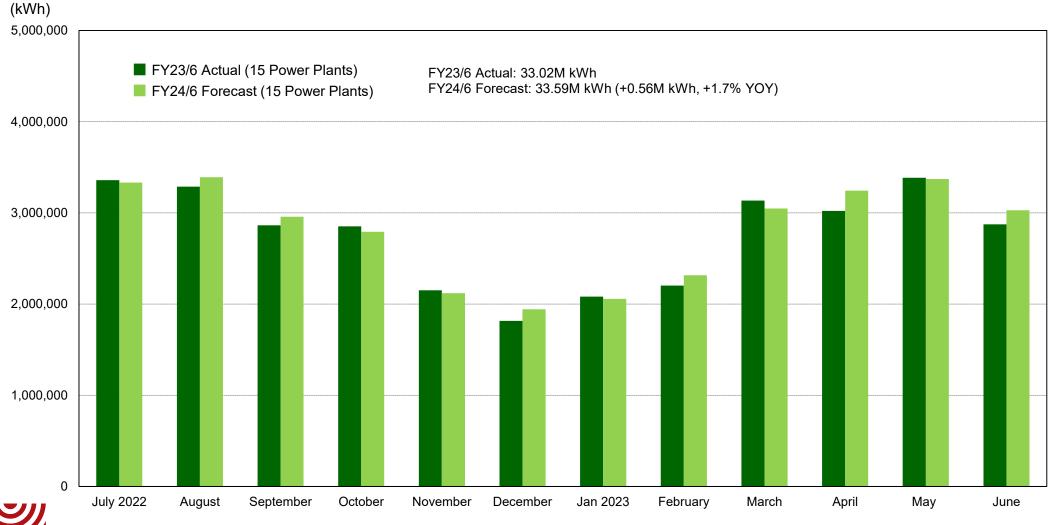


\* Ichigo Nago Futami ECO Power Plant (E-09): Recorded operator-guaranteed base fee (JPY 27.7M) due to actual power generation lower than forecast based on minimum guarantee hourly solar intensity

\* Ichigo Miyakonojo Yasuhisacho ECO Power Plant (E-12): Recorded operator-guaranteed base fee (JPY 1.7M) due to actual power generation lower than forecast based on minimum guarantee hourly solar intensity

# FY24/6 Power Generation Forecast

FY24/6 Forecast 33.59 million kWh (FY23/6 Actual 33.02 million kWh)





## Solar Power Plant Portfolio

							as of Jun	e 30, 2023
No.	Solar Power Plant	Location	Acquisition Date	Book Value (JPY million)	Appraisal Value <sup>1</sup> (JPY million)	Panel Output <sup>2</sup> (MW)	FIT <sup>3</sup> (JPY)	Portfolio Weight <sup>4</sup>
E-01	lchigo Kiryu Okuzawa	Kiryu City, Gunma	Dec 2016	306	359	1.33	40	4.02%
E-02	Ichigo Motomombetsu	Mombetsu City, Hokkaido	Dec 2016	316	380	1.40	40	4.15%
E-03	lchigo Muroran Hatchodaira	Muroran City, Hokkaido	Dec 2016	299	356	1.24	40	3.93%
E-04	lchigo Engaru Kiyokawa	Mombetsu County, Hokkaido	Dec 2016	253	292	1.12	40	3.33%
E-05	lchigo lyo Nakayamacho Izubuchi	lyo City, Ehime	Dec 2016	302	372	1.23	40	3.97%
E-06	lchigo Nakashibetsu Midorigaoka	Shibetsu County, Hokkaido	Dec 2016	499	607	1.93	40	6.56%
E-07	Ichigo Abira Toasa	Yufutsu County, Hokkaido	Dec 2016	288	352	1.16	40	3.78%
E-08	Ichigo Toyokoro	Nakagawa County, Hokkaido	Dec 2016	283	352	1.02	40	3.72%
E-09	lchigo Nago Futami	Nago City, Okinawa	Dec 2016	2,225	2,716	8.44	40	29.19%
E-10	lchigo Engaru Higashimachi	Mombetsu County, Hokkaido	Dec 2016	305	361	1.24	40	4.00%
E-11	lchigo Takamatsu Kokubunjicho Nii	Takamatsu City, Kagawa	Dec 2016	788	914	2.43	36	10.35%
E-12	lchigo Miyakonojo Yasuhisacho	Miyakonojo City, Miyazaki	Dec 2016	345	416	1.44	36	4.53%
E-13	lchigo Toyokawa Mitocho Sawakihama	Toyokawa City, Aichi	Dec 2016	353	387	1.80	32	4.63%
E-14	lchigo Yamaguchi Aionishi	Yamaguchi City, Yamaguchi	Jul 2017	404	450	1.24	40	5.31%
E-15	lchigo Yamaguchi Sayama	Yamaguchi City, Yamaguchi	Jul 2017	648	757	2.35	36	8.51%
	Total (15 Solar Power Plants)				9,075	29.43	38.7	100%

<sup>1</sup> Appraisal Value is from PwC Sustainability LLC's Valuation Report using values as of June 30, 2023. The values are medians of the appraisal value ranges shown in the Report.

<sup>2</sup> Panel Output is derived by multiplying the maximum output of a single solar panel by the total number of panels

<sup>3</sup> FIT (Feed-In Tariff) is the purchase price, per kWh, agreed in the respective Power Purchase Agreements for each solar power plant <sup>4</sup> Portfolio Weight is based on book value

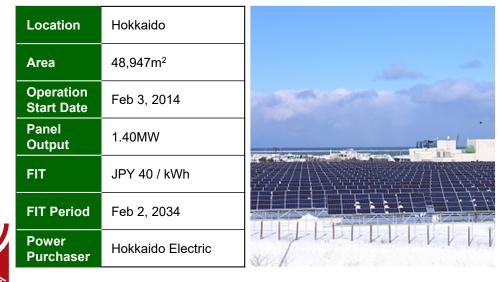
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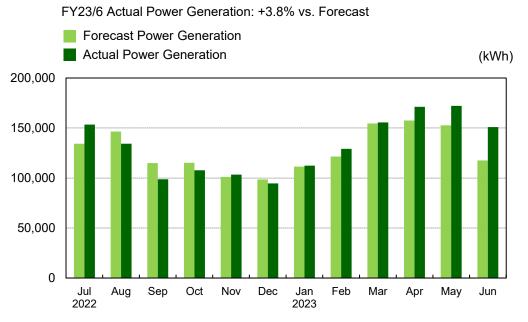
**ICHIGO** 

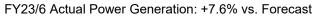
### E-01 Ichigo Kiryu Okuzawa

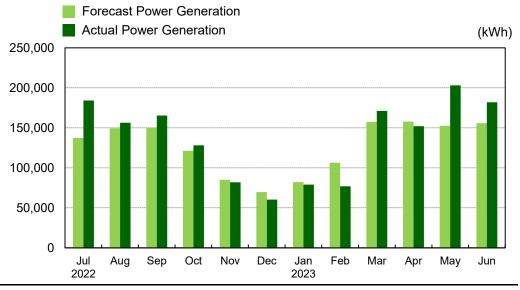
Location	Gunma	
Area	27,588m <sup>2</sup>	
Operation Start Date	Sep 30, 2013	
Panel Output	1.33MW	
FIT	JPY 40 / kWh	
FIT Period	Sep 29, 2033	
Power Purchaser	TEPCO Energy Partner	

#### E-02 Ichigo Motomombetsu











### E-03 Ichigo Muroran Hatchodaira

Location	Hokkaido	
Area	35,801m <sup>2</sup>	
Operation Start Date	Mar 3, 2014	
Panel Output	1.24MW	
FIT	JPY 40 / kWh	
FIT Period	Mar 2, 2034	
Power Purchaser	Hokkaido Electric	

### E-04 Ichigo Engaru Kiyokawa

Hokkaido

27,164m<sup>2</sup>

Mar 4, 2014

JPY 40 / kWh

Mar 3, 2034

Hokkaido Electric

1.12MW

Location

Operation

Start Date Panel

**FIT Period** 

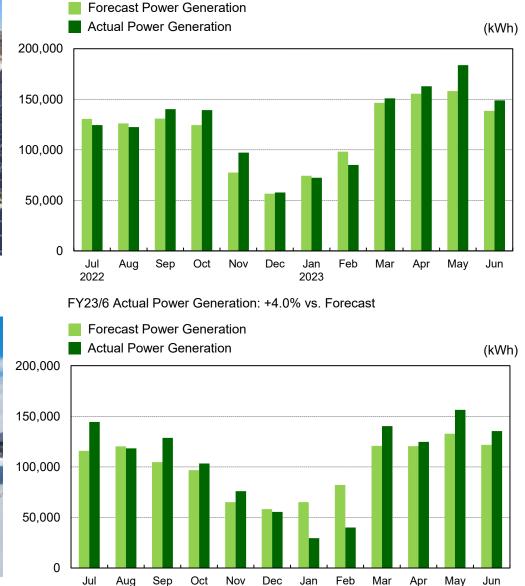
Purchaser

Power

Output

FIT

Area



2023

2022

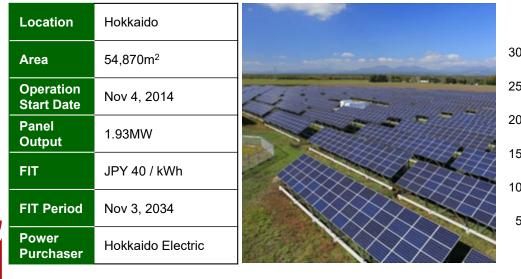
FY23/6 Actual Power Generation: +4.8% vs. Forecast

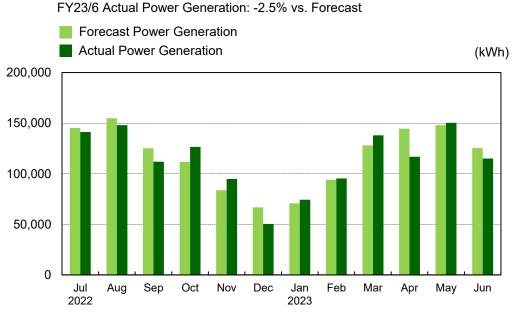


#### E-05 Ichigo Iyo Nakayamacho Izubuchi

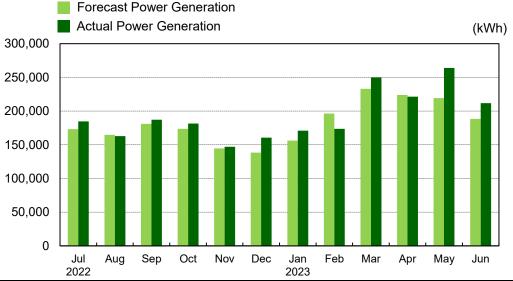
Location	Ehime	A State
Area	26,261m <sup>2</sup>	CONTRACTOR DE
Operation Start Date	Apr 2, 2014	at the second stands
Panel Output	1.23MW	
FIT	JPY 40 / kWh	
FIT Period	Apr 1, 2034	1 States and the second second
Power Purchaser	Shikoku Electric	

#### E-06 Ichigo Nakashibetsu Midorigaoka





#### FY23/6 Actual Power Generation: +5.6% vs. Forecast





### E-07 Ichigo Abira Toasa

Location	Hokkaido	
Area	29,731m <sup>2</sup>	
Operation Start Date	Dec 2, 2014	
Panel Output	1.16MW	And the second s
FIT	JPY 40 / kWh	
FIT Period	Dec 1, 2034	
Power Purchaser	Hokkaido Electric	

### E-08 Ichigo Toyokoro

Hokkaido

29,004m<sup>2</sup>

Dec 4, 2014

JPY 40 / kWh

Dec 3, 2034

Hokkaido Electric

1.02MW

Location

Operation

Start Date Panel

**FIT Period** 

Purchaser

Power

Output

FIT

Area



Jul

2022

Aug

Sep

Oct

Nov

Dec

Jan

2023

Feb

Mar

Apr

May

FY23/6 Actual Power Generation: +4.9% vs. Forecast



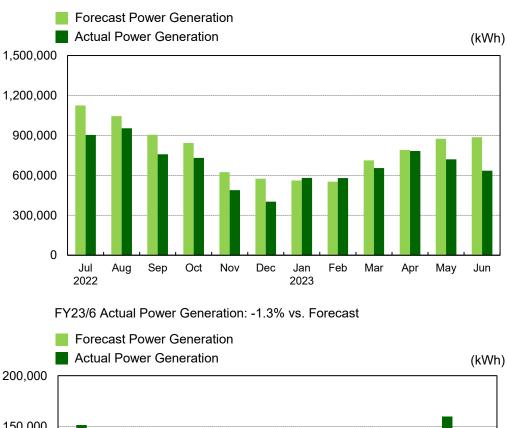
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Jun

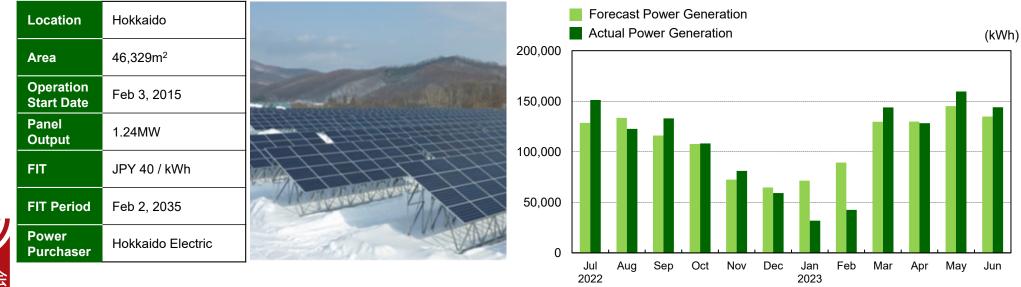
### E-09 Ichigo Nago Futami

Location	Okinawa	
Area	146,217m <sup>2</sup>	
Operation Start Date	Feb 2, 2015	
Panel Output	8.44MW	
FIT	JPY 40 / kWh	Carrow Martin
FIT Period	Feb 1, 2035	2-265. 200 Mar 1
Power Purchaser	Okinawa Electric	

### E-10 Ichigo Engaru Higashimachi



FY23/6 Actual Power Generation: -13.7% vs. Forecast



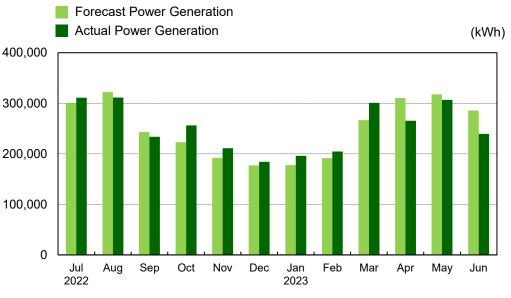


### E-11 Ichigo Takamatsu Kokubunjicho Nii

Location	Kagawa	
Area	79,340m <sup>2</sup>	
Operation Start Date	Jun 2, 2015	
Panel Output	2.43MW	
FIT	JPY 36 / kWh	
FIT Period	Jun 1, 2035	
Power Purchaser	Shikoku Electric	

#### E-12 Ichigo Miyakonojo Yasuhisacho

FY23/6 Actual Power Generation: +0.4% vs. Forecast



#### FY23/6 Actual Power Generation: -10.7% vs. Forecast

**Forecast Power Generation** Location Miyazaki **Actual Power Generation** (kWh) 250,000 94,165m<sup>2</sup> Area Operation 200,000 Jul 8, 2015 Start Date Panel 1.44MW 150,000 Output FIT JPY 36 / kWh 100.000 **FIT Period** Jul 7, 2035 50,000 Power Kyushu Electric Purchaser 0 Dec Jul Aug Sep Oct Nov Jan Feb Mar Apr May Jun 2022 2023



#### Forecast Power Generation Location Aichi Actual Power Generation 19,393m<sup>2</sup> 300,000 Area Operation 250,000 Sep 16, 2015 Start Date 200,000 Panel 1.80MW Output 150,000 FIT JPY 32 / kWh 100,000 **FIT Period** Sep 15, 2035 50,000 Power **Chubu Electric Miraiz** Purchaser 0

50,000

0

Jul

2022

Aug

Sep

Oct

Nov

Dec

Jan

2023

Feb

Mar

Apr

May

#### E-13 Ichigo Toyokawa Mitocho Sawakihama

#### E-14 Ichigo Yamaguchi Aionishi

Yamaguchi

19,815m<sup>2</sup>

Dec 7, 2015

JPY 40 / kWh

Dec 6, 2035

Chugoku Electric

1.24MW

Location

Operation

Start Date Panel

**FIT Period** 

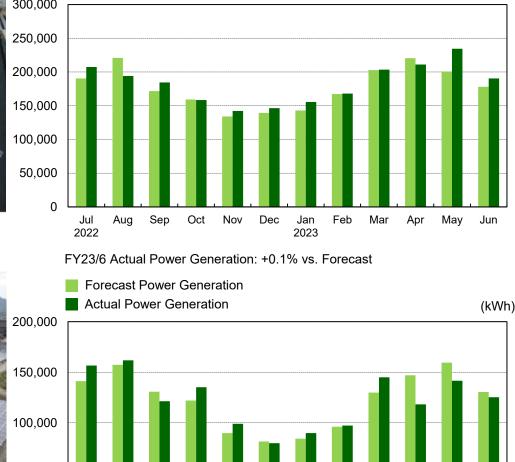
Purchaser

Power

Output

FIT

Area



FY23/6 Actual Power Generation: +3.2% vs. Forecast

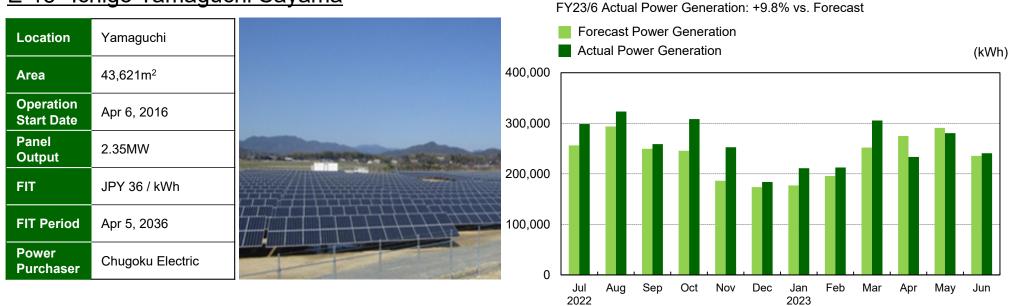


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Jun

(kWh)

#### E-15 Ichigo Yamaguchi Sayama





Appendix



## What is a FIT?

- A policy mechanism designed to accelerate the deployment of renewable energy such as solar and wind, guaranteeing a long-term fixed sale price for electricity (in Japan, 20 years).
- Japan's FIT is updated every year.

#### Solar Power FIT

Contract Date	FIT / kWh	Guarantee Period
FY2012	JPY 40	20 years
FY2013	JPY 36	20 years
FY2014	JPY 32	20 years
FY2015 (4/1 ~ 6/30)	JPY 29	20 years
FY2015 (7/1 ~ 3/31)	JPY 27	20 years
FY2016	JPY 24	20 years
FY2017 ~	(Note 1)	20 years

#### Wind Power FIT

Contract Date	FIT / kWh	Guarantee Period
FY2017 (4/1 ~ 9/30)	JPY 22	20 years
FY2017 (10/1 ~ 3/31)	JPY 21	20 years
FY2018	JPY 20	20 years
FY2019	JPY 19	20 years
FY2020	JPY 18	20 years
FY2021 ~	(Note <sup>2</sup> )	20 years

Note: FY starts on April 1 and ends on March 31 of the following year

<sup>1</sup> 2017, 2018 FIT for >2MW non-residential, 2019 FIT for >0.5MW non-residential, and 2020, 2021, 2022 FIT for >0.25MW non-residential solar power production

<sup>2</sup> 2021 FIT for >0.25MW wind power generation 2022, 2023 FIT for >0.05MW wind power generation



Pre-consumption tax FIT for power plants with output of >10kW Source: METI, Agency for Natural Resources and Energy

Average Ichigo Green FIT: JPY 38.7 / kWh

# Shareholder Composition

#### Major Shareholders (as of June 30, 2023) **Foreign Corporations & Individuals** No. Of Name Share Non-Financial Domestic Corporations Shares 100% 25,404 shares Ichigo Trust Pte. Ltd. 22,677 22.0% 1 (24.7%) 80% 11.750 shares 5.8% 2 Ichigo Inc. 6.000 (11.4%)60% 8.990 shares The Master Trust Bank of Japan, Ltd. 3 3,850 3.7% (8.7%) (Trust Account) 40% Bank of Fukuoka, Ltd. 1,323 1.3% 4 56.822 shares (55.2%) 20% Otani Asset Management, K.K. 870 0.8% 5 0% Fuji Dempa Kogyo Co., Ltd. 676 0.7% 6 June 30, 2022 \* (102,966 shares) Progression Ltd. 653 0.6% 7 \* Number of shares outstanding WU ASSETS PTE. LTD. 600 0.6% 8 Shareholders by Shareholder Type 9 Rakuten Securities, Inc. 567 0.6% 10 Individual Shareholder 520 0.5% **Total** 37,736 36.6%

#### Shareholdings by Shareholder Type

**Domestic Individuals** 24.938 shares 24,657 shares (23.9%) (24.2%)11,796 shares 11,051 shares (11.5%)(10.7%)8,141 shares 12,450 shares (7.9%)(12.1%) 58,091 shares 54.808 shares (56.4%) (53.2%) June 30, 2023 \* Dec 31, 2022 \* (102,966 shares) (102,966 shares)

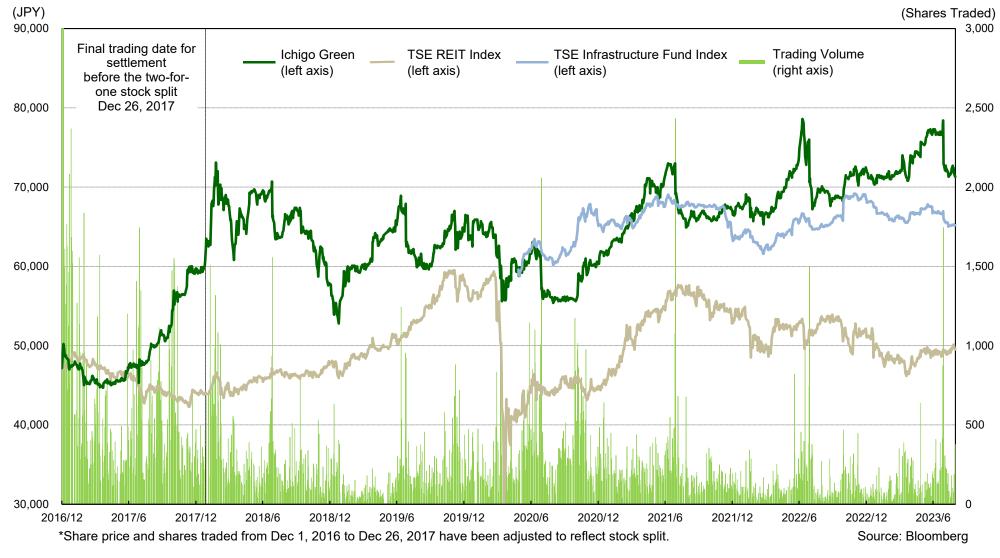
**Domestic Financial Institutions** 

		June 30, 2022	Dec 31, 2022	Jun 30, 2	023
		Shareholders	Shareholders	Shareholders	Share
Domestic Individuals		7,896	7,778	8,039	98.1%
Domestic Financial Institutions		20	18	19	0.2%
	City banks, regional banks	2	2	1	Ι
	Trust banks	3	3	3	-
	Other (including securities companies)	15	13	15	0.2%
Non-Financial Domestic Corporations		104	95	91	1.1%
Foreign Corporations & Individuals		39	40	46	0.6%
Total		8,059	7,931	8,195	100%
		•			



## Share Price (Dec 1, 2016 to Jul 31, 2023)

## Listed on the TSE on Dec 1, 2016





#### **Investment Corporation**

Name Ichigo Green Infrastructure Investment Corporation	
Securities Code 9282	
Address	1-1-1 Uchisaiwaicho, Chiyoda-ku, Tokyo
Executive Director	Nanako Ito
Fiscal Year	July 1 – June 30 (Half-Year is July 1 – December 31)

#### Asset Management Company

Name	Ichigo Investment Advisors Co., Ltd.
President & Executive Officer	Hiroshi Iwai
Registration & Membership	Financial Instruments Dealer License (Investment Management Services, Investment Advisory & Agency Services, and Type II Financial Instruments Services): Minister of Finance, Kanto Financial Bureau #318



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These materials may contain forward-looking statements regarding the intent, belief or current expectations of Ichigo Green with respect to financial condition and future results. These statements are based on certain assumptions founded on currently available information. Accordingly, such statements are subject to risks and uncertainties, and there is no assurance as to actual financial conditions or future results. Actual results may vary from those indicated in the forward-looking statements.

In creating these materials, Ichigo Green and Ichigo Investment Advisors Co., Ltd. (IIA) have sought to provide accurate information. However, there can be no assurance given as to the accuracy, certainty, validity or fairness of any such information. The content of these materials is also subject to revision or retraction without prior notice.

This document is a translation. If there is any discrepancy between the Japanese version and the English translation, the Japanese version shall prevail.



Make The World More Sustainable Contact:

Ichigo Green IR Desk (9282) TEL: +81-3-3502-4854

E-mail: ir\_green@ichigo.gr.jp www.ichigo-green.co.jp/en



Ichigo

FSG

Ichigo is Japan's first zero-carbon listed real estate company. We are taking responsibility for our environmental footprint by offsetting our carbon emissions and investing in low-carbon technologies such as solar energy.