## Ichigo Green (9282)



## FY24/6 H1 Corporate Presentation

February 14, 2024

Ichigo Green Infrastructure Investment Corporation Ichigo Investment Advisors Co., Ltd.



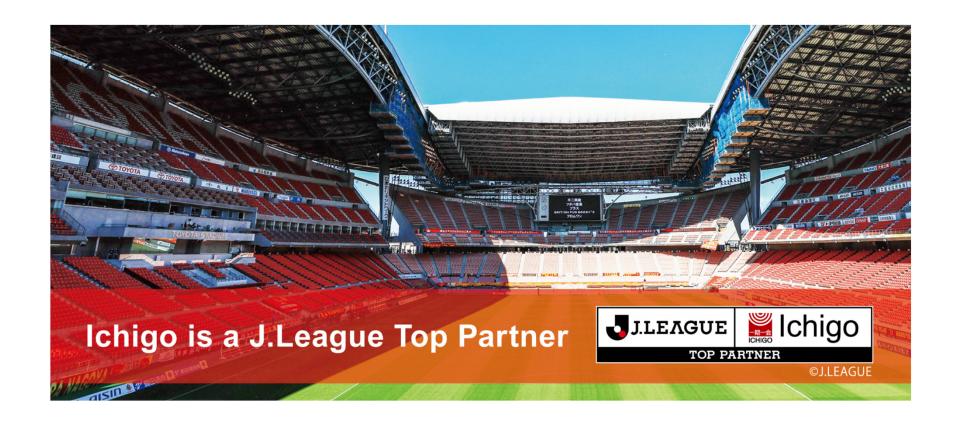
We would like to express our deepest condolences to all those impacted by the January 1, 2024 earthquake in Ishikawa Prefecture, and our wishes for the earliest and fullest possible recovery for all.





# Make The World More Sustainable





## Contents

#### Mission & Deliverables to Shareholders

#### FY24/6 H1 Results

- Solar Power Plant Portfolio Details
- FY24/6 H1 Earnings
- Power Generation -0.2% vs. Forecast
- Power Generation +1.0% YOY
- FY24/6 H1 Events
- FY24/6 H1 Power Suspensions
- Power Generation by Individual Power Plant
- Financing Details
- Ichigo J.League Shareholder Program

#### Driving Shareholder Value

- Mission & Deliverables to Shareholders
- Progress on Ten-Year Earnings Forecast
- Ichigo (2337) Power Plant Performance Guarantee
- Customized Solar Power Plant Builds
- Fully-Networked Panel-Level Production Monitoring
- World-Class Disclosure: Real-Time Power Production Data

#### Growth Strategy Leveraging Ichigo Strengths

- Sponsor: Ichigo, A Sustainable Infrastructure Company
- Synergies Between Ichigo Green and Ichigo
- Ichigo & Ichigo Green Solar Power Plant Portfolio

#### Ichigo's Sustainability Commitment (ESG)

- Ichigo Sustainability Policy
- Ichigo Climate Positive: CO2 Reduction vs.
   Emissions
- Renewable Energy Transition Towards a Sustainable Society
- Ichigo ESG Environmental
- Ichigo ESG Social
- Ichigo ESG Governance

#### Solar Power Plant Data

- Geographically Diversified Portfolio
- Power Generation (YOY)
- Individual Solar Power Plant Earnings
   (July 2023 Dec 2023)
- Individual Solar Power Plant Details

#### **Appendix**



## FY24/6 H1 Results



## Solar Power Plant Portfolio Details

as of December 31, 2023

**No. Of Power Plants** 

15

Average FIT (per kWh)

JPY 38.7

**Acquisition Price** 

JPY 11.4B

**CO2** Reduction

15,839 Tons

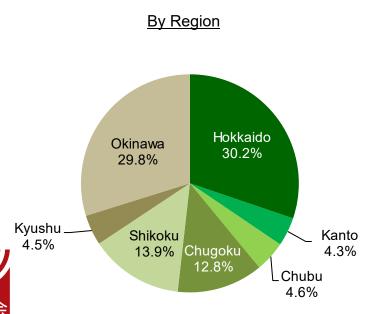
**Panel Output** 

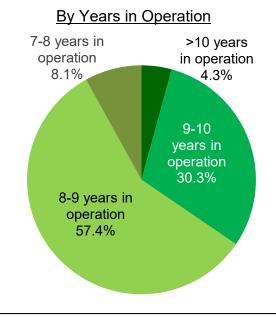
29.43MW

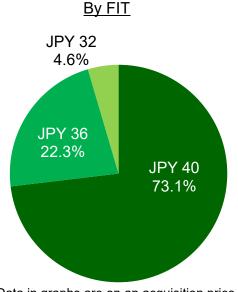
**Annual Power Generation** 

10,660 Households

<sup>\*</sup> Annualized CO2 reduction relative to fossil-fuel-based power production of each plant's forecast power generation amount. Annualized number of households based on each plant's projected forecast generation assuming annual power consumption per household is 3,000 kWh.







<sup>\*</sup> Data in graphs are on an acquisition price basis

## FY24/6 H1 Earnings

## Net Income: JPY 71M, +JPY 4M (+6.9%) vs. Forecast

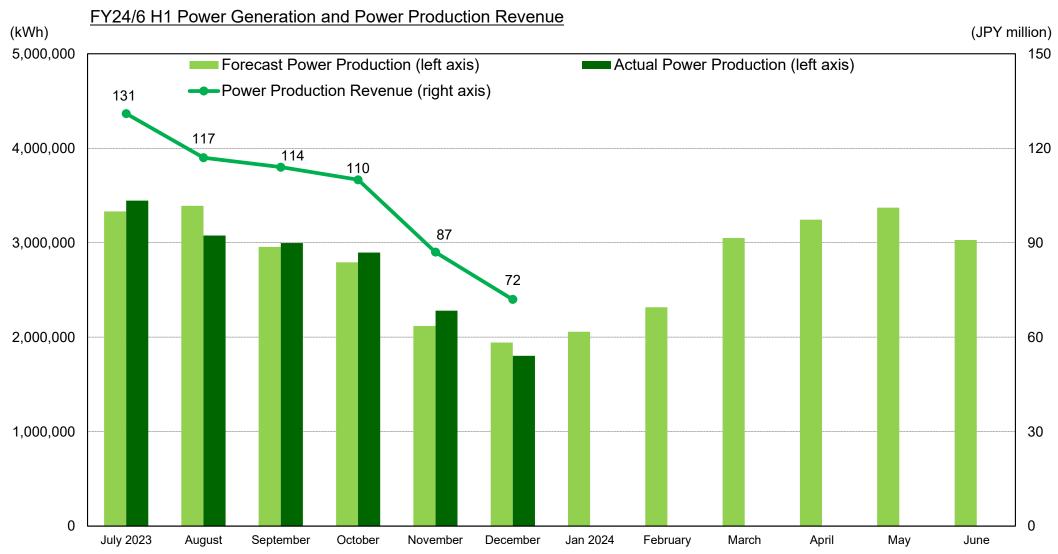
(JPY million)

	FY23/6 H1 Actual	FY24/6 H1 Forecast	FY24/6 H1 Actual	vs. Forecast	FY24/6 Full-Year Forecast
Operating Revenue	522	520	518	99.7%	1,059
Operating Expenses	416	422	417	98.9%	806
(Depreciation)	319	321	320	99.8%	643
Operating Profit	106	97	101	103.4%	253
Recurring Profit	75	67	72	106.8%	194
Net Income	75	67	71	106.9%	193
Dividend	-	_	_	_	JPY4,065
(excluding DEE)	-	-	_	_	JPY 1,860
(DEE)	-	_	_	-	JPY 2,205
Number of Power Plants	15	15	15	-	15
Power Generation	16.32M kWh	16.53M kWh	16.49M kWh	99.8%	33.59M kWh



DEE = Dividend in Excess of Earnings

## Power Generation -0.2% vs. Forecast

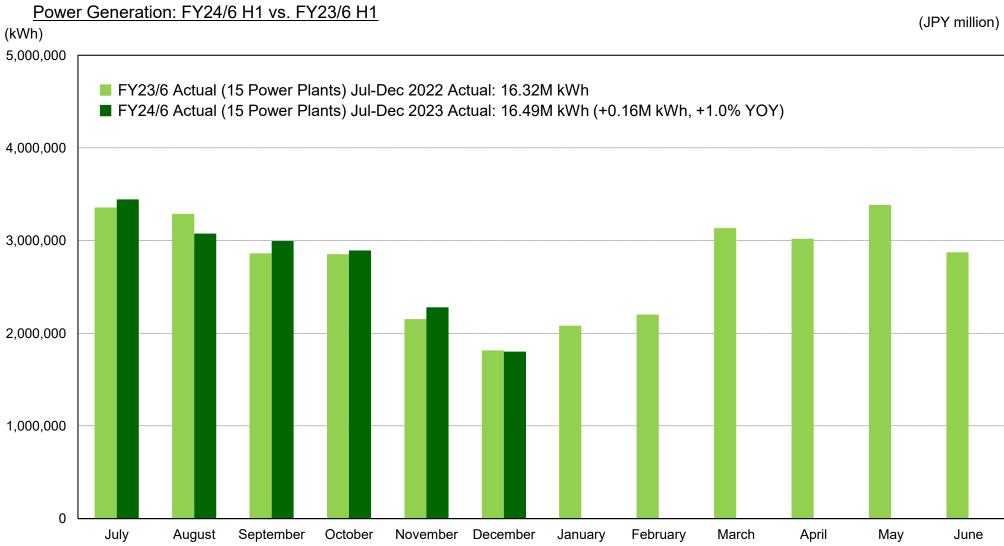




<sup>\*</sup> Power production is seasonal, being lower in June due to Japan's rainy season and in September through February due to fewer productive daylight hours during autumn/winter.



## Power Generation +1.0% YOY



## FY24/6 H1 Events

- Portfolio Power Generation Roughly in Line With Forecast (-0.2% vs. Forecast)
  - ✓ Although Ichigo Nago Futami power generation was significantly below forecast due to panel failure, power generation compensated by power generation in other areas with favorable weather conditions
- Ichigo Nago Futami Panel Failure (Potential-Induced Degradation, PID)
  - ✓ Guaranteed by panel manufacturer; Ongoing discussions to review guarantee
  - ✓ Affected panels: c. 50%
  - ✓ Power generation impact: -10~20%
  - ✓ No further impact expected; Considering panel replacements for further upside
- Conducted Construction as Part of Theft Prevention Measures
  - ✓ Upgrading theft prevention measures across all power plants due to rise in cable thefts in Northern Kanto region
  - ✓ Continuing measures despite no panel thefts at Ichigo Green plants
  - ✓ Capex JPY 10M (4 plants) as of December 31, 2023
  - ✓ Additional Capex JPY 10M (5 plants) scheduled until July 31, 2024

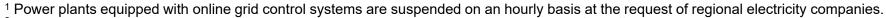


## FY24/6 H1 Power Suspensions

# Installing Online Grid Control Systems to Limit Lost Power Generation During Power Suspensions

- Installed in 4 (6 plants) out of 7 regions (15 plants)
- Contributing to the reduction in power generation loss despite increased number of power suspensions
- Scheduled to install online grid control systems in Okinawa & Hokkaido

	Power				FY24/6				FY23/6
	Utility Co.	2023/07	2023/08	2023/09	2023/10	2023/11	2023/12	Total	(Actual)
Ichigo Kiryu Okuzawa	TEPCO								
Ichigo Motomombetsu	Hokkaido								
Ichigo Muroran Hatchodaira	Hokkaido								1
Ichigo Engaru Kiyokawa	Hokkaido								
Ichigo Iyo Nakayamacho Izubuchi <sup>1</sup>	Shikoku	1 (1)						1 (1)	
Ichigo Nakashibetsu Midorigaoka	Hokkaido								
Ichigo Abira Toasa	Hokkaido								1
Ichigo Toyokoro	Hokkaido								1
Ichigo Nago Futami	Okinawa						2	2	
Ichigo Engaru Higashimachi	Hokkaido								
Ichigo Takamatsu Kokubunjicho Nii <sup>1</sup>	Shikoku				1			1	
Ichigo Miyakonojo Yasuhisacho <sup>1</sup>	Kyushu			1	3			4	3
Ichigo Toyokawa Mitocho Sawakihama <sup>1</sup>	Chubu								
Ichigo Yamaguchi Aionishi <sup>1</sup>	Chugoku				1	1	1	3	1 (1)
Ichigo Yamauchi Sayama <sup>1</sup>	Chugoku				1 (1)		1	2 (1)	1 (1)



<sup>&</sup>lt;sup>2</sup> Proxy power suspension is conducted by an online power suspension company in place of an offline company and is later reimbursed.



<sup>(</sup>Number of proxy power suspension days in parentheses)

<sup>&</sup>lt;sup>3</sup> Includes days when power suspensions and proxy power suspensions are conducted on the same day

## Power Generation by Individual Power Plant

Although Ichigo Nago Futami Power Generation -16% vs. Forecast Due to Inclement Weather & PID, Total Power Generation -0.2% vs. Forecast Due to Geographic Diversification

No.	Solar Power Plant	Forecast Power Generation (A) (kWh)	Actual Power Generation (B) (kWh)	Difference (B) - (A) (kWh)	Actual Power Production Revenue (JPY thousand)	Operating Revenue* (JPY thousand)
E-01	lchigo Kiryu Okuzawa	706,572	871,036	+164,464	33,626	22,928
E-02	lchigo Motomombetsu	708,811	734,619	+25,808	28,675	21,714
E-03	lchigo Muroran Hatchodaira	642,536	667,581	+25,045	26,001	18,880
E-04	lchigo Engaru Kiyokawa	558,220	574,532	+16,312	22,710	18,039
E-05	lchigo lyo Nakayamacho Izubuchi	683,941	682,055	-1,886	27,658	22,248
E-06	lchigo Nakashibetsu Midorigaoka	970,652	1,011,567	+40,915	39,323	29,825
E-07	lchigo Abira Toasa	574,272	631,945	+57,673	25,189	19,469
E-08	lchigo Toyokoro	560,014	580,860	+20,846	22,828	17,787
E-09	lchigo Nago Futami	5,091,263	4,265,424	-825,839	173,505	159,228
E-10	lchigo Engaru Higashimachi	619,780	595,047	-24,733	23,175	17,658
E-11	lchigo Takamatsu Kokubunjicho Nii	1,449,441	1,560,807	+111,366	57,240	51,472
E-12	lchigo Miyakonojo Yasuhisacho	839,119	795,417	-43,702	28,771	22,754
E-13	lchigo Toyokawa Mitocho Sawakihama	1,010,637	1,178,125	+167,488	37,171	25,566
E-14	lchigo Yamaguchi Aionishi	718,870	740,911	+22,041	30,009	23,522
E-15	lchigo Yamaguchi Sayama	1,397,838	1,601,920	+204,082	57,017	47,404
	Total	16,532,008	16,491,889	-40,119	632,905	518,500



<sup>\*</sup> Operating Revenue = Actual Power Production Revenue – Operating Expenses

## Financing Details

## Locked-In Low Long-Term Borrowing Costs via Interest Rate Swaps

as of December 31, 2023

Loan	Lender	Amount (JPY million)	Interest Rate (%)	Fixed/ Floating	Borrowing Date	Maturity	Loan Term
Term Loan I	Mizuho Bank, SMBC	3,835	0.760%	Fixed	Dec 1, 2016	Nov 30, 2026	10 years
Term Loan II	Mizuho Bank	288	0.815%	Fixed	Jul 3, 2017	Jun 30, 2027	10 years
Term Loan III	Yamaguchi Bank	608	0.815%	Fixed	Jul 3, 2017	Jun 30, 2027	10 years
	Total	4,732	0.770%	(Weighted A	Average)		

#### LTV (Forecast)

FY17/6 (Actual)	FY18/6 (Actual)	FY19/6 (Actual)	FY20/6 (Actual)	FY21/6 (Actual)	FY22/6 (Actual)	FY23/6 (Actual)	FY24/6 H1 (Actual)	FY24/6	FY25/6	FY26/6
57.4%	58.5%	57.8%	57.8%	57.2%	56.4%	55.8%	56.9%	54.7%	53.7%	52.3%

#### Interest Bearing Liabilities ÷ FFO (Forecast)

(JPY)

	FY17/6 (Actual)	FY18/6 (Actual)	FY19/6 (Actual)	FY20/6 (Actual)	FY21/6 (Actual)	FY22/6 (Actual)	FY23/6 (Actual)	FY24/6	FY25/6	FY26/6	
	15.5X	8.1X	8.0X	7.7X	7.1X	6.6X	6.0X	5.4X	4.8X	4.3X	
nt	6,858M	7,160M	6,733M	6,309M	5,875M	5,438M	4,990M	4,543M	4,090M	3,636M	





FFO = Funds From Operations

## Ichigo J.League Shareholder Program

Represents Two Firsts for a Shareholder Program in Japan

- First Japanese company to include not just its own shareholders, but also the shareholders of the REITs and solar power producer that it manages, in its shareholder program (82,000 shareholders total)
- First company to offer shareholders free tickets to <u>every</u> J.League game at <u>every</u>
   J.League club

Ichigo is deepening its partnership with the J.League and working to further Ichigo's mission of promoting local community developments.



Ichigo J.League Shareholder Program Website Landing Page

J.League 30<sup>th</sup> Anniversary Event (May 14, 2023)

Invited shareholders to participate in opening ceremony as flag bearers and watch a special match





## **Driving Shareholder Value**



## Mission & Deliverables to Shareholders

Mission: To maximize shareholder value via a renewable energy portfolio that provides both return stability and growth potential, along with offering investors an opportunity to invest in Japan's rapidly expanding green infrastructure asset class

#### Ichigo Green's Deliverables to its Shareholders

## Stable & Growing EPS

- Invests in solar power plants with 20-year FIT (Feed-In Tariff) power sale contracts.
- Long-term and stable operation of robust plants with a comprehensive real-time monitoring system.
- · Geographically diverse power plant portfolio.
- Earnings stability backed by performance guarantees from power plant operator.

## Leverage Sponsor Ichigo's Strengths

- Power plant operator is Ichigo (2337) subsidiary, Ichigo ECO Energy, with a strong track-record in developing and operating 64 solar and wind power plants nationwide.
- Ichigo has extensive experience managing Ichigo Office (8975) and Ichigo Hotel (3463).

#### Maximize Shareholder Value

 Because solar power plants are depreciable, Ichigo Green has substantial non-cash depreciation expenses that lower its accounting-based EPS. These additional cash earnings are deployed to pay a higher dividend.



## Progress on Ten-Year Earnings Forecast

#### Achieved Above-Forecast Dividends 7 Years Into 10-Year Forecast

(JPY)

				Actual					Forecast	
	FY17/6	FY18/6	FY19/6	FY20/6	FY21/6	FY22/6	FY23/6	FY24/6	FY25/6	FY26/6
FFO per Share	4,305	8,560	8,197	8,001	8,039	8,251	8.072	8,136	8,253	8,211
Dividend per Share	2,139	4,226	3,865	3,802	3,922	4,248	4,095	4,065	3,885	3,540
FFO = Funds From Operation	ns				_		_			
	Forecast Revision	+636			+102	+303				(JPY)
FY23/6 Actual	TCVISION		+305	+222		4.750				
Forecast JPY 4,095 Actual JPY 4,095		1,410	1,375	1,390	1,625	1,750	1,874	1,860	1,875	1,715
Dividend per Share (excluding DEE)	869									
DEE per Share		2,180	2,185	2,190	2,195	2,195	2,221	2,205	2,010	1,825
DEE = Dividend in Excess of Earnings	1,270									1,020
_	FY17/6	FY18/6	FY19/6	FY20/6	FY21/6	FY22/6	FY23/6	FY24/6	FY25/6	FY26/6
	Actual	Actual	Actual	Actual	Actual	Actual	Actual			
	new shar	ation of TSE l e-issuance e (Completed)	xpenses							ased on capex plan
			n of expense establishme	es related to nt (Complete	d)				10.19 101111	

<sup>\*</sup> Two-for-one stock split on Jan 1, 2018 (record date: Dec 31, 2017).

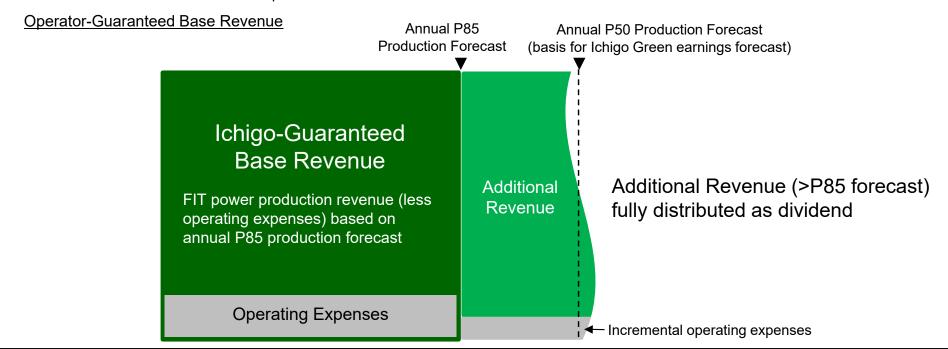
<sup>\*</sup> FY17/6 per share amounts have been adjusted to reflect stock split.



## Ichigo (2337) Power Plant Performance Guarantee

## Further Supports and Solidifies Long-Term Returns

- Power Generation Operating Revenue fully distributed to Ichigo Green shareholders
- Above-forecast Operating Revenue also fully distributed
  - ✓ Guaranteed base revenue (FIT electricity sales revenue) from Ichigo (2337) based on the annual P85 production forecast regardless of actual power generation
  - ✓ Power plants carry P&C, earthquake, and operating performance insurance
    - \* Earthquake insurance only purchased for power plants where third-party assessment concludes earthquake risk warrants



## Customized Solar Power Plant Builds

## Optimized to Local Climate & Topography to Maximize Power Production Efficiency

- Snow (Hokkaido): High mounting racks and 30 degree panel inclination to avoid and displace snow coverage (vs. 10 degree in other areas)
- High winds (Kagawa): Mounting racks closely fit to site inclines
- Typhoons (Okinawa): Mounting racks with extra load capacities capable of withstanding wind velocities of 60m per second







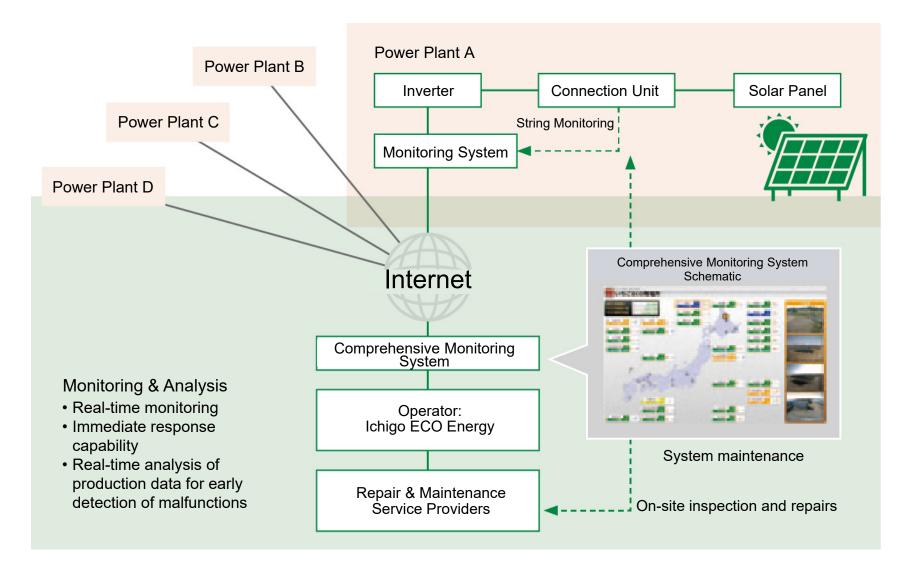
Ichigo Engaru Higashimachi ECO Power Plant Ichigo Takamatsu Kokubunjicho Nii ECO Power Plant (Hokkaido) (Kagawa)

Ichigo Nago Futami ECO Power Plant (Okinawa)



## Fully-Networked Panel-Level Production Monitoring

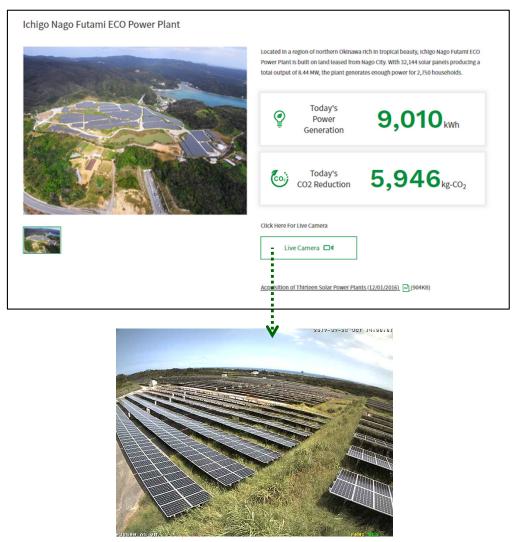
# Real-Time Monitoring System Immediately Detects Any Failures at the Panel Level



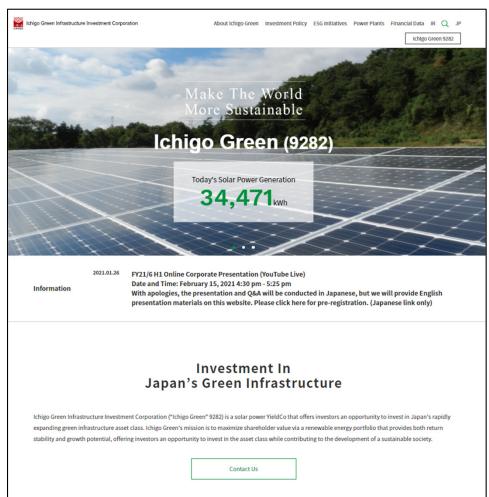


## World-Class Disclosure: Real-Time Power Production Data

#### Real-Time Individual Power Plant Data and Live Video Feeds







<u>Ichigo Green Website</u> www.ichigo-green.co.jp/en



## Growth Strategy Leveraging Ichigo Strengths



## Sponsor: Ichigo, A Sustainable Infrastructure Company

## Core Businesses: Asset Management, Sustainable Real Estate, Clean Energy

- Manages Ichigo Office (8975), Ichigo Hotel (3463), and Ichigo Green (9282)
- Sustainable Real Estate business adds value to existing buildings by drawing upon its real estate technologies and expertise
- Deeply committed to CSR and Sustainability





Hiromi Miyake (Weightlifting)

Ichigo (TSE Prime 2337)

Ichigo Preserves and Improves Real Estate
ICHIGO

The word "Ichigo" comes from the ancient Japanese proverb, Ichigo Ichie, literally meaning "One lifetime, one encounter." The phrase was first used by a 16th century master of the tea ceremony, Sen no Rikyu. He called upon his disciples to give total focus and sincerity to each act of the tea ceremony, because that particular moment will only exist once and must be fully lived and realized.

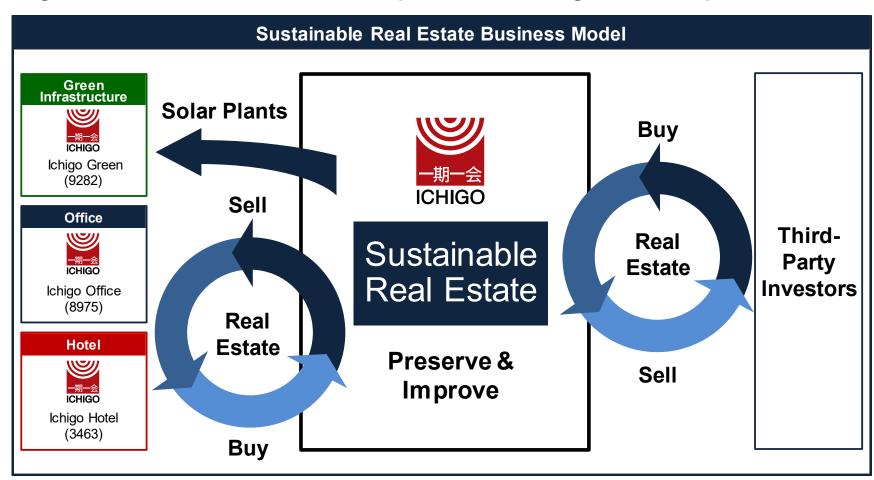
Ichigo embraces the Ichigo Ichie philosophy of sincerity and service, and works to build strong long-term relationships to support the success of our clients, shareholders, and all stakeholders.

	_		Ichigo Office (8975)		
	Asset Management	Ichigo Investment Advisors	Ichigo Hotel (3463)		
			Ichigo Green (9282)		
		Ichigo Estate	Centro		
	Sustainable	Ichigo Owners	Ichigo Animation		
	Real Estate	Ichigo Marché	OneFive Hotels		
		Miyako City			
	Clean Energy	Ichigo ECO Energy			
	Other	Ichigo Si	Collinear		



## Synergies Between Ichigo Green and Ichigo

- Ichigo-provided solar and wind power plant pipeline
- Power plant technical capabilities backed by Ichigo ECO Energy's nationwide solar power operating track record
- Ichigo Investment Advisor's deep asset management capabilities





## Ichigo & Ichigo Green Solar Power Plant Portfolio

## Serving Local Communities and the Environment

Total Operating Ichigo Power Plants

### 64 Plants (188.2MW)

Ichigo Green (9282) Ichigo (2337)

(as of January 11, 2024)

#### Okinawa

lchigo Nago Futami 8.4	.44MW
------------------------	-------

#### Kyushu

Ichigo Miyakonojo Yasuhisacho	1.44MW
Ichigo Kijo Takajo	0.89MW
Ichigo Itoshima Iwara	1.48MW
Ichigo Miyakonojo Takazakicho Tsumagirishima	2.96MW
Ichigo Ebino Suenaga	13.99MW
Total	20.78MW

#### Chugoku

Ichigo Yamaguchi Aionishi	1.24MW
Ichigo Yamaguchi Sayama	2.35MW
Ichigo Yonago Izumi	2.61MW
Ichigo Kasaoka Takumicho	1.11MW
Ichigo Fuchu Jogecho Yano	0.99MW
Ichigo Sera Tsukuchi	2.54MW
Ichigo Sera Aomizu	2.87MW
Ichigo Higashi-Hiroshima Saijocho Taguchi	2.72MW
Ichigo Kasaoka Iwanoike	2.64MW
Ichigo Kure Yasuuracho Nakahata	2.90MW
Ichigo Kasaoka Osakaike	2.66MW
Ichigo Kasaoka Idachiike	2.66MW
Ichigo Sera Shimotsuda	2.93MW
Total	30.28MW

#### Kansai

Ichigo Sennan Kitsuneike	2.86MW
Ichigo Takashima Kutsuki	3.74MW
Ichigo Kobe Pompuike	2.73MW
Total	9.34MW
,	7

#### Hokkaido omombetsu

Ichigo Motomombetsu	1.40MW
lchigo Engaru Higashimachi	1.24MW
lchigo Engaru Kiyokawa	1.12MW
lchigo Abira Toasa	1.16MW
lchigo Muroran Hatchodaira	1.24MW
Ichigo Toyokoro	1.02MW
lchigo Nakashibetsu Midorigaoka	1.93MW
lchigo Yubetsu Barou	0.80MW
Ichigo Betsukai Kawakamicho	0.88MW
lchigo Akkeshi Shirahama	0.80MW
Ichigo Toyokoro Sasadamachi	0.60MW
lchigo Memuro Nishi-Shikari	1.32MW
Total	13.57MW

#### Tohoku

lchigo Hamanaka Bokujo Tsurunokotai	2.31MW
lchigo Hamanaka Bokujo Kajibayashi	2.31MW
(Wind) lchigo Yonezawa Itaya	7.39MW
Total	12.01MW

## Chubu

ichigo Toyokawa Milocho Sawakinama	1.0010100
Ichigo Toki Oroshicho	1.39MW
Ichigo Tsu	2.94MW
Ichigo Toki Tsurusatocho Kakino	1.31MW
Ichigo Sakahogi Fukagaya	2.89MW
Ichigo Toki Tsurusatocho Kakino Higashi	1.67MW
Ichigo Minokamo Hachiyacho Kamihachiya	1.29MW
Ichigo Seto Jokojicho	1.45MW
Ichigo Tatsunomachi Sawasoko	0.74MW
Ichigo Komagane Akaho Minami	0.74MW
Ichigo Komagane Akaho Kita	0.39MW
Ichigo Obu Yoshidamachi	1.00MW
Ichigo Ueda Yoshidaike	1.16MW
Total	18.85MW

#### Kanto

Ichigo Kiryu Okuzawa	1.33MW
Ichigo Maebashi Naegashima	0.67MW
Ichigo Showamura Ogose	43.34MW
Ichigo Toride Shimotakai Kita	1.03MW
Ichigo Toride Shimotakai Minami	0.54MW
Ichigo Minakami Aramaki	12.02MW
Ichigo Hitachiomiya	2.99MW
Ichigo Hokota Aoyagi	2.48MW
Ichigo Toride Shimotakai Nishi	2.84MW
Ichigo Chiba Wakaba-ku Omiyacho Nishi	0.74MW
Ichigo Chiba Wakaba-ku Omiyacho Higashi	0.74MW
Total	68.78MW



lchigo Takamatsu Kokubunjicho Nii	2.43MW
Ichigo Iyo Nakayamacho Izubuchi	1.23MW
lchigo Tokushima Higashi-Okinosu	2.52MW
Total	6.19MW



## Ichigo's Sustainability Commitment (ESG)





## Ichigo Sustainability Policy

#### **Harmony With the Environment and Recycling**

Ichigo actively monitors and minimizes the environmental impact of its business operations via extending the useful life of its assets, reducing water and water consumption, and recycling.

#### Addressing Climate Change and Shift to Low-Carbon Society

Ichigo seeks to contribute to a low-carbon society and address climate change by lowering its energy consumption and greenhouse gas emissions, using renewable energy, and improving the resilience of its assets.

#### Regulatory and Environmental Compliance

Ichigo complies with all environmental laws and regulations and Ichigo's own independently-established environmental rules. Ichigo also carefully monitors and complies with all applicable changes in laws and regulations.

#### Training, Awareness, and Cooperation With Stakeholders

Ichigo works to increase sustainability awareness via company training sessions, and promotes understanding of its Sustainability Policy among all Ichigo employees and tenant employees working at its assets. Ichigo also works with stakeholders to promote understanding of its Sustainability Policy and implement sustainability initiatives.

#### **Sustainability Performance Communication and Disclosure**

Ichigo communicates this Sustainability Policy and Ichigo's sustainability initiatives to society at large. Ichigo also obtains certifications for its sustainability activities on an ongoing basis.

#### **Sustainable Procurement**

Ichigo implements sustainable procurement measures, including the use of environmentally-friendly construction methods and materials, actively installing energy and resource efficient equipment, and the inclusion of sustainability initiatives as a selection criteria for business partners.

#### **Building a Diverse, Inclusive Organization**

Ichigo respects human rights and works to build a diverse organization where employees work with respect for each other and realize their full potential regardless of race, beliefs, religion, skin color, nationality, age, gender, sexual orientation, gender identity, disabilities, and social status. Ichigo also provides a healthy, comfortable work environment that focuses on employee performance and well-being, and drives organizational growth.

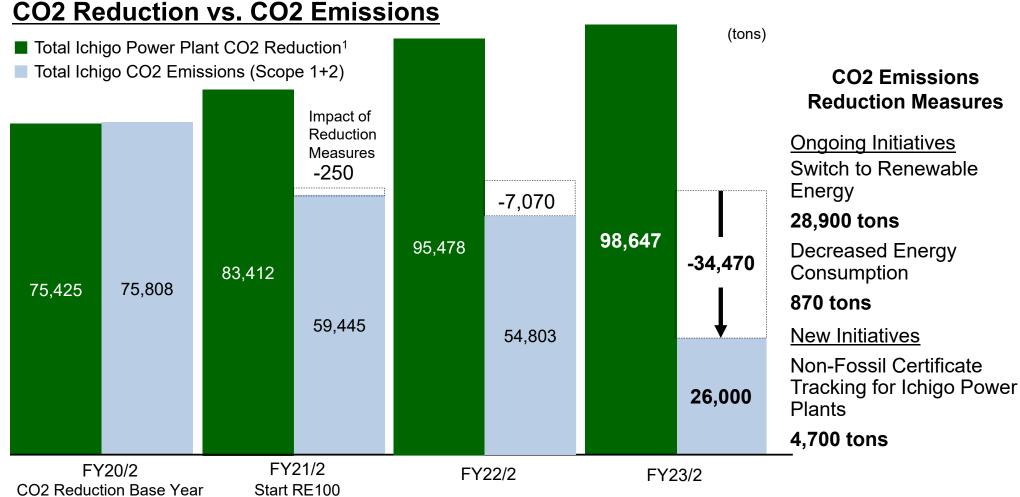
#### **Biodiversity and Ecosystem Preservation**

Ichigo contributes to the preservation of biodiversity and ecosystems via the addition of greenery to the interiors and exteriors of its assets, primarily using native plants.



## Ichigo Climate Positive: CO2 Reduction vs. Emissions

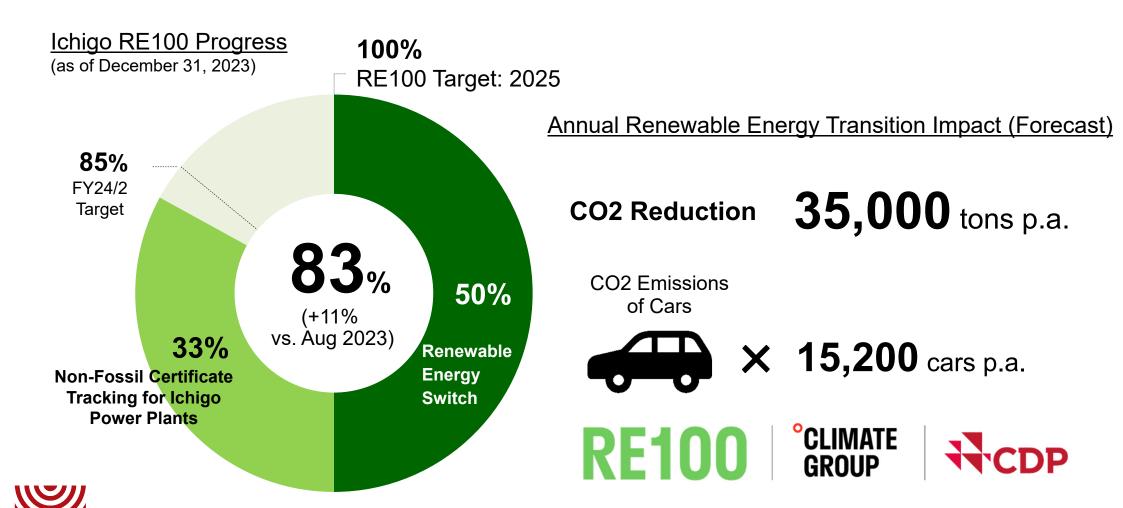
Ongoing Ichigo Clean Energy Production Growth (CO2 Reduction Increase) & Renewable Energy Transition & Carbon Offsets (CO2 Emissions Reduction)





## Renewable Energy Transition Towards a Sustainable Society

Ichigo Ranked No. 1 in Nikkei GX 500 Ranking for Information Disclosure & Emissions Management & Reduction



## **ESG Initiatives: Environmental**

## Climate Positive & Sustainability-Driven

# Ichigo **ESG**



## Preserve & Improve Real Estate to End Wasteful Demolition

Ichigo's Sustainable Real Estate business has a proven track record of preserving and improving existing real estate. Ichigo will build on this long-standing commitment to sustainability by developing new technologies to extend the lives of buildings and other social infrastructure 100 years and beyond.

## Ichigo's Sustainable Real Estate Preserve & Create Value



Improve aesthetics and comfor Seismic reinforcements Regulatory compliance Increase energy efficiency

## Community-Based, Productive Use of Idle Land for Clean Energy

Ichigo will not build power plants that require the clearing of wooded land or the altering of the landscape in a way that increases the risk of floods, landslides, or other water-related disasters, or that face opposition from local communities.

**Annual Power Production** 

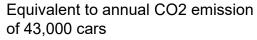


222,927,029 kWh

Equivalent to annual energy consumption of 51,600 households Annual Energy Consumption (Japan Average) 4,322kWh/household (Ministry of Environment document)

#### Annual CO2 Reduction

98,647,576 tons



Gasoline Passenger Cars 2,300kg/car per year

(Ministry of Environment document)

\*Ichigo, Ichigo Green FY23/2 Actuals

## Pro-Active Environmental Certifications

Environmental

By obtaining certifications such as GRESB, CASBEE, BELS, and DBJ Green Building, Ichigo is demonstrating our long-standing commitment to sustainability via initiatives that benefit investors, tenants, clients, and other stakeholders.

#### Ichigo Group-Wide



Ichigo & Ichigo Office (8975) Total 16 Assets



Ichigo Office (8975) 4 Stars / Green Star



Ichigo Hotel (3463) 2 Stars / Green Star

**BELS** 

6 Assets

DBJ Green Building

2 Assets

Tokyo Low-Carbon

Small and Medium-Sized

Model Building

9 Assets



## **ESG Initiatives: Social**

## **Contributing to Society**

# Ichigo ESG Social

#### **Contributing to Regional Revitalization**

Ichigo works to revitalize local communities and promote regional economic development. Ichigo's model of preserving and improving existing real estate creates jobs and supports businesses, and our renewable energy power plants also support their host communities by providing new and sustainable sources of income.



◆ Miyako City Retail Asset / Miyazaki <u>www.miyakocity.com</u>

THE KNOT TOKYO ► Shinjuku
Hotel / Tokyo
https://hotel-theknot.jp/tokyoshinjuku/en



#### **Ichigo University**

Ichigo established Ichigo University in May 2013 to support employees' continuing education and personal growth.

Ichigo University courses are taught by employees and external professionals who are specialists in their fields and have deep experience.

Average Annual Number of Courses: 30

#### Ichigo University Classes







In-Person

#### **Sports Initiatives**

As a top partner of the J.League professional soccer league, we support the league's mission to promote community development. Ichigo supports outstanding athletes in weightlifting, rifle shooting, track and field, and tennis.



Hiromi Miyake (Weightlifting)



Chisato Kiyoyama (Track and Field)

Certified as a Sports Yell
Company & Tokyo Metropolitan
Government Sports

2023

Promotion Company for 7<sup>th</sup> year in a row

Ichigo Sports Site (Japanese only) <a href="https://www.ichigo.gr.jp/ichigosports">www.ichigo.gr.jp/ichigosports</a>



## **ESG** Initiatives: Governance

#### **Global Best Practice Governance**

## Ichigo **ESG**



#### Ichigo Green

#### **Monitors Asset Management Company**

- All Ichigo Green Directors are Independent of the Asset Management Company and the Ichigo Group
- Active Board discussion results in effective supervision of the Asset Management Company

# Investment Corporation Ichigo Green (TSE 9282) Shareholder Meeting Board of Directors Executive Director Nanako Ito Supervising Director Arata Nomoto Supervising Director Kiyofumi Fujita External Auditor Grant Thornton Taiyo LLC Asset Management Agreement Asset Management Company Ichigo Investment Advisors

## Asset Management Company

#### **Global Best Practice Governance**

- Majority of Directors (2 of 4) are Independent Directors
- Exclusive asset management team ensures best-practice execution on behalf of Ichigo Green
- The Risk & Compliance and Audit groups report directly to the President
- Further ensure objectivity and independence by including third-party, independent lawyers and accountants in the Investment Committee and Risk & Compliance Committee

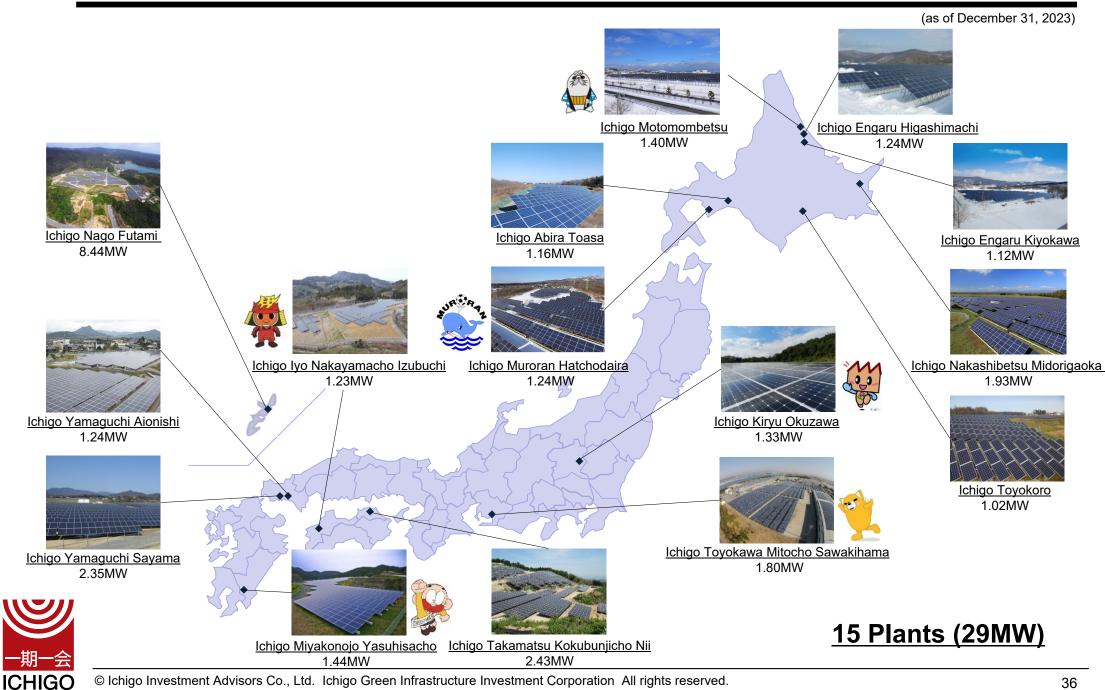




## Solar Power Plant Data



## Geographically Diversified Portfolio



## Solar Power Plant Portfolio

as of December 31, 2023

No.	Solar Power Plant	Location	Acquisition Date	Book Value (JPY million)	Appraisal Value <sup>1</sup> (JPY million)	Panel Output <sup>2</sup> (MW)	FIT <sup>3</sup> (JPY)	Portfolio Weight <sup>4</sup>
E-01	Ichigo Kiryu Okuzawa	Kiryu City, Gunma	Dec 2016	297	297	1.33	40	4.04%
E-02	Ichigo Motomombetsu	Mombetsu City, Hokkaido	Dec 2016	314	314	1.40	40	4.27%
E-03	Ichigo Muroran Hatchodaira	Muroran City, Hokkaido	Dec 2016	298	298	1.24	40	4.06%
E-04	Ichigo Engaru Kiyokawa	Mombetsu County, Hokkaido	Dec 2016	242	242	1.12	40	3.29%
E-05	Ichigo Iyo Nakayamacho Izubuchi	lyo City, Ehime	Dec 2016	289	289	1.23	40	3.93%
E-06	Ichigo Nakashibetsu Midorigaoka	Shibetsu County, Hokkaido	Dec 2016	481	481	1.93	40	6.55%
E-07	Ichigo Abira Toasa	Yufutsu County, Hokkaido	Dec 2016	275	275	1.16	40	3.74%
E-08	Ichigo Toyokoro	Nakagawa County, Hokkaido	Dec 2016	271	271	1.02	40	3.69%
E-09	Ichigo Nago Futami	Nago City, Okinawa	Dec 2016	2,129	2,129	8.44	40	28.97%
E-10	Ichigo Engaru Higashimachi	Mombetsu County, Hokkaido	Dec 2016	294	294	1.24	40	4.00%
E-11	Ichigo Takamatsu Kokubunjicho Nii	Takamatsu City, Kagawa	Dec 2016	763	763	2.43	36	10.38%
E-12	Ichigo Miyakonojo Yasuhisacho	Miyakonojo City, Miyazaki	Dec 2016	332	332	1.44	36	4.52%
E-13	Ichigo Toyokawa Mitocho Sawakihama	Toyokawa City, Aichi	Dec 2016	343	343	1.80	32	4.67%
E-14	Ichigo Yamaguchi Aionishi	Yamaguchi City, Yamaguchi	Jul 2017	390	391	1.24	40	5.31%
E-15	Ichigo Yamaguchi Sayama	Yamaguchi City, Yamaguchi	Jul 2017	623	623	2.35	36	8.48%
	Total (15 Solar Power Plants)			7,348	7,348	29.43	38.7	100%

<sup>&</sup>lt;sup>1</sup> Appraisal Value is from PwC Sustainability LLC's Valuation Report using values as of June 30, 2023. The values are medians of the appraisal value ranges shown in the Report.

<sup>&</sup>lt;sup>4</sup> Portfolio Weight is based on book value



<sup>&</sup>lt;sup>2</sup> Panel Output is derived by multiplying the maximum output of a single solar panel by the total number of panels

<sup>&</sup>lt;sup>3</sup> FIT (Feed-In Tariff) is the purchase price, per kWh, agreed in the respective Power Purchase Agreements for each solar power plant

# Individual Solar Power Plant Earnings (July 2023 – Dec 2023)

(JPY thousand)

		Leasel	nolder	Ichigo Green				
No.	Solar Power Plant	Power Production Revenue	Operating Expenses	Operating Revenue	Expenses	NOI	Depreciation Expense	Income
E-01	lchigo Kiryu Okuzawa	33,626	10,697	22,928	1,172	21,756	15,047	6,708
E-02	lchigo Motomombetsu	28,675	6,961	21,714	1,204	20,509	15,204	5,305
E-03	lchigo Muroran Hatchodaira	26,001	7,120	18,880	1,136	17,744	14,237	3,507
E-04	lchigo Engaru Kiyokawa	22,710	4,671	18,039	959	17,079	11,809	5,270
E-05	lchigo lyo Nakayamacho Izubuchi	27,658	5,410	22,248	1,132	21,115	13,984	7,131
E-06	lchigo Nakashibetsu Midorigaoka	39,323	9,498	29,825	2,005	27,820	21,984	5,835
E-07	lchigo Abira Toasa	25,189	5,720	19,469	1,139	18,329	12,524	5,804
E-08	Ichigo Toyokoro	22,828	5,041	17,787	1,125	16,662	12,326	4,335
E-09	lchigo Nago Futami	173,505	29,673	159,228	11,459	147,769	95,379	52,389
E-10	lchigo Engaru Higashimachi	23,175	5,516	17,658	1,207	16,451	13,146	3,304
E-11	lchigo Takamatsu Kokubunjicho Nii	57,240	5,768	51,472	2,761	48,710	27,324	21,386
E-12	lchigo Miyakonojo Yasuhisacho	28,771	6,017	22,754	1,331	21,422	14,285	7,137
E-13	lchigo Toyokawa Mitocho Sawakihama	37,171	11,604	25,566	1,470	24,096	14,505	9,590
E-14	lchigo Yamaguchi Aionishi	30,009	6,487	23,522	1,736	21,785	13,159	8,626
E-15	lchigo Yamaguchi Sayama	57,017	9,612	47,404	2,845	44,558	25,446	19,111
	Total	632,905	129,801	518,500	32,687	485,812	320,365	165,446



### E-01 Ichigo Kiryu Okuzawa

Location	Gunma
Area	27,588m²
Operation Start Date	Sep 30, 2013
Panel Output	1.33MW
FIT	JPY 40 / kWh
FIT Period	Sep 29, 2033
Power Purchaser	TEPCO Energy Partner



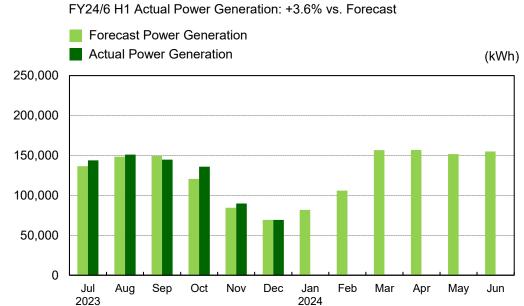
#### **Forecast Power Generation** Actual Power Generation (kWh) 200,000 150,000 100,000 50,000 Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr May Jun 2023 2024

FY24/6 H1 Actual Power Generation: +23.3% vs. Forecast

### E-02 Ichigo Motomombetsu

Location	Hokkaido
Area	48,947m²
Operation Start Date	Feb 3, 2014
Panel Output	1.40MW
FIT	JPY 40 / kWh
FIT Period	Feb 2, 2034
Power Purchaser	Hokkaido Electric



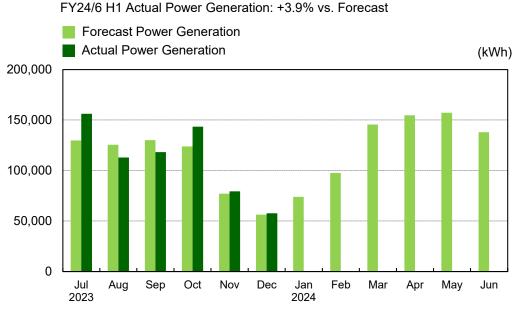




### E-03 Ichigo Muroran Hatchodaira

Location	Hokkaido
Area	35,801m <sup>2</sup>
Operation Start Date	Mar 3, 2014
Panel Output	1.24MW
FIT	JPY 40 / kWh
FIT Period	Mar 2, 2034
Power Purchaser	Hokkaido Electric

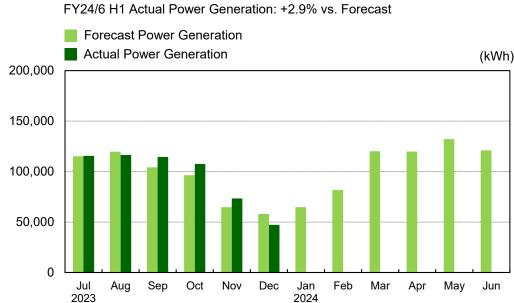




### E-04 Ichigo Engaru Kiyokawa

Location	Hokkaido
Area	27,164m²
Operation Start Date	Mar 4, 2014
Panel Output	1.12MW
FIT	JPY 40 / kWh
FIT Period	Mar 3, 2034
Power Purchaser	Hokkaido Electric







### E-05 Ichigo Iyo Nakayamacho Izubuchi

Location	Ehime
Area	26,261m <sup>2</sup>
Operation Start Date	Apr 2, 2014
Panel Output	1.23MW
FIT	JPY 40 / kWh
FIT Period	Apr 1, 2034
Power Purchaser	Shikoku Electric



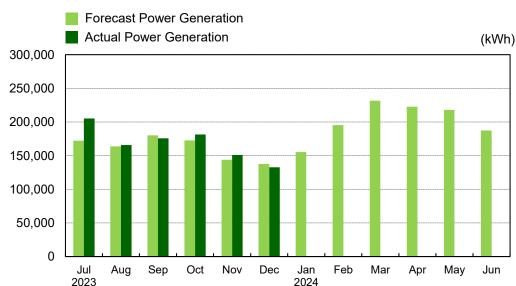
#### **Forecast Power Generation Actual Power Generation** (kWh) 200,000 150,000 100,000 50,000 Jul Aug Sep Oct Dec Feb Apr May Nov Jan Mar Jun 2023 2024

FY24/6 H1 Actual Power Generation: -0.3% vs. Forecast

### E-06 Ichigo Nakashibetsu Midorigaoka

Location	Hokkaido
Area	54,870m <sup>2</sup>
Operation Start Date	Nov 4, 2014
Panel Output	1.93MW
FIT	JPY 40 / kWh
FIT Period	Nov 3, 2034
Power Purchaser	Hokkaido Electric





FY24/6 H1 Actual Power Generation: +4.2% vs. Forecast



### E-07 Ichigo Abira Toasa

Location	Hokkaido
Area	29,731m <sup>2</sup>
Operation Start Date	Dec 2, 2014
Panel Output	1.16MW
FIT	JPY 40 / kWh
FIT Period	Dec 1, 2034
Power Purchaser	Hokkaido Electric



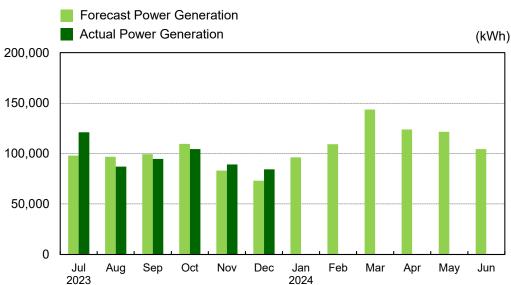
#### **Forecast Power Generation** Actual Power Generation (kWh) 200,000 150,000 100,000 50,000 Aug Sep Jul Oct Nov Dec Jan Feb Mar Apr May Jun 2023 2024

FY24/6 H1 Actual Power Generation: +10.0% vs. Forecast

### E-08 Ichigo Toyokoro

Location	Hokkaido
Area	29,004m <sup>2</sup>
Operation Start Date	Dec 4, 2014
Panel Output	1.02MW
FIT	JPY 40 / kWh
FIT Period	Dec 3, 2034
Power Purchaser	Hokkaido Electric





FY24/6 H1 Actual Power Generation: +3.7% vs. Forecast



### E-09 Ichigo Nago Futami

Location	Okinawa
Area	146,217m²
Operation Start Date	Feb 2, 2015
Panel Output	8.44MW
FIT	JPY 40 / kWh
FIT Period	Feb 1, 2035
Power Purchaser	Okinawa Electric



#### **Forecast Power Generation Actual Power Generation** (kWh) 1,500,000 1,200,000 900,000 600,000 300,000 Aug Sep Oct Nov Dec Feb Mar May Jan 2023

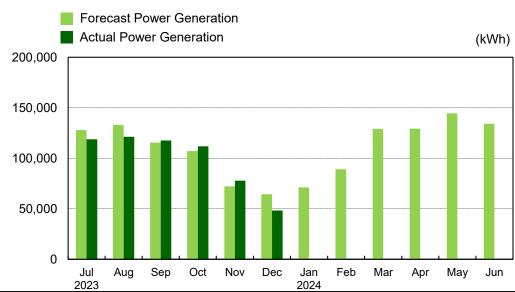
FY24/6 H1 Actual Power Generation: -16.2% vs. Forecast

FY24/6 H1 Actual Power Generation: -4.0% vs. Forecast

### E-10 Ichigo Engaru Higashimachi

Location	Hokkaido	
Area	46,329m <sup>2</sup>	
Operation Start Date	Feb 3, 2015	
Panel Output	1.24MW	VAY
FIT	JPY 40 / kWh	Jones
FIT Period	Feb 2, 2035	3
Power Purchaser	Hokkaido Electric	







### E-11 Ichigo Takamatsu Kokubunjicho Nii

Location	Kagawa
Area	79,340m²
Operation Start Date	Jun 2, 2015
Panel Output	2.43MW
FIT	JPY 36 / kWh
FIT Period	Jun 1, 2035
Power Purchaser	Shikoku Electric



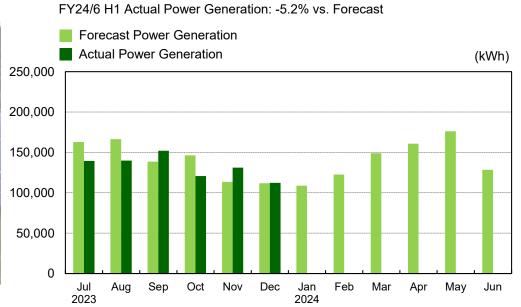
#### **Forecast Power Generation Actual Power Generation** (kWh) 400,000 300,000 200,000 100,000 Sep Jul Aug Oct Nov Dec Jan Feb Mar May Jun 2023 2024

FY24/6 H1 Actual Power Generation: +7.7% vs. Forecast

### E-12 Ichigo Miyakonojo Yasuhisacho

Location	Miyazaki
Area	94,165m²
Operation Start Date	Jul 8, 2015
Panel Output	1.44MW
FIT	JPY 36 / kWh
FIT Period	Jul 7, 2035
Power Purchaser	Kyushu Electric





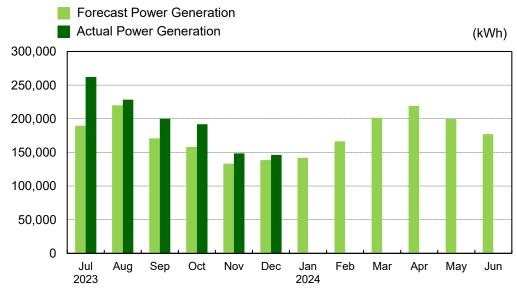


### E-13 Ichigo Toyokawa Mitocho Sawakihama

Location	Aichi		
Area	19,393m²		
Operation Start Date	Sep 16, 2015		
Panel Output	1.80MW		
FIT	JPY 32 / kWh		
FIT Period	Sep 15, 2035		
Power Purchaser	Chubu Electric Miraiz		



FY24/6 H1 Actual Power Generation: +16.6% vs. Forecast

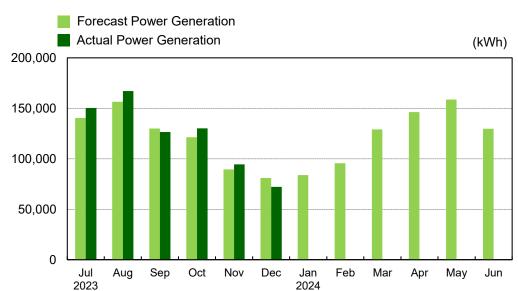


FY24/6 H1 Actual Power Generation: +3.1% vs. Forecast

# E-14 Ichigo Yamaguchi Aionishi

Location	Yamaguchi
Area	19,815m²
Operation Start Date	Dec 7, 2015
Panel Output	1.24MW
FIT	JPY 40 / kWh
FIT Period	Dec 6, 2035
Power Purchaser	Chugoku Electric



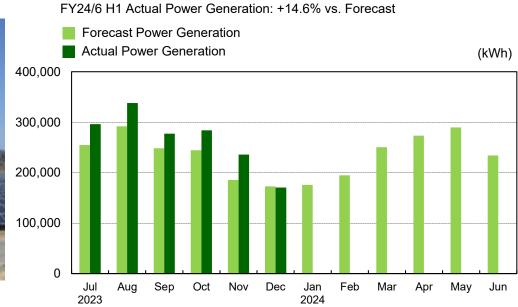




### E-15 Ichigo Yamaguchi Sayama

Location	Yamaguchi
Area	43,621m²
Operation Start Date	Apr 6, 2016
Panel Output	2.35MW
FIT	JPY 36 / kWh
FIT Period	Apr 5, 2036
Power Purchaser	Chugoku Electric







# **Appendix**



## Reference: Japan's Feed-In Tariff (FIT)

### What is a FIT?

- A policy mechanism designed to accelerate the deployment of renewable energy such as solar and wind, guaranteeing a long-term fixed sale price for electricity (in Japan, 20 years).
- Japan's FIT is updated every year.

Power Source [Contract Period]	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023			
	JPY 40	JPY 36	JPY 32	JPY 29 JPY 27	JPY 24	I Determined via auction process I		Determined via auction process (>500kW)		Determined via auction process (>250kW)	Determined via auction process (>250kW)				
Solar Power (>10kW) [20 years]						JPY 21	JPY 18 (10kW- 2,000kW)	JPY 14 (10kW- 500kW)	JPY 12 (50kW- 250kW)	JPY 11 (50kW- 250kW)	JPY 10 (50kW- 250kW)	JPY 9.5 (50kW- 250kW)			
						(10kW- 2,000kW)			JPY 13 (10kW- 50kW)	JPY 12 (10kW- 50kW)	JPY 11 (10kW- 50kW)	JPY 10 (10kW- 50kW)			
Wind Power (>20kW) [20 years]	JPY 22	JPY 22	JPY 22	JPY 22	JPY 22	JPY 21 *JPY 22 until Sept 30, 2017	JPY 20	JPY 19	JPY 18	JPY 17	JPY 16	JPY 15			
Biomass (Domestic	JPY 32	IDV 00	IDV 22 IDV 22	IDV 22 IDV 22	JPY 32	JPY 40 (<2,000kW)	JPY 40 (<2,000kW)	JPY 40 (<2,000kW)	JPY 40 (<2,000kW)	JPY 40 (<2,000kW)	JPY 40 (<2,000kW)	JPY 40 (<2,000kW)	JPY 40 (<2,000kW)	JPY 40 (<2,000kW)	JPY 40 (<2,000kW)
Feedstocks) [20 years]		JPY	JPY 32 (>2,000kW)	JPY 32 (>2,000kW)	JPY 32 (>2,000kW)	JPY 32 (>2,000kW)	JPY 32 (>2,000kW)	JPY 32 (>2,000kW)	JPY 32 (>2,000kW)	JPY 32 (>2,000kW)	JPY 32 (>2,000kW)	JPY 32 (>2,000kW)			

Average Ichigo Green FIT: JPY 38.7 / kWh

Pre-consumption tax FIT for power plants with output of >10kW Source: METI, Agency for Natural Resources and Energy

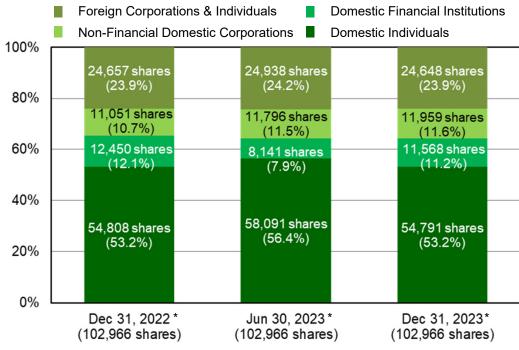


## **Shareholder Composition**

#### Major Shareholders (as of December 31, 2023)

	Name	No. Of Shares	Share
1	Ichigo Trust Pte. Ltd.	22,677	22.0%
2	Ichigo Inc.	6,000	5.8%
3	The Master Trust Bank of Japan, Ltd. (Trust Account)	4,405	4.3%
4	Rakuten Securities, Inc.	2,262	2.2%
5	Bank of Fukuoka Ltd.	1,323	1.3%
6	Otani Asset Management, K.K.	870	0.8%
7	Fuji Dempa Kogyo Co., Ltd.	676	0.7%
8	Progression Ltd.	653	0.6%
9	Monex, Inc.	650	0.6%
10	au Kabucom Securities Co., Ltd.	616	0.6%
	Total	40,132	39.0%

#### Shareholdings by Shareholder Type



<sup>\*</sup> Number of shares outstanding

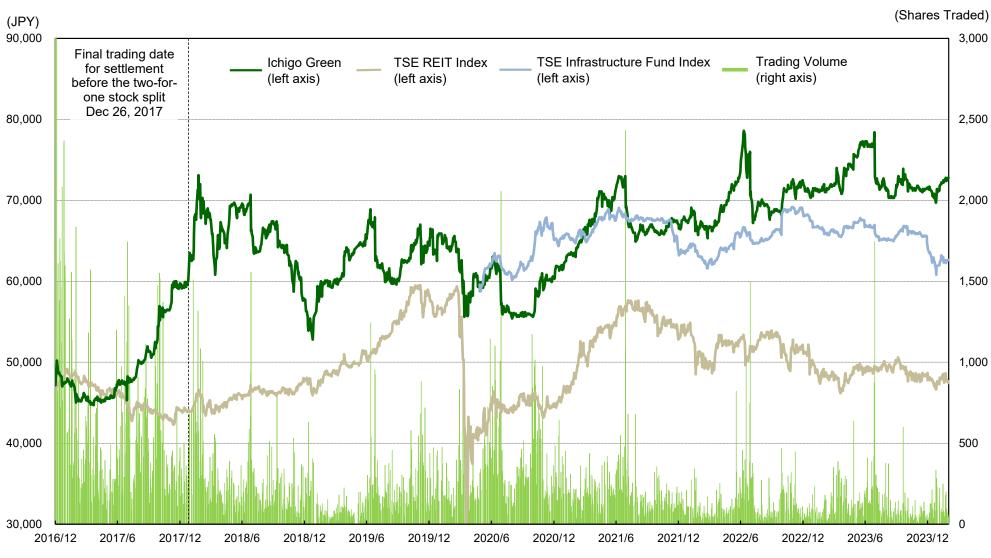
#### Shareholders by Shareholder Type

		Dec 31, 2022	Jun 30, 2023	Dec 31, 2	023
		Shareholders	Shareholders	Shareholders	Share
Domestic Individuals		7,778	8,039	7,794	98.2%
Do	omestic Financial Institutions	18	19	19	0.2%
	City banks, regional banks	2	1	1	0.0%
	Trust banks	3	3	3	0.0%
	Other (including securities companies)	13	15	15	0.2%
Non-Financial Domestic Corporations		95	91	84	1.1%
Foreign Corporations & Individuals		40	46	40	0.5%
	Total	7,931	8,195	7,937	100%



# Share Price (Dec 1, 2016 to Jan 31, 2024)

## Listed on the TSE on Dec 1, 2016





\*Share price and shares traded from Dec 1, 2016 to Dec 26, 2017 have been adjusted to reflect stock split.

Source: Bloomberg

# Ichigo Green Overview

### **Investment Corporation**

Name	Ichigo Green Infrastructure Investment Corporation		
Securities Code 9282			
Address	2-6-1 Marunouchi, Chiyoda-ku, Tokyo		
Executive Director	Nanako Ito		
Fiscal Year	July 1 – June 30 (Half-Year is July 1 – December 31)		

### Asset Management Company

Name	Ichigo Investment Advisors Co., Ltd.		
President & Executive Officer	Hiroshi Iwai		
Registration & Membership	Financial Instruments Dealer License (Investment Management Services, Investment Advisory & Agency Services, and Type II Financial Instruments Services): Minister of Finance, Kanto Financial Bureau #318		



These materials are for informational purposes only, and do not constitute or form a part of, and should not be construed as, an offer to sell or buy securities of Ichigo Green Investment Corporation (Ichigo Green).

These materials may contain forward-looking statements regarding the intent, belief or current expectations of Ichigo Green with respect to financial condition and future results. These statements are based on certain assumptions founded on currently available information. Accordingly, such statements are subject to risks and uncertainties, and there is no assurance as to actual financial conditions or future results. Actual results may vary from those indicated in the forward-looking statements.

In creating these materials, Ichigo Green and Ichigo Investment Advisors Co., Ltd. (IIA) have sought to provide accurate information. However, there can be no assurance given as to the accuracy, certainty, validity or fairness of any such information. The content of these materials is also subject to revision or retraction without prior notice.

This document is a translation. If there is any discrepancy between the Japanese version and the English translation, the Japanese version shall prevail.



Make The World More Sustainable

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E-mail: ir\_green@ichigo.gr.jp

www.ichigo-green.co.jp/en





Ichigo is Japan's first zero-carbon listed real estate company. We are taking responsibility for our environmental footprint by offsetting our carbon emissions and investing in low-carbon technologies such as solar energy.