



# FY24/6 Corporate Presentation

August 14, 2024

Ichigo Green Infrastructure Investment Corporation Ichigo Investment Advisors Co., Ltd.



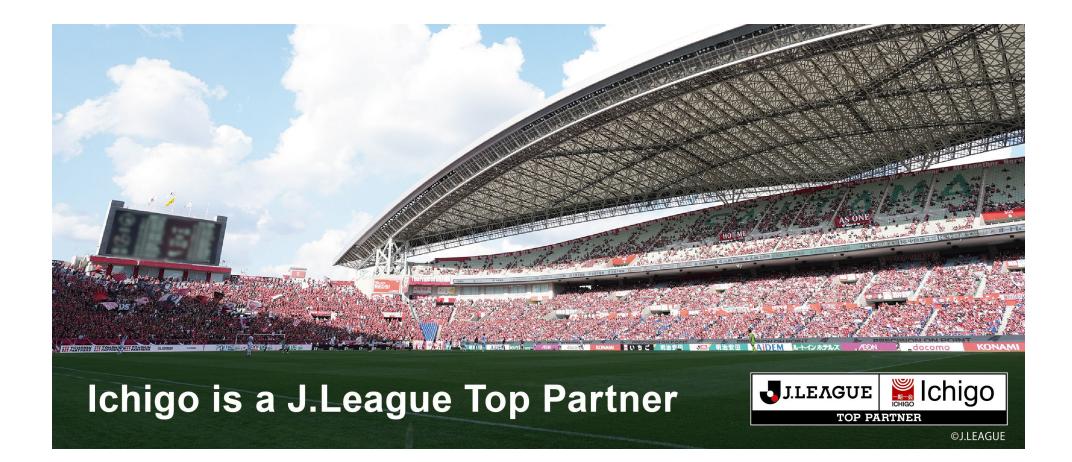
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www.ichigo-green.co.jp/en



# Make The World More Sustainable





## Contents

#### FY24/6 Results

- Solar Power Plant Portfolio Details
- Progress on Ten-Year Earnings Forecast
- FY24/6 Highlights
- FY24/6 Earnings
- FY24/6 Events
- FY24/6 Power Suspensions
- Power Generation vs. Forecast
- Power Generation by Individual Power Plant
- Financing Details
- FY25/6 Forecast
- Ichigo J.League Shareholder Program

#### **Driving Shareholder Value**

- Mission & Deliverables to Shareholders
- Ichigo (2337) Power Plant Performance Guarantee
- Customized Solar Power Plant Builds
- Fully-Networked Panel-Level Production Monitoring
- World-Class Disclosure: Real-Time Power Production Data

Growth Strategy Leveraging Ichigo Strengths

- Sponsor: Ichigo, A Sustainable Infrastructure Company
- Synergies Between Ichigo Green and Ichigo
- Ichigo & Ichigo Green Solar Power Plant Portfolio

#### Ichigo's Sustainability Commitment (ESG)

- Ichigo Sustainability Policy
- Ichigo Climate Positive: CO2 Reduction vs. Emissions
- RE100: Continued Renewable Energy Transition
- Ichigo SBT (Science Based Targets) Certification
- Ichigo ESG Environmental
- Ichigo ESG Social
- Ichigo ESG Governance

#### Solar Power Plant Data

- Geographically Diversified Portfolio
- Power Generation (YOY)
- Individual Solar Power Plant Earnings (July 2023 – June 2024)
- FY25/6 Power Generation Forecast
- Solar Power Plant Portfolio
- Individual Solar Power Plant Details

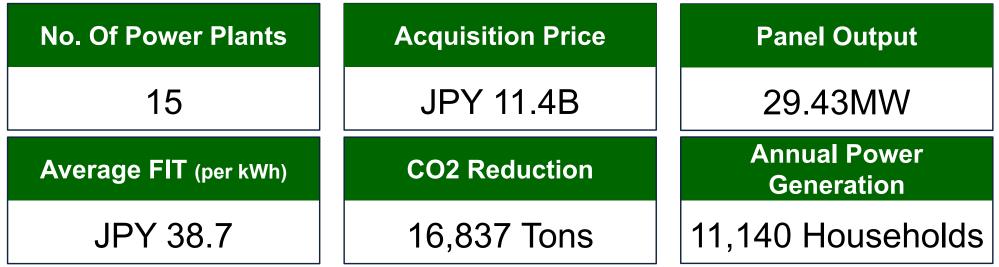
### Appendix

## FY24/6 Results

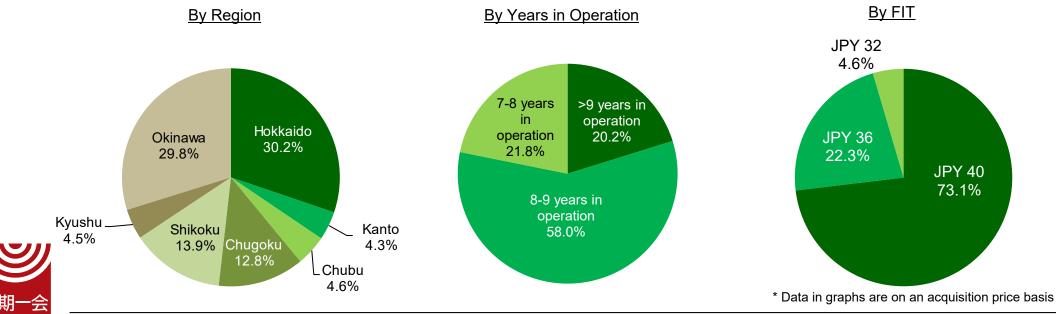


## Solar Power Plant Portfolio Details

as of June 30, 2024



\* Annualized CO2 reduction relative to fossil-fuel-based power production of each plant's forecast power generation amount. Annualized number of households based on each plant's projected forecast generation assuming annual power consumption per household is 3,000 kWh.



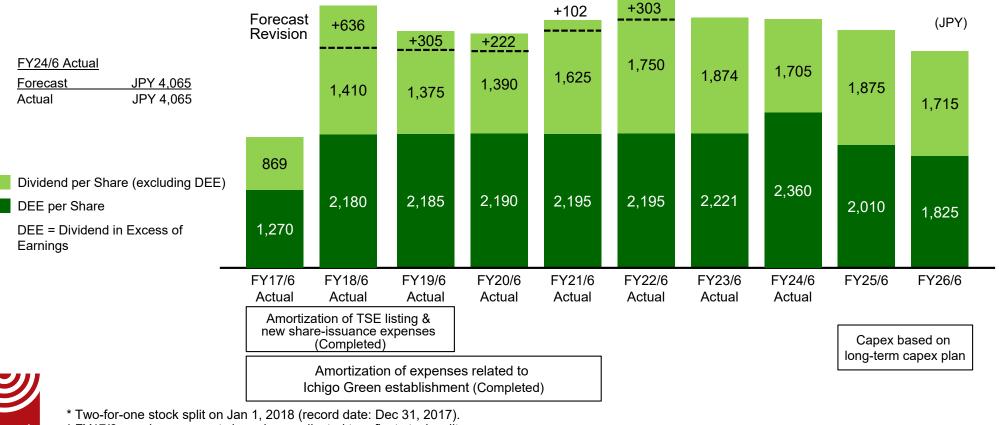
## **Progress on Ten-Year Earnings Forecast**

#### Achieved Above-Forecast Dividends 8 Years Into 10-Year Forecast

		Actual								
	FY17/6	FY18/6	FY19/6	FY20/6	FY21/6	FY22/6	FY23/6	FY24/6	FY25/6	FY26/6
FFO per Share	4,305	8,560	8,197	8,001	8,039	8,251	8,072	7,935	8,253	8,211
Dividend per Share	2,139	4,226	3,865	3,802	3,922	4,248	4,095	4,065	3,885	3,540

FFO = Funds From Operations

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\* FY17/6 per share amounts have been adjusted to reflect stock split.

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	Achievements	Details			
Power Generation	32.53M kWh (-3.2% vs. forecast)	<ul> <li>Limited impact from lower-than-forecast power generation at 6 of 15 power plants due to geographic diversification</li> </ul>			
Operating Revenue	JPY 1,031M (-2.6% vs. forecast)	<ul> <li>Limited impact from power generation decrease due to base fee guarantee</li> <li>-JPY 27M vs. forecast</li> </ul>			
Net Income	JPY 175M (-JPY 17M vs. forecast)	<ul> <li>Minimized decrease vs. forecast via cost reductions</li> </ul>			
Dividend per Share	JPY 4,065 (+JPY 0 vs. forecast)	<ul> <li>Dividend in line with forecast using cash-on-hand from depreciation</li> <li>DEE JPY 2,360 (+JPY 155 vs. forecast, +7.0%)</li> </ul>			
FFO per Share (1.7% XOX)		<ul> <li>Cash earnings from solar power production revenue exceeded total dividends 2X</li> <li>-JPY 137 YOY</li> </ul>			

\* DEE = Dividend in Excess of Earnings

FFO (Funds From Operations) = (Net Income + Depreciation + Amortization of Expenses Related to the Establishment of Ichigo Green + Amortization of Share Issuance Expenses + Amortization of Start-up Expenses +/- Losses/Gains on Sales +/- Extraordinary Losses/Gains) / Total Shares Outstanding



## FY24/6 Earnings

### Dividend JPY 4,065, in Line With Forecast

				1	(JPY million)
	FY23/6 Actual	FY24/6 Forecast (A)	FY24/6 Actual (B)	vs. Forecast	vs. Forecast (B) - (A)
Operating Revenue	1,048	1,059	1,031	97.4%	-27
Operating Expenses	794	806	798	99.1%	-7
(Depreciation)	638	643	641	99.6%	-2
Operating Profit	254	253	233	92.2%	-19
Recurring Profit	194	194	176	90.9%	-17
Net Income	193	193	175	90.9%	-17
Dividend	JPY 4,095	JPY 4,065	JPY 4,065	100%	_
(excluding DEE)	JPY 1,874	JPY 1,860	JPY 1,705	91.7%	-JPY 155
(DEE)	JPY 2,221	JPY 2,205	JPY 2,360	107.0%	+JPY 155
Number of Power Plants	15	15	15	_	_
Power Generation	33.02M kWh	33.59M kWh	32.53M kWh	96.8%	-1.06M kWh
DEE = Dividend in Excess of Ear	ninas			I	



DEE = Dividend in Excess of Earnings

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(JPY million)

# FY24/6 Events (1)

Portfolio Power Generation: -3.2% vs. Forecast

**Factor Analysis** 

- ✓ Inclement weather
  - High rainfall, low daylight hours during Dec 2023 May 2024
  - Cumulative power generation since listing in Dec 2016: 100.1% vs. Forecast
- ✓ Power suspensions
  - Less Kyushu Electric power suspensions vs. last year (55 $\rightarrow$ 24 times)
  - More Okinawa Electric power suspensions vs. last year ( $3 \rightarrow 8$  times)
  - Frequent Chugoku/Shikoku Electric power suspensions same as last year
  - Continuing conversion to online grid control systems & implementing initiatives to minimize power generation loss
- Power generation decrease at Ichigo Nago Futami ECO Power Plant due to PID (potential-induced degradation) impacting half of panels
- ✓ Hedging downside via operator-guaranteed base fee
  - Performance guarantee at Nago & Miyakonojo
- Ichigo Nago Futami Panel Failure (PID)
- ✓ FY24/6 power generation impact: -6.0% vs. total generation forecast
- $\checkmark$  Guaranteed by panel manufacturer; Ongoing discussions to review guarantee
- $\checkmark$  No further power generation loss expected; Ongoing review of solutions

PID (potential-induced degradation): A phenomenon where power loss of solar panels under high voltage stress occurs when certain conditions and circumstances are met

# FY24/6 Events (2)

- Cable Theft at Ichigo Kiryu Okuzawa (Feb 2024)
- ✓ Two 22-meter electric cables were stolen, resulting in 2.8% of plant taken offline
- Minimized cable theft impact due to ongoing measures to strengthen theft prevention in response to the recent rise in cable thefts in the Northern Kanto region
- ✓ Ichigo Kiryu Okazawa accounted for 4.5% of total portfolio, limiting cable theft impact on total portfolio
- ✓ Plant fully online in March 2024, continuing to strengthen theft prevention measures via addition of revolving warning lights
- Conducted Construction as Part of Theft Prevention Measures
- ✓ FY24/6: Conducted construction at 12 plants

(Capex JPY 35M)

 ✓ FY25/6: Continue installing security systems to strengthen theft prevention (Capex JPY 28M)



## FY24/6 Power Suspensions

#### Installing Online Grid Control Systems to Limit Power Generation Loss During Power Suspensions

- Installed in 4 out of 7 regions (6 of total 15 plants)
- Scheduled to install online grid control systems in Tokyo, Okinawa, & Hokkaido

#### Monthly Power Suspensions (Proxy Power Suspension in Parentheses)

	Power						-	FY24/6							
	Utility Co.	2023/07	2023/08	2023/09	2023/10	2023/11	2023/12	2024/01	2024/02	2024/03	2024/04	2024/05	2024/06	Total	FY23/6
Ichigo Kiryu Okuzawa	TEPCO														
Ichigo Motomombetsu	Hokkaido														
Ichigo Muroran Hatchodaira	Hokkaido														1
Ichigo Engaru Kiyokawa	Hokkaido														
Ichigo Iyo Nakayamacho Izubuchi <sup>1</sup>	Shikoku	1 (1)						1		3	3	8 (4)	2	18 (5)	13 (4)
Ichigo Nakashibetsu Midorigaoka	Hokkaido														
Ichigo Abira Toasa	Hokkaido														1
Ichigo Toyokoro	Hokkaido														1
Ichigo Nago Futami	Okinawa						2	1	4	1				8	3
Ichigo Engaru Higashimachi	Hokkaido														
Ichigo Takamatsu Kokubunjicho Nii <sup>1</sup>	Shikoku				1					3	3	9	1	17 (6)	14 (5)
Ichigo Miyakonojo Yasuhisacho <sup>1</sup>	Kyushu			1	3				1	2	7	9	1	24	55
Ichigo Toyokawa Mitocho Sawakihama <sup>1</sup>	Chubu									1	2 (2)	3 (1)	1 (1)	7 (4)	
Ichigo Yamaguchi Aionishi <sup>1</sup>	Chugoku				1	1	1		4	6	6 (2)	4 (2)	3	26 (4)	30 (13)
Ichigo Yamaguchi Sayama <sup>1</sup>	Chugoku				1 (1)		1	1	3 (1)	6 (1)	6 (3)	4 (2)	3	25 (8)	36 (12)

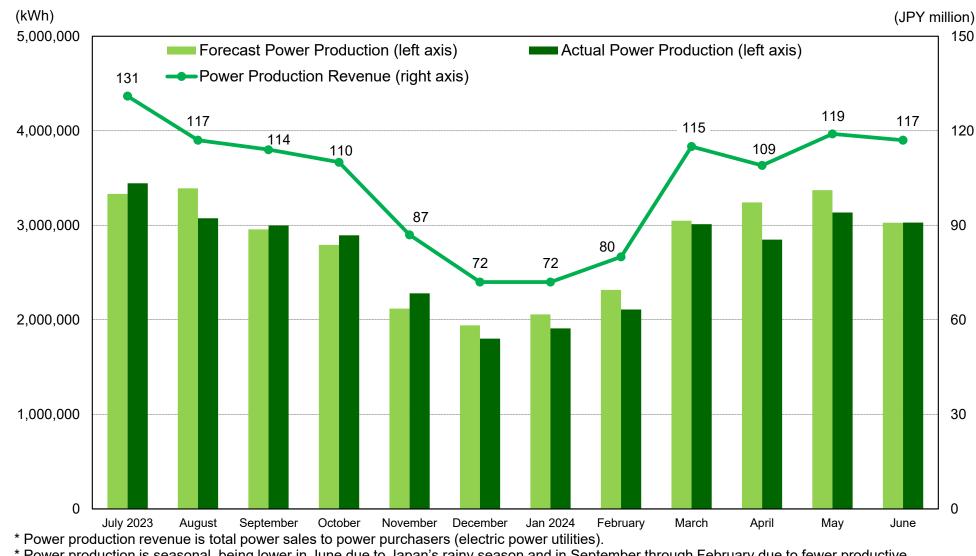


<sup>1</sup> Power plants equipped with online grid control systems are suspended on an hourly basis at the request of regional electricity companies (Note) Proxy power suspension is conducted by an online power suspension company in place of an offline company and is later reimbursed. Includes days when power suspensions and proxy power suspensions are conducted on the same day.

## Power Generation vs. Forecast

### Achieved Above P50 Forecast Power Generation in 5 of Total 12 Months

FY24/6 Power Generation and Power Production Revenue



\* Power production is seasonal, being lower in June due to Japan's rainy season and in September through February due to fewer productive daylight hours during autumn/winter.

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## Power Generation by Individual Power Plant

#### Total Power Generation -3.2% vs. Forecast Impact from Ichigo Nago Futami Power Generation -18.2% vs. Forecast Minimized via Geographic Diversification

No.	Solar Power Plant	Forecast Power Generation (A) (kWh)	Actual Power Generation (B) (kWh)	Difference (B) - (A) (kWh)	Actual Power Production Revenue (JPY thousand)	Operating Revenue* (JPY thousand)
E-01	Ichigo Kiryu Okuzawa	1,517,453	1,726,507	+209,054	66,940	46,914
E-02	Ichigo Motomombetsu	1,516,571	1,567,487	+50,916	61,243	46,810
E-03	lchigo Muroran Hatchodaira	1,409,452	1,536,412	+126,960	59,889	45,575
E-04	lchigo Engaru Kiyokawa	1,197,831	1,203,239	+5,408	47,466	37,465
E-05	lchigo lyo Nakayamacho Izubuchi	1,390,498	1,318,780	-71,718	53,364	43,258
E-06	lchigo Nakashibetsu Midorigaoka	2,181,088	2,261,600	+80,512	87,972	71,573
E-07	Ichigo Abira Toasa	1,288,539	1,387,905	+99,366	55,436	44,424
E-08	Ichigo Toyokoro	1,259,052	1,231,324	-27,728	48,660	39,258
E-09	Ichigo Nago Futami	9,447,987	7,731,879	-1,716,108	315,438	291,283
E-10	lchigo Engaru Higashimachi	1,316,483	1,228,094	-88,389	47,897	38,011
E-11	lchigo Takamatsu Kokubunjicho Nii	2,990,771	3,034,281	+43,510	110,023	99,774
E-12	lchigo Miyakonojo Yasuhisacho	1,684,667	1,525,992	-158,675	55,011	43,273
E-13	Ichigo Toyokawa Mitocho Sawakiha	2,117,390	2,317,840	+200,450	73,127	49,434
E-14	Ichigo Yamaguchi Aionishi	1,462,198	1,396,100	-66,098	56,558	43,977
E-15	Ichigo Yamaguchi Sayama	2,816,146	3,066,321	+250,175	108,820	90,919
	Total	33,596,133	32,533,768	-1,062,365	1,247,851	1,031,955
* Oper	rating Revenue = Actual Power Product	ion Revenue – C	Operating Expens	es		



## **Financing Details**

### Locked-In Low Long-Term Borrowing Costs via Interest Rate Swaps

as of June 30, 2024

Loan		Lender		nount million)	Interest Rate (%)	Fixed/ Floating		owing ate	Maturity	Loan Term
Term Loan I	Mizuho	Bank, SMB0	C	3,687	0.760%	Fixed	Dec 1	, 2016	Nov 30, 2026	10 years
Term Loan II	Loan II Mizuho Bank			275	0.815%	Fixed	Jul 3,	, 2017	Jun 30, 2027	10 years
Term Loan III	Yamaguchi Bank 580			580	0.815%	Fixed	Jul 3,	, 2017	Jun 30, 2027	10 years
	Total			4,543	0.770%	(Weighte	d Average)			
LTV (Foreca	ast)									
FY17/6	FY18/6	FY19/6	FY20/6	FY21/6	FY22/6	FY22/12	FY23/6	FY24/6	FY25/6	FY26/6

FY17/6 (Actual)	FY18/6 (Actual)			FY21/6 (Actual)					FY25/6	FY26/6
57.4%	58.5%	57.8%	57.8%	57.2%	56.4%	56.4%	55.8%	55.0%	53.7%	52.3%

#### Interest Bearing Liabilities ÷ FFO (Forecast)

	FY17/6 (Actual)	FY18/6 (Actual)	FY19/6 (Actual)	FY20/6 (Actual)	FY21/6 (Actual)	FY22/6 (Actual)	FY23/6 (Actual)	FY24/6 (Actual)	FY25/6	FY26/6
	15.5X	8.1X	8.0X	7.7X	7.1X	6.6X	6.0X	5.6X	4.8X	4.3X
nt	6,858M	7,160M	6,733M	6,309M	5,875M	5,438M	4,990M	4,543M	4,090M	3,636M



Outstanding

FFO = Funds From Operations

(JPY)

## FY25/6 Forecast

### Forecast Dividend JPY 3,885 (In Line With 10-Year Forecast)

(JPY million)

	FY23/6 Actual	FY24/6 Forecast	FY24/6 Actual	FY25/6 Forecast
Operating Revenue	1,048	1,059	1,031	1,052
Operating Expenses	794	806	798	801
(Depreciation)	638	643	641	654
Operating Profit	254	253	233	251
Recurring Profit	194	194	176	196
Net Income	193	193	175	195
Dividend	JPY 4,095	JPY 4,065	JPY 4,065	JPY 3,885
(excluding DEE)	JPY 1,874	JPY 1,860	JPY 1,705	JPY 1,875
(DEE)	JPY 2,221	JPY 2,205	JPY 2,360	JPY 2,010
Number of Power Plants	15	15	15	15
Power Generation	33.02M kWh	33.59M kWh	32.53M kWh	33.42M kWh



## Ichigo J.League Shareholder Program

Represents Two Firsts for a Shareholder Program in Japan

- First Japanese company to include not just its own shareholders, but also the shareholders of the REITs and solar power producer that it manages, in its shareholder program (83,000 shareholders total)
- First company to offer shareholders free tickets to every J.League game at every J.League club

Ichigo is deepening its partnership with the J.League and working to further Ichigo's mission of promoting local community developments.



Ichigo J.League Shareholder Program Website Landing Page

Tickets to 2023 J.League Awards

(December 5, 2023)

Invited shareholders to attend the 2023 J.League Awards, which celebrated the achievements of players, coaches, clubs, and referees during the 2023 season





**Driving Shareholder Value** 



## Mission & Deliverables to Shareholders

Mission: To maximize shareholder value via a renewable energy portfolio that provides both return stability and growth potential, along with offering investors an opportunity to invest in Japan's rapidly expanding green infrastructure asset class

#### Ichigo Green's Deliverables to its Shareholders

Stable & Growing EPS	<ul> <li>Invests in solar power plants with 20-year FIT (Feed-In Tariff) power sale contracts.</li> <li>Long-term and stable operation of robust plants with a comprehensive real-time monitoring system.</li> <li>Geographically diverse power plant portfolio.</li> <li>Earnings stability backed by performance guarantees from power plant operator.</li> </ul>
Leverage Sponsor Ichigo's Strengths	<ul> <li>Power plant operator is Ichigo (2337) subsidiary, Ichigo ECO Energy, with a strong track-record in developing and operating 64 solar and wind power plants nationwide.</li> <li>Ichigo has extensive experience managing Ichigo Office (8975) and Ichigo Hotel (3463).</li> </ul>
Maximize Shareholder Value	<ul> <li>Because solar power plants are depreciable, Ichigo Green has substantial non-cash depreciation expenses that lower its accounting-based EPS. These additional cash earnings are deployed to pay a higher dividend.</li> </ul>

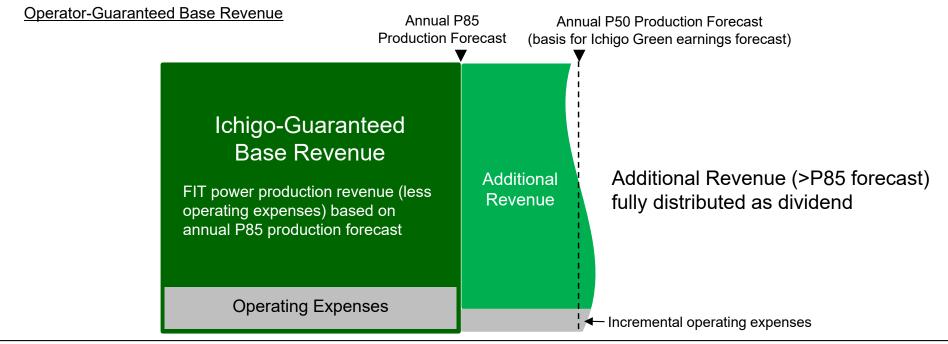


## Ichigo (2337) Power Plant Performance Guarantee

### Further Supports and Solidifies Long-Term Returns

- Power Generation Operating Revenue fully distributed to Ichigo Green shareholders
- Above-forecast Operating Revenue also fully distributed
  - ✓ Guaranteed base revenue (FIT electricity sales revenue) from Ichigo (2337) based on the annual P85 production forecast regardless of actual power generation
  - ✓ Power plants carry P&C, earthquake, and operating performance insurance

<sup>\*</sup> Earthquake insurance only purchased for power plants where third-party assessment concludes earthquake risk warrants





## **Customized Solar Power Plant Builds**

Optimized to Local Climate & Topography to Maximize Power Production Efficiency

- Snow (Hokkaido): High mounting racks and 30 degree panel inclination to avoid and displace snow coverage (vs. 10 degree in other areas)
- High winds (Kagawa): Mounting racks closely fit to site inclines
- Typhoons (Okinawa): Mounting racks with extra load capacities capable of withstanding wind velocities of 60m per second



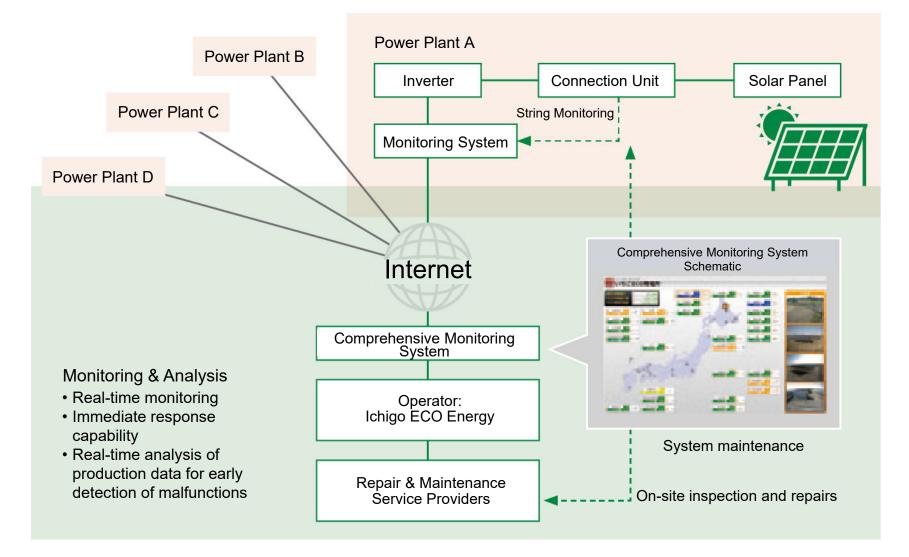
Ichigo Engaru Higashimachi ECO Power Plant Ichigo Takamatsu Kokubunjicho Nii ECO Power Plant (Hokkaido) (Kagawa)

Ichigo Nago Futami ECO Power Plant (Okinawa)



## **Fully-Networked Panel-Level Production Monitoring**

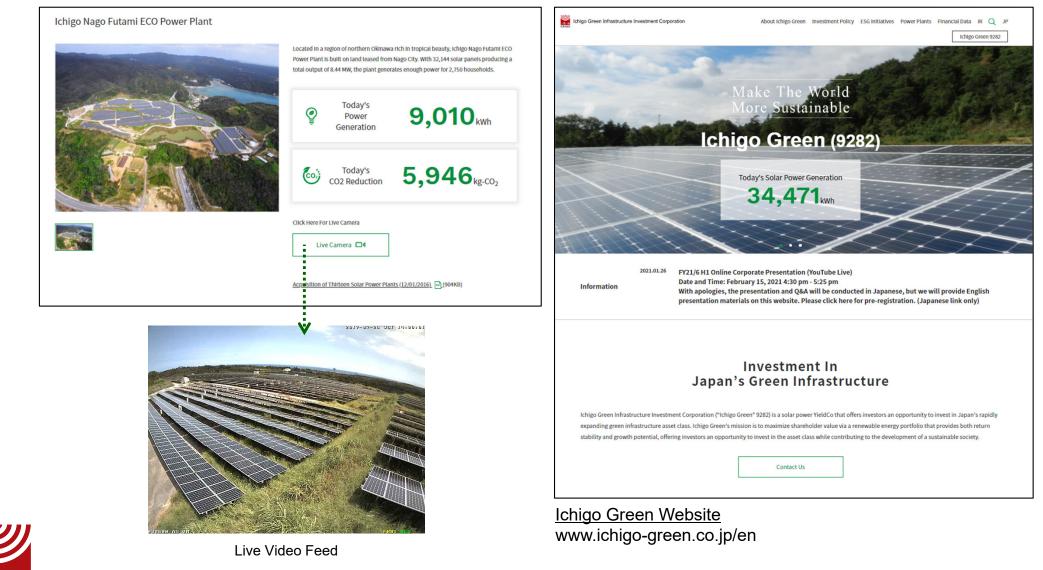
Real-Time Monitoring System Immediately Detects Any Failures at the Panel Level





## World-Class Disclosure: Real-Time Power Production Data

### Real-Time Individual Power Plant Data and Live Video Feeds





# Growth Strategy Leveraging Ichigo Strengths



## Sponsor: Ichigo, A Sustainable Infrastructure Company

Core Businesses: Asset Management, Sustainable Real Estate, Clean Energy

- Manages Ichigo Office (8975), Ichigo Hotel (3463), and Ichigo Green (9282)
- Sustainable Real Estate business adds value to existing buildings by drawing upon its real estate technologies and expertise
- Deeply committed to CSR and Sustainability



**Ichigo ECO Energy** 

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Ichigo embraces the Ichigo Ichie philosophy of sincerity and service, and works to build strong long-term relationships to support the success of our clients, shareholders, and all stakeholders.



Ichigo

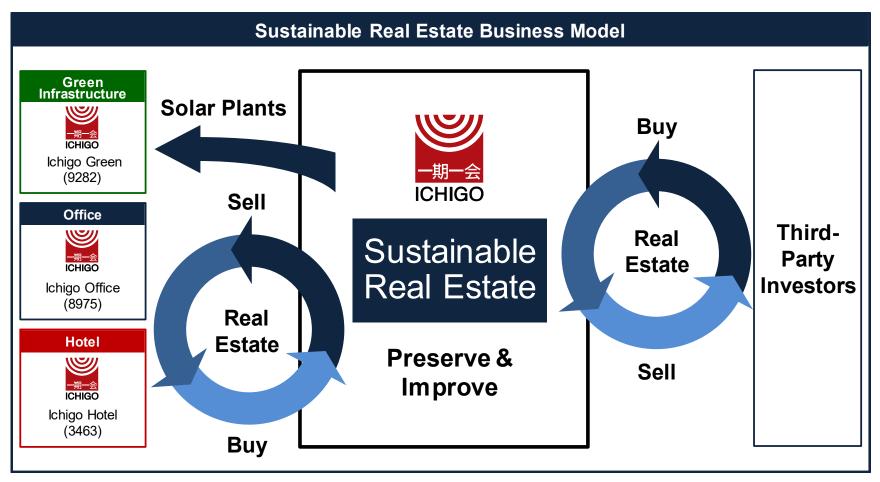
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**Clean Energy** 

Other

## Synergies Between Ichigo Green and Ichigo

- Ichigo-provided solar and wind power plant pipeline
- Power plant technical capabilities backed by Ichigo ECO Energy's nationwide solar power operating track record
- Ichigo Investment Advisor's deep asset management capabilities





## Ichigo & Ichigo Green Solar Power Plant Portfolio

## Serving Local Communities and the Environment

#### **Total Operating Ichigo Power Plants** 64 Plants (188.2MW)

Ichigo Green (9282) Ichigo (2337) (as of July 11, 2024)

Okinawa	
lchigo Nago Futami	8.44MW
Kyushu	
Ichigo Miyakonojo Yasuhisacho	1.44MW
Ichigo Kijo Takajo	0.89MW
Ichigo Itoshima Iwara	1.48MW
Ichigo Miyakonojo Takazakicho Tsumagirishima	2.96MW
Ichigo Ebino Suenaga	13.99MW
Total	20.78MW

Chugoku	
Ichigo Yamaguchi Aionishi	1.24MW
Ichigo Yamaguchi Sayama	2.35MW
Ichigo Yonago Izumi	2.61MW
Ichigo Kasaoka Takumicho	1.11MW
Ichigo Fuchu Jogecho Yano	0.99MW
Ichigo Sera Tsukuchi	2.54MW
Ichigo Sera Aomizu	2.87MW
Ichigo Higashi-Hiroshima Saijocho Taguchi	2.72MW
Ichigo Kasaoka Iwanoike	2.64MW
Ichigo Kure Yasuuracho Nakahata	2.90MW
Ichigo Kasaoka Osakaike	2.66MW
Ichigo Kasaoka Idachiike	2.66MW
Ichigo Sera Shimozuta	2.93MW
Total	30.28MW

				lchigo Hamanaka Bokujo Kajibayashi	2.
Kansai				(Wind) Ichigo Yonezawa Itaya	7.
Ichigo Sennan Kitsuneike	2.86MW			Total	12
Ichigo Takashima Kutsuki	3.74MW	Chubu			
Ichigo Kobe Pompuike	2.73MW	Ichigo Toyokawa Mitocho Sawakihama	1.80MW		
Total	9.34MW	Ichigo Toki Oroshicho	1.39MW	Kanto	
Jan A	$\sim$ C	Ichigo Tsu	2.94MW	Ichigo Kiryu Okuzawa	1.
and the second	5 2	Ichigo Toki Tsurusatocho Kakino	1.31MW	Ichigo Maebashi Naegashima	0.
my function of the		Ichigo Sakahogi Fukagaya	2.89MW	Ichigo Showamura Ogose	43
		Ichigo Toki Tsurusatocho	1.67MW	Ichigo Toride Shimotakai Kita	1.
~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~		Kakino Higashi		Ichigo Toride Shimotakai Minami	0.
		Ichigo Minokamo Hachiyacho Kamihachiya	1.29MW	Ichigo Minakami Aramaki	12
		Ichigo Seto Jokojicho	1.45MW	Ichigo Hitachiomiya	2.
		Ichigo Tatsunomachi Sawasoko	0.74MW	Ichigo Hokota Aoyagi	2.
Shikoku		Ichigo Komagane Akaho Minami	0.74MW	Ichigo Toride Shimotakai Nishi	2.
lchigo Takamatsu Kokubunjicho Nii	2.43MW	Ichigo Komagane Akaho Kita	0.39MW	Ichigo Chiba Wakaba-ku	0.
lchigo lyo Nakayamacho Izubuchi	1.23MW	Ichigo Obu Yoshidamachi	1.00MW	Omiyacho Nishi	
lchigo Tokushima Higashi-Okinosu	2.52MW	Ichigo Ueda Yoshidaike	1.16MW	Ichigo Chiba Wakaba-ku Omiyacho Higashi	0.
Total	6.19MW	Total	18.85MW	Total	68



Tohoku				
lchigo Hamanaka Bokujo Tsurunokotai	2.31MW			
Ichigo Hamanaka Bokujo Kajibayashi	2.31MW			
(Wind) Ichigo Yonezawa Itaya	7.39MW			
Total	12.01MW			

	Kanto	
	Ichigo Kiryu Okuzawa	1.33MW
	Ichigo Maebashi Naegashima	0.67MW
	Ichigo Showamura Ogose	43.34MW
	Ichigo Toride Shimotakai Kita	1.03MW
-	Ichigo Toride Shimotakai Minami	0.54MW
	Ichigo Minakami Aramaki	12.02MW
	Ichigo Hitachiomiya	2.99MW
	Ichigo Hokota Aoyagi	2.48MW
	Ichigo Toride Shimotakai Nishi	2.84MW
	Ichigo Chiba Wakaba-ku Omiyacho Nishi	0.74MW
	Ichigo Chiba Wakaba-ku Omiyacho Higashi	0.74MW
	Total	68.78MW



Ichigo's Sustainability Commitment (ESG)





#### Harmony With the Environment and Recycling

Ichigo actively monitors and minimizes the environmental impact of its business operations via extending the useful life of its assets, reducing water and water consumption, and recycling.

#### Addressing Climate Change and Shift to Low-Carbon Society

Ichigo seeks to contribute to a low-carbon society and address climate change by lowering its energy consumption and greenhouse gas emissions, using renewable energy, and improving the resilience of its assets.

#### **Regulatory and Environmental Compliance**

Ichigo complies with all environmental laws and regulations and Ichigo's own independently-established environmental rules. Ichigo also carefully monitors and complies with all applicable changes in laws and regulations.

#### Training, Awareness, and Cooperation With Stakeholders

Ichigo works to increase sustainability awareness via company training sessions, and promotes understanding of its Sustainability Policy among all Ichigo employees and tenant employees working at its assets. Ichigo also works with stakeholders to promote understanding of its Sustainability Policy and implement sustainability initiatives.

#### Sustainability Performance Communication and Disclosure

Ichigo communicates this Sustainability Policy and Ichigo's sustainability initiatives to society at large. Ichigo also obtains certifications for its sustainability activities on an ongoing basis.

#### **Sustainable Procurement**

Ichigo implements sustainable procurement measures, including the use of environmentally-friendly construction methods and materials, actively installing energy and resource efficient equipment, and the inclusion of sustainability initiatives as a selection criteria for business partners.

#### **Building a Diverse, Inclusive Organization**

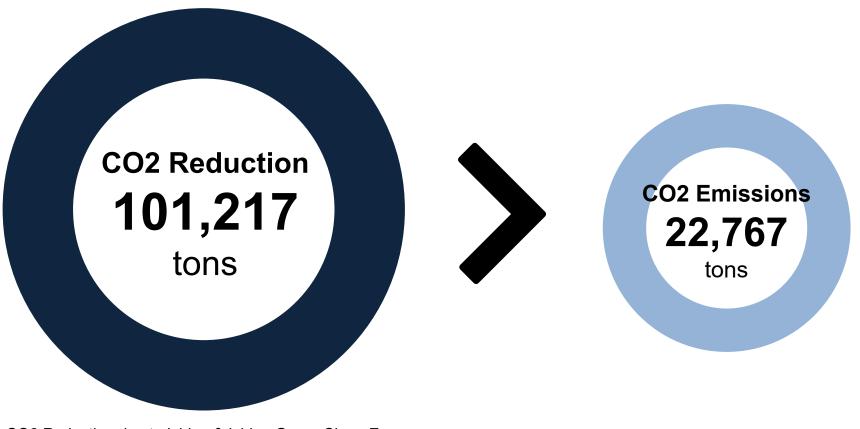
Ichigo respects human rights and works to build a diverse organization where employees work with respect for each other and realize their full potential regardless of race, beliefs, religion, skin color, nationality, age, gender, sexual orientation, gender identity, disabilities, and social status. Ichigo also provides a healthy, comfortable work environment that focuses on employee performance and well-being and drives organizational growth.

#### **Biodiversity and Ecosystem Preservation**

ICHIGO

Ichigo contributes to the preservation of biodiversity and ecosystems via the addition of greenery to the interiors and exteriors of its assets, primarily using native plants.

# Ichigo CO2 Reduction = 4X CO2 Emissions



CO2 Reduction due to Ichigo & Ichigo Green Clean Energy Power Plant Production

Scope 1+2 Emissions (Ichigo + Ichigo Office + Ichigo Hotel + Ichigo Green)



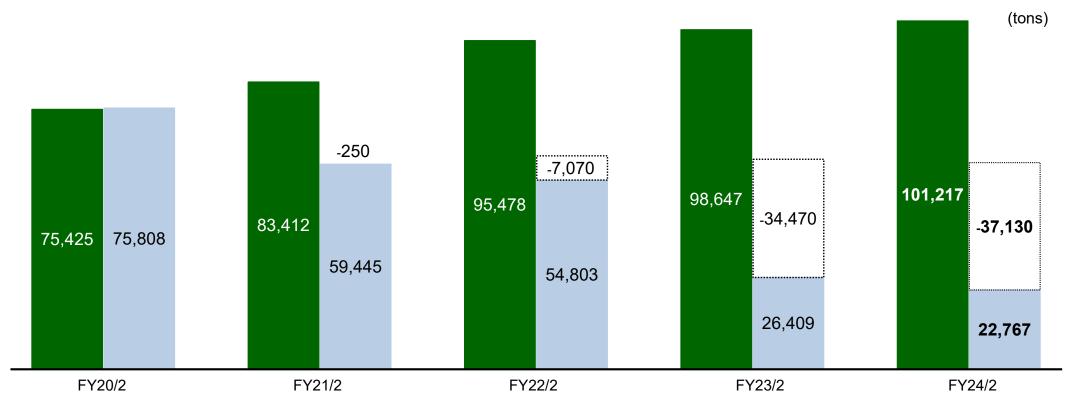
# Ichigo Climate Positive: CO2 Reduction vs. Emissions (2)

Ongoing Ichigo Clean Energy Production Growth (CO2 Reduction Increase) & Renewable Energy Transition & Carbon Offsets (CO2 Emissions Reduction)

CO2 Reduction/Reduction Impact/CO2 Emissions

■ Total Ichigo Power Plant CO2 Reduction ■ Total Ichigo CO2 Emissions (Scope 1+2)

CO2 Reduction Due to Energy Efficiency, Transition to Renewable Energy, and Non-Fossil Fuel Certificate Tracking for Ichigo Power Plants

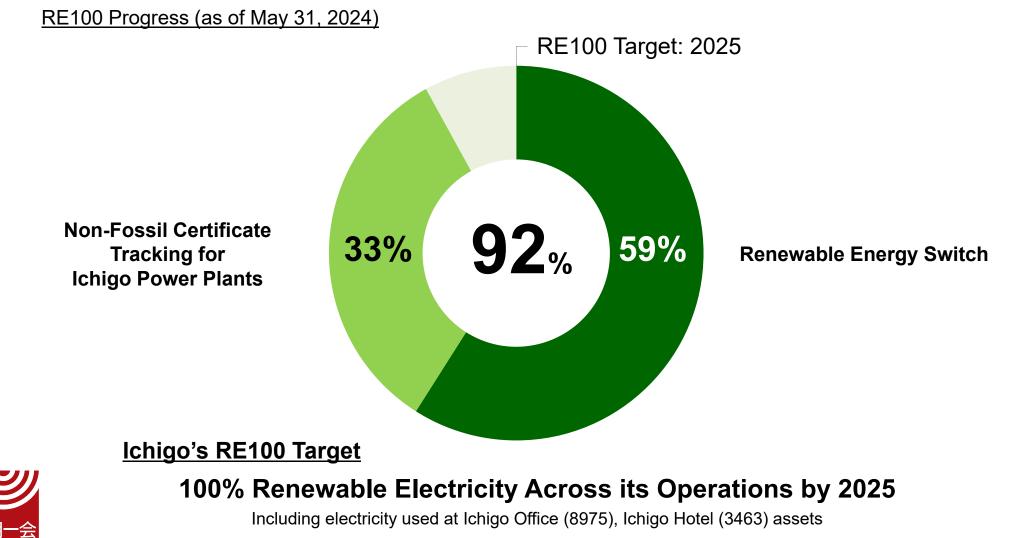




Notes: Reduction calculated using each EPCO's adjusted CO2 emission factor disclosed by the Ministry of Environment as a constant for each period. RE100 non-fossil fuel tracking certifies the environmental value of non-fossil electricity with tracking information on renewable energy power plants

# **RE100: Continued Renewable Energy Transition**

Targeting Full Group-Wide 100% Renewable Energy Transition in FY25/2 – Ichigo Office & Ichigo Hotel Have Completed Transition to 100% Renewable Energy



# Ichigo SBT (Science Based Targets) Certification

Ichigo's Greenhouse Gas Reduction Targets Certified as SBT Aligned

#### SBT Certified Ichigo's Greenhouse Gas Reduction Targets

		Target	Target Year
Scope 1	Direct emissions owned or controlled by a company	70% Reduction	2030
Scope 2	Indirect emissions associated with the purchase of electricity, heat, or cooling	(2022 Base Year)	
Scope 3	Indirect emissions that are not Scope 1 or 2 (emissions by third-party companies related to a company's business activities)	25% Reduction (2022 Base Year)	





DRIVING AMBITIOUS CORPORATE CLIMATE ACTION



Science Based Targets: Greenhouse gas reduction targets set in line with Paris Agreement goals

### **Climate Positive & Sustainability-Driven**

#### Preserve & Improve Real Estate to End Wasteful Demolition

Ichigo's Sustainable Real Estate business has a proven track record of preserving and improving existing real estate. Ichigo will build on this long-standing commitment to sustainability by developing new technologies to extend the lives of buildings and other social infrastructure 100 years and beyond.

#### Ichigo's Sustainable Real Estate Preserve & Create Value





Improve aesthetics and comfo Seismic reinforcements Regulatory compliance Increase energy efficiency

# Community-Based, Productive Use of Idle Land for Clean Energy

Ichigo will not build power plants that require the clearing of wooded land or the altering of the landscape in a way that increases the risk of floods, landslides, or other water-related disasters, or that face opposition from local communities.

#### Annual Power Production

### 228,739,150 kWh

\*

Equivalent to annual energy consumption of 52,900 households Annual Energy Consumption (Japan Average) 4,322kWh/household (Ministry of Environment document)

#### Annual CO2 Reduction

### 101,217,992 tons

Equivalent to annual CO2 emission



of 44,000 cars Gasoline Passenger Cars 2,300kg/car per year (Ministry of Environment document)

\*Ichigo, Ichigo Green FY24/2 Actuals

#### Pro-Active Environmental Certifications

Ichigo ESG COO Environmental

By obtaining certifications such as GRESB, CASBEE, BELS, and DBJ Green Building, Ichigo is demonstrating our long-standing commitment to sustainability via initiatives that benefit investors, tenants, clients, and other stakeholders.

#### Ichigo Group-Wide



Ichigo & Ichigo Office (8975) Total 16 Assets



Ichigo Office (8975) 4 Stars / Green Star



Ichigo Hotel (3463) 2 Stars / Green Star



7 Assets Building 2 Assets

DBJ Green Building 2 Assets Tokyo Low-Carbon Small and Medium-Sized Model Building 9 Assets

### **Contributing to Society**

#### **Contributing to Regional Revitalization**

Ichigo works to revitalize local communities and promote regional economic development. Ichigo's model of preserving and improving existing real estate creates jobs and supports businesses, and our renewable energy power plants also support their host communities by providing new and sustainable sources of income.



THE KNOT TOKYO ► Shinjuku Hotel / Tokyo <u>https://hotel-the-</u> <u>knot.jp/tokyoshinjuku/en</u>



 Miyako City Retail Asset / Miyazaki www.miyakocity.com



#### Ichigo University

Ichigo established Ichigo University in May 2013 to support employees' continuing education and personal growth.

Ichigo University courses are taught by employees and external professionals who are specialists in their fields and have deep experience.

Average Annual Number of Courses: 30

#### Ichigo University Classes



Online



In-Person





As a top partner of the J.League professional soccer league, we support the league's mission to promote community development. Ichigo supports outstanding athletes in weightlifting, rifle shooting, and track and field.





Chisato Kiyoyama (Track and Field)

Hiromi Miyake (Weightlifting)

Certified as a Sports Yell Company & Tokyo Metropolitan Government Sports Promotion Company for 7<sup>th</sup> year in a row

Ichigo Sports Site (Japanese only) www.ichigo.gr.jp/ichigosports

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TOKYO

# **ESG** Initiatives: Governance

### Global Best Practice Governance

#### Ichigo Green

#### Monitors Asset Management Company

- All Ichigo Green Directors are Independent of the Asset Management Company and the Ichigo Group
- Active Board discussion results in effective supervision of the Asset Management Company

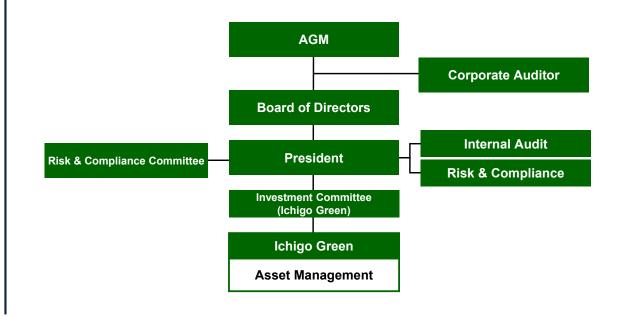


#### Asset Management Company



#### **Global Best Practice Governance**

- 2 of 5 Directors are Independent Directors
- Exclusive asset management team ensures best-practice execution on behalf of Ichigo Green
- The Risk & Compliance and Audit groups report directly to the President
- Further ensure objectivity and independence by including third-party, independent lawyers and accountants in the Investment Committee and Risk & Compliance Committee

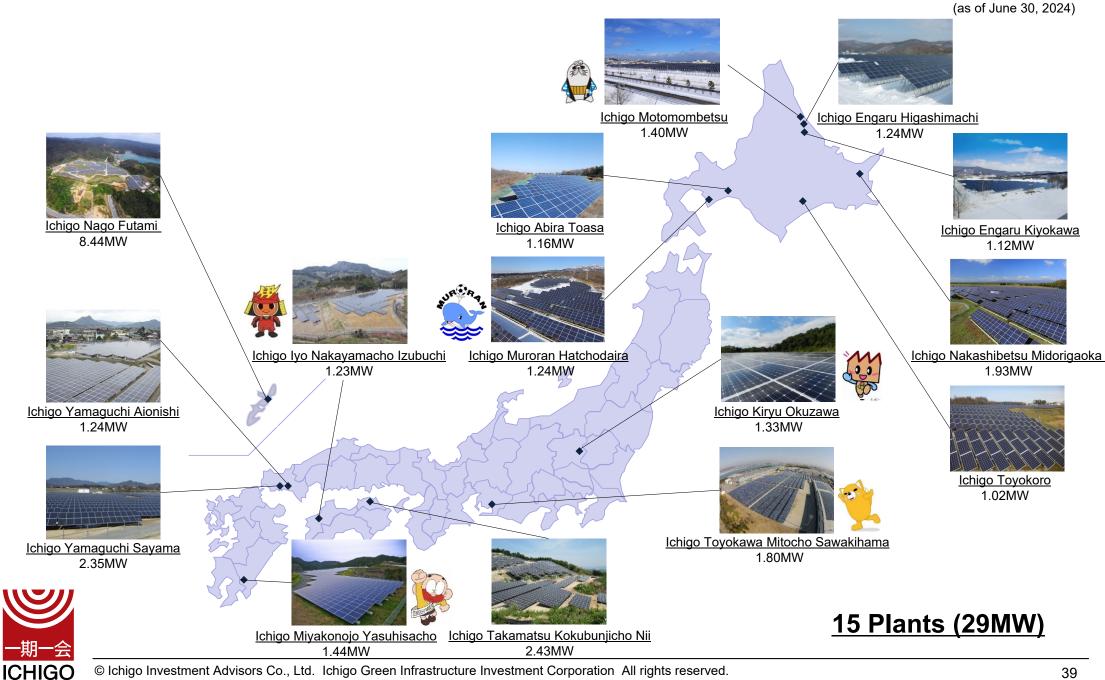




Solar Power Plant Data

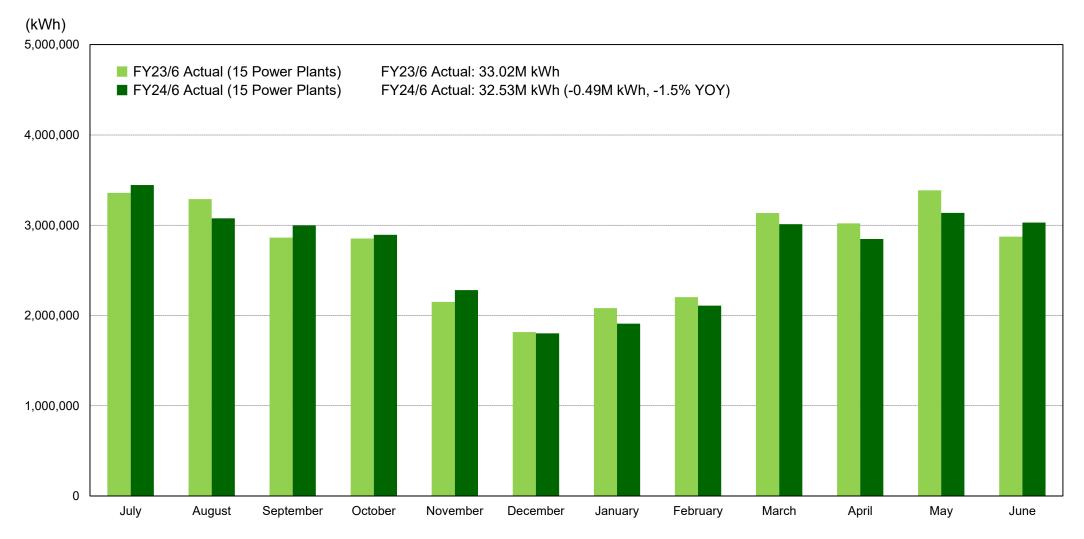


## **Geographically Diversified Portfolio**



# Power Generation (YOY)

### Power Generation -1.5% YOY





# Individual Solar Power Plant Earnings (July 2023 – June 2024)

(JPY thousand)

		Lease	older			Ichigo Gree	en	
No.	Solar Power Plant	Power Production Revenue	Operating Expenses	Operating Revenue	Operating Expenses	NOI	Depreciation Expense	Income
E-01	Ichigo Kiryu Okuzawa	66,940	20,093	46,914	2,208	44,705	30,442	14,263
E-02	Ichigo Motomombetsu	61,243	14,432	46,810	2,313	44,497	30,408	14,088
E-03	Ichigo Muroran Hatchodaira	59,889	14,313	45,575	2,183	43,392	28,565	14,826
E-04	Ichigo Engaru Kiyokawa	47,466	10,001	37,465	1,772	35,692	23,622	12,070
E-05	Ichigo Iyo Nakayamacho Izubuchi	53,364	10,106	43,258	2,099	41,159	27,993	13,165
E-06	Ichigo Nakashibetsu Midorigaoka	87,972	16,398	71,573	3,744	67,829	43,968	23,860
E-07	Ichigo Abira Toasa	55,436	11,012	44,424	2,114	42,309	25,048	17,260
E-08	Ichigo Toyokoro	48,660	9,402	39,258	2,088	37,169	24,658	12,511
E-09	Ichigo Nago Futami	315,438	56,795	291,283*	25,025	266,257	190,775	75,482
E-10	Ichigo Engaru Higashimachi	47,897	9,885	38,011	2,255	35,756	26,309	9,446
E-11	Ichigo Takamatsu Kokubunjicho Nii	110,023	10,249	99,774	5,170	94,603	54,696	39,906
E-12	Ichigo Miyakonojo Yasuhisacho	55,011	12,592	43,273*	2,478	40,795	28,601	12,194
E-13	Ichigo Toyokawa Mitocho Sawakihama	73,127	23,693	49,434	2,774	46,659	29,036	17,623
E-14	Ichigo Yamaguchi Aionishi	56,558	12,580	43,977	3,257	40,720	26,411	14,308
E-15	Ichigo Yamaguchi Sayama	108,820	17,900	90,919	5,282	85,637	51,003	34,634
	Total	1,247,851	249,459	1,031,955	64,769	967,185	641,543	325,642

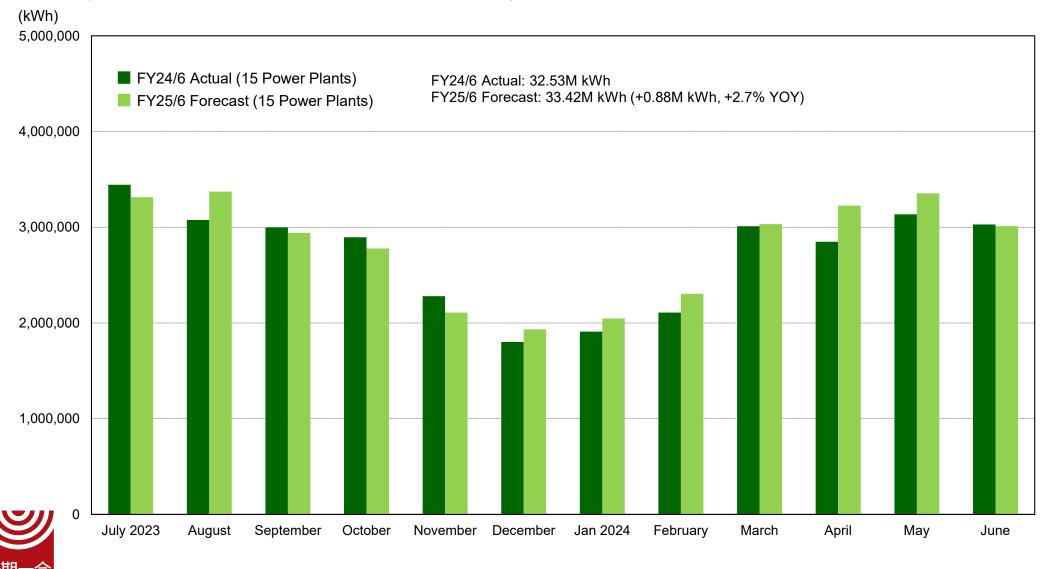


\* Ichigo Nago Futami ECO Power Plant (E-09): Recorded operator-guaranteed base fee (JPY 32.6M) due to actual power generation lower than forecast based on minimum guarantee hourly solar intensity

\* Ichigo Miyakonojo Yasuhisacho ECO Power Plant (E-12): Recorded operator-guaranteed base fee (JPY 0.9M) due to actual power generation lower than forecast based on minimum guarantee hourly solar intensity

# FY25/6 Power Generation Forecast

FY25/6 Forecast 33.42 million kWh (FY24/6 Actual 32.53 million kWh)



ICHIGO

### **Solar Power Plant Portfolio**

Book Appraisa Panel FIT<sup>3</sup> Portfolio Acquisition Value I Value<sup>1</sup> Output<sup>2</sup> Location Solar Power Plant No. (JPY (JPY (JPY) Weight<sup>4</sup> Date (MW) million) million) Ichigo Kiryu Okuzawa Kiryu City, Gunma E-01 Dec 2016 294 323 1.33 40 4.16% Ichigo Motomombetsu E-02 Mombetsu City, Hokkaido Dec 2016 299 350 1.40 40 4.23% Ichigo Muroran Hatchodaira Muroran City, Hokkaido E-03 Dec 2016 289 326 1.24 40 4.09% E-04 Ichigo Engaru Kiyokawa Mombetsu County, Hokkaido Dec 2016 231 246 1.12 40 3.27% Ichigo Iyo Nakayamacho Izubuchi Iyo City, Ehime 3.89% E-05 Dec 2016 275 331 1.23 40 Shibetsu County, Hokkaido Ichigo Nakashibetsu Midorigaoka Dec 2016 459 1.93 6.50% E-06 533 40 3.72% E-07 Ichigo Abira Toasa Yufutsu County, Hokkaido Dec 2016 263 280 1.16 40 Ichigo Toyokoro Nakagawa County, Hokkaido 3.67% E-08 Dec 2016 259 313 1.02 40 Nago City, Okinawa 28.82% E-09 Ichigo Nago Futami Dec 2016 2.035 2,443 8.44 40 Ichigo Engaru Higashimachi E-10 Mombetsu County, Hokkaido Dec 2016 284 317 1.24 40 4.02% Ichigo Takamatsu Kokubunjicho Nii Takamatsu City, Kagawa Dec 2016 736 818 2.43 36 10.42% E-11 Ichigo Miyakonojo Yasuhisacho Miyakonojo City, Miyazaki Dec 2016 318 379 4.50% E-12 1.44 36 Ichigo Toyokawa Mitocho Sawakihama Toyokawa City, Aichi 32 4.69% E-13 Dec 2016 331 334 1.80 Ichigo Yamaguchi Aionishi Yamaguchi City, Yamaguchi E-14 Jul 2017 381 417 1.24 40 5.40% E-15 Ichigo Yamaguchi Sayama Yamaguchi City, Yamaguchi Jul 2017 601 690 2.35 36 8.51% **Total (15 Solar Power Plants)** 7.062 8.095 29.43 38.7 100%

<sup>1</sup> Appraisal Value is from PwC Sustainability LLC's Valuation Report using values as of June 30, 2024. The values are medians of the appraisal value ranges shown in the Report.

<sup>2</sup> Panel Output is derived by multiplying the maximum output of a single solar panel by the total number of panels

<sup>3</sup> FIT (Feed-In Tariff) is the purchase price, per kWh, agreed in the respective Power Purchase Agreements for each solar power plant <sup>4</sup> Portfolio Weight is based on book value

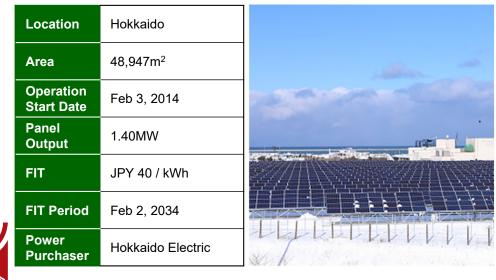
as of June 30, 2024

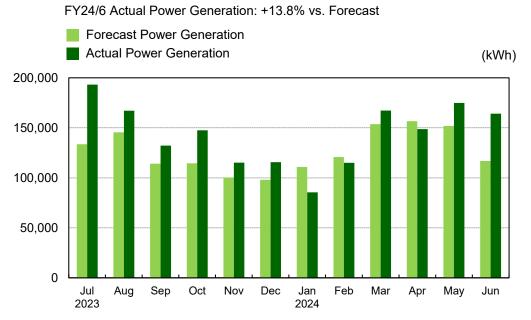


### E-01 Ichigo Kiryu Okuzawa

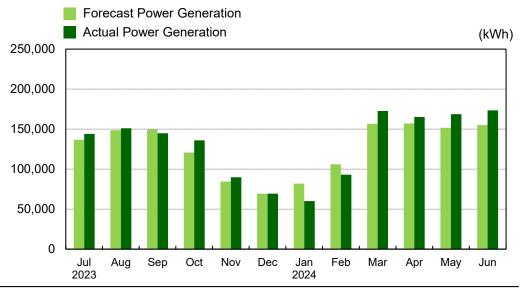
Location	Gunma	
Area	27,588m <sup>2</sup>	
Operation Start Date	Sep 30, 2013	
Panel Output	1.33MW	
FIT	JPY 40 / kWh	
FIT Period	Sep 29, 2033	
Power Purchaser	TEPCO Energy Partner	

### E-02 Ichigo Motomombetsu





#### FY24/6 Actual Power Generation: +3.4% vs. Forecast





### E-03 Ichigo Muroran Hatchodaira

Location	Hokkaido	
Area	35,801m <sup>2</sup>	the second s
Operation Start Date	Mar 3, 2014	
Panel Output	1.24MW	
FIT	JPY 40 / kWh	
FIT Period	Mar 2, 2034	
Power Purchaser	Hokkaido Electric	

### E-04 Ichigo Engaru Kiyokawa

Hokkaido

27,164m<sup>2</sup>

Mar 4, 2014

JPY 40 / kWh

Mar 3, 2034

Hokkaido Electric

1.12MW

Location

Operation

Start Date Panel

**FIT Period** 

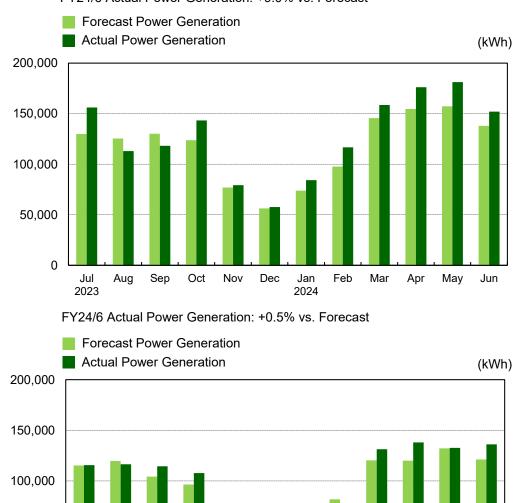
Purchaser

Power

Output

FIT

Area



一期一会 ICHIGO



50,000

0

Jul

2023

Aug

Sep

Oct

Nov

Dec

Jan

2024

Feb

Mar

Apr

May

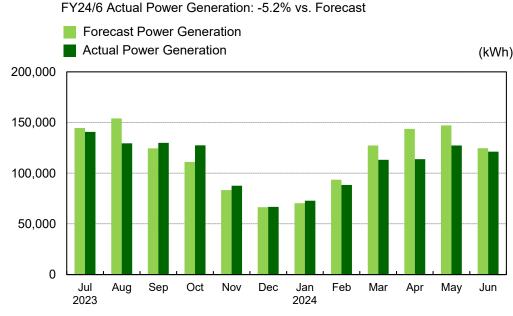
Jun

FY24/6 Actual Power Generation: +9.0% vs. Forecast

#### E-05 Ichigo Iyo Nakayamacho Izubuchi

Location	Ehime	and the case
Area	26,261m <sup>2</sup>	CONTRACTOR DE
Operation Start Date	Apr 2, 2014	and the stand
Panel Output	1.23MW	
FIT	JPY 40 / kWh	
FIT Period	Apr 1, 2034	1 A Section of the
Power Purchaser	Shikoku Electric	

#### E-06 Ichigo Nakashibetsu Midorigaoka



#### FY24/6 Actual Power Generation: +3.7% vs. Forecast





### E-07 Ichigo Abira Toasa

Location	Hokkaido	
Area	29,731m <sup>2</sup>	
Operation Start Date	Dec 2, 2014	
Panel Output	1.16MW	14
FIT	JPY 40 / kWh	
FIT Period	Dec 1, 2034	
Power Purchaser	Hokkaido Electric	

### E-08 Ichigo Toyokoro

Hokkaido

29,004m<sup>2</sup>

Dec 4, 2014

JPY 40 / kWh

Dec 3, 2034

Hokkaido Electric

1.02MW

Location

Operation

Start Date Panel

**FIT Period** 

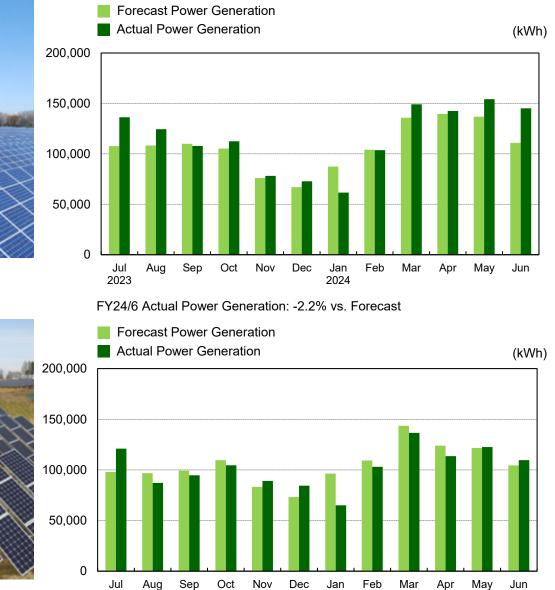
Purchaser

Power

Output

FIT

Area



2024

2023



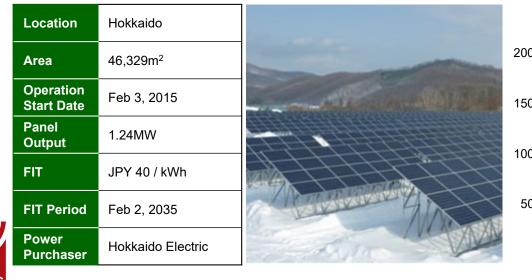
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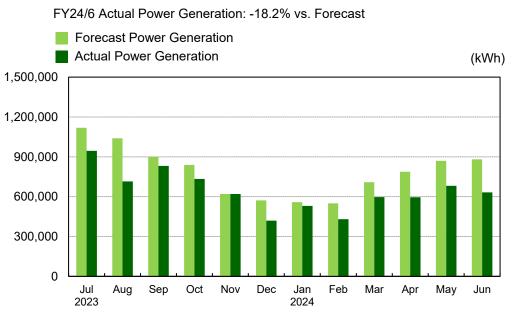
FY24/6 Actual Power Generation: +7.7% vs. Forecast

### E-09 Ichigo Nago Futami

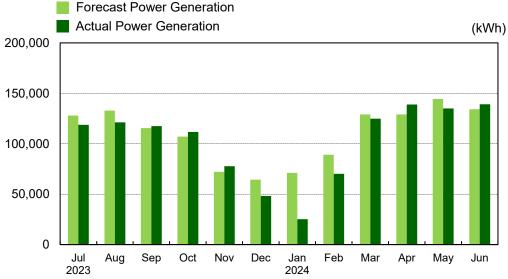
Location	Okinawa	
Area	146,217m <sup>2</sup>	
Operation Start Date	Feb 2, 2015	
Panel Output	8.44MW	
FIT	JPY 40 / kWh	STATE OF THE STATE
FIT Period	Feb 1, 2035	where the second
Power Purchaser	Okinawa Electric	

### E-10 Ichigo Engaru Higashimachi





#### FY24/6 Actual Power Generation: -6.7% vs. Forecast



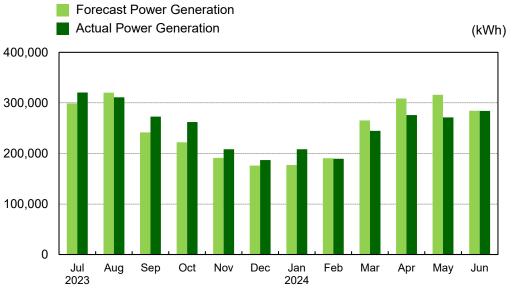


### E-11 Ichigo Takamatsu Kokubunjicho Nii

Location	Kagawa	
Area	79,340m <sup>2</sup>	
Operation Start Date	Jun 2, 2015	
Panel Output	2.43MW	
FIT	JPY 36 / kWh	
FIT Period	Jun 1, 2035	
Power Purchaser	Shikoku Electric	

### E-12 Ichigo Miyakonojo Yasuhisacho

FY24/6 Actual Power Generation: +1.5% vs. Forecast



#### FY24/6 Actual Power Generation: -9.4% vs. Forecast





#### E-13 Ichigo Toyokawa Mitocho Sawakihama Location Aichi 19,393m<sup>2</sup> 300,000 Area Operation 250,000 Sep 16, 2015 Start Date 200,000 Panel 1.80MW

### E-14 Ichigo Yamaguchi Aionishi

**Chubu Electric Miraiz** 

JPY 32 / kWh

Sep 15, 2035

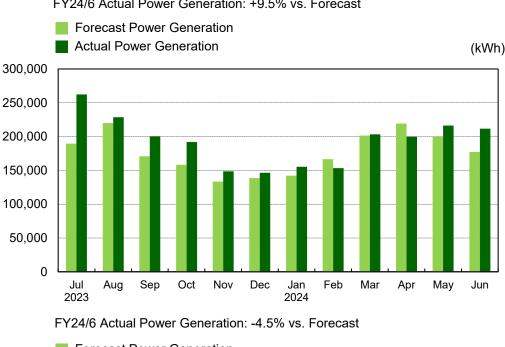
Output

**FIT Period** 

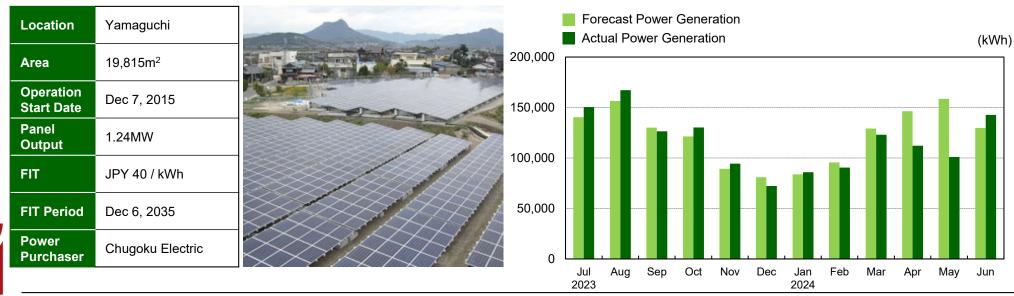
Purchaser

Power

FIT



#### FY24/6 Actual Power Generation: +9.5% vs. Forecast



### ICHIGO

### E-15 Ichigo Yamaguchi Sayama

Location	Yamaguchi		
Area	43,621m <sup>2</sup>		400,000
Operation Start Date	Apr 6, 2016		300,000
Panel Output	2.35MW	A CANAN A MARCHARD COMPANY OF CAMPACTURES	
FIT	JPY 36 / kWh		200,000
FIT Period	Apr 5, 2036		100,000
Power Purchaser	Chugoku Electric		0

FY24/6 Actual Power Generation: +8.9% vs. Forecast Forecast Power Generation Actual Power Generation (kWh) 0,000 0,000 0,000

Feb

Mar

Apr

May

Jun

Jan

2024

Sep

Oct

Nov

Dec

Jul

2023

Aug



Appendix



## Reference: Japan's Feed-In Tariff (FIT)

What is a FIT?

- A policy mechanism designed to accelerate the deployment of renewable energy such as solar and wind, guaranteeing a long-term fixed sale price for electricity (in Japan, 20 years).
- Japan's FIT is updated every year.

Power Source [Contract Period]	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024
							via auction process auction process auction process auction process auction	Determined via auction process (>250kW)	Determined via auction process (>250kW)	Determined via auction process (>250kW)			
Solar Power (>10kW) [20 years]	JPY 40	JPY 36	JPY 32	JPY 29 JPY 27	JPY 24	Determined via auction process (>2,000kW)Determined via auction process (>500kW)Determined via auction process (>250kW)Determined via auction process (>250kW)Determined via auction process (>250kW)Determined via auction process (>250kW)JPY 21 (10kW- 2,000kW)JPY 18 (10kW- 2,000kW)JPY 14 (10kW- 2,000kW)JPY 12 (50kW)JPY 11 (50kW- (50kW)JPY 10 (50kW- (50kW)JPY 21 (10kW- 2,000kW)JPY 18 (10kW- 500kW)JPY 13 (10kW- (10kW- 50kW)JPY 12 (10kW- 	JPY 9.5 (50kW- 250kW)	JPY 9.2 (50kW- 250kW)					
						``	· ·		(10kW-	Determined via auction process (>250kW) JPY 11 (50kW- 250kW) JPY 12 (10kW- 50kW) JPY 17 JPY 17 JPY 40 (<2,000kW)	(10kW-	JPY 10 (10kW- 50kW)	JPY 10 (10kW- 50kW)
Wind Power (>20kW) [20 years]	JPY 22	JPY 22	JPY 22	JPY 22	JPY 22	*JPY 22 until	JPY 20	JPY 19	JPY 18	JPY 17	auction process	Determined via auction process (>50kW)	
Biomass (Domestic	JPY 32	JPY 32	JPY 40 (<2,000kW)	JPY 40 (<2,000kW)	JPY 40 (<2,000kW)							JPY 40 (<2,000kW)	JPY 40 (<2,000kW)
Feedstocks) [20 years]	JF I JZ	JF I JZ	JPY 32 (>2,000kW)	JPY 32 (>2,000kW)	JPY 32 (>2,000kW)							JPY 32 (>2,000kW)	JPY 32 (>2,000kW)

Average Ichigo Green FIT: JPY 38.7 / kWh

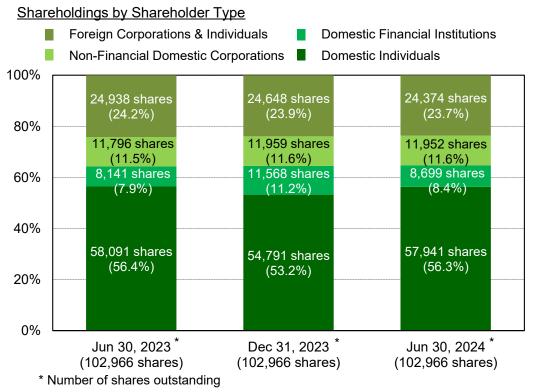
Pre-consumption tax FIT for power plants with output of >10kW Source: METI, Agency for Natural Resources and Energy



# **Shareholder Composition**

#### Major Shareholders (as of June 30, 2024)

	Name	No. Of Shares	Share			
1	Ichigo Trust Pte. Ltd.	22,677	22.0%			
2	Ichigo Inc.	6,000	5.8%			
3	The Master Trust Bank of Japan, Ltd. (Trust Account)	4,659	4.5%			
4	The Bank of Fukuoka, Ltd.	1,323	1.3%			
5	Otani Asset Management, K.K.	820	0.8%			
6	Fuji Dempa Kogyo Co., Ltd.	676	0.7%			
7	Progression Ltd.	653	0.6%			
8	Individual Investor	520	0.5%			
9	Banshu Shinkin Bank	500	0.5%			
9	Fworks. Co., Ltd.	500	0.5%			
	Total	38,328	37.2%			
٣						



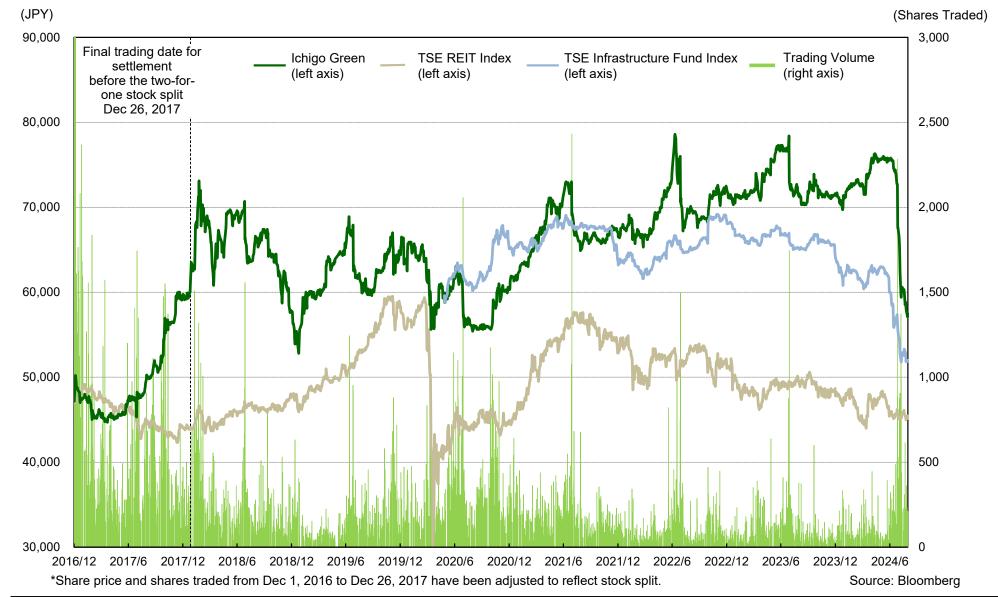
#### Shareholders by Shareholder Type

		Jun 30, 2023	Dec 31, 2023	Jun 30, 2	024
		Shareholders	Shareholders	Shareholders	Share
Do	omestic Individuals	8,039	7,794	8,057	98.1%
Domestic Financial Institutions		19	19	20	0.2%
	City banks, regional banks	1	1	1	_
	Trust banks	3	3	3	_
	Other (including securities companies)	15	15	16	0.2%
Non-Financial Domestic Corporations		91	84	92	1.1%
Foreign Corporations & Individuals		46	40	41	0.5%
Total		8,195	7,937	8,210	100%



## Share Price (Dec 1, 2016 to Jul 31, 2024)

### Listed on the TSE on Dec 1, 2016



#### **Investment Corporation**

Name	Ichigo Green Infrastructure Investment Corporation	
Securities Code 9282		
Address	2-6-1 Marunouchi, Chiyoda-ku, Tokyo	
Executive Director	Nanako Ito	
Fiscal Year	July 1 – June 30 (Half-Year is July 1 – December 31)	

#### Asset Management Company

Name	Ichigo Investment Advisors Co., Ltd.
President & Executive Officer	Hiroshi Iwai
Registration & Membership	Financial Instruments Dealer License (Investment Management Services, Investment Advisory & Agency Services, and Type II Financial Instruments Services): Minister of Finance, Kanto Financial Bureau #318



These materials are for informational purposes only, and do not constitute or form a part of, and should not be construed as, an offer to sell or buy securities of Ichigo Green Investment Corporation (Ichigo Green).

These materials may contain forward-looking statements regarding the intent, belief or current expectations of Ichigo Green with respect to financial condition and future results. These statements are based on certain assumptions founded on currently available information. Accordingly, such statements are subject to risks and uncertainties, and there is no assurance as to actual financial conditions or future results. Actual results may vary from those indicated in the forward-looking statements.

In creating these materials, Ichigo Green and Ichigo Investment Advisors Co., Ltd. (IIA) have sought to provide accurate information. However, there can be no assurance given as to the accuracy, certainty, validity or fairness of any such information. The content of these materials is also subject to revision or retraction without prior notice.

This document is a translation. If there is any discrepancy between the Japanese version and the English translation, the Japanese version shall prevail.



Make The World More Sustainable Contact:

Ichigo Green IR Desk (9282) TEL: +81-3-4485-5233 E-mail: ir\_green@ichigo.gr.jp

www.ichigo-green.co.jp/en



Ichigo

FSG

Ichigo is Japan's first zero-carbon listed real estate company. We are taking responsibility for our environmental footprint by offsetting our carbon emissions and investing in low-carbon technologies such as solar energy.